



### **Creating & Uploading Products**

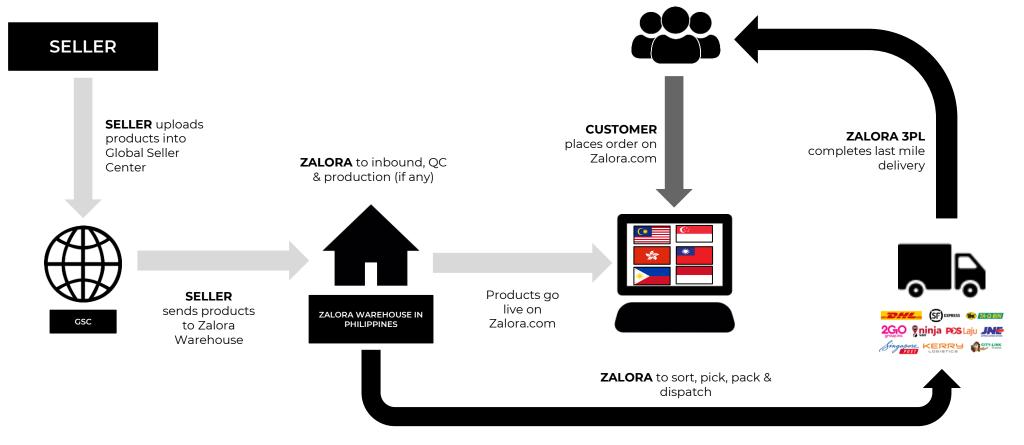
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**Reports Overview** 

80-95 <u>Common Rejected Reasons</u>

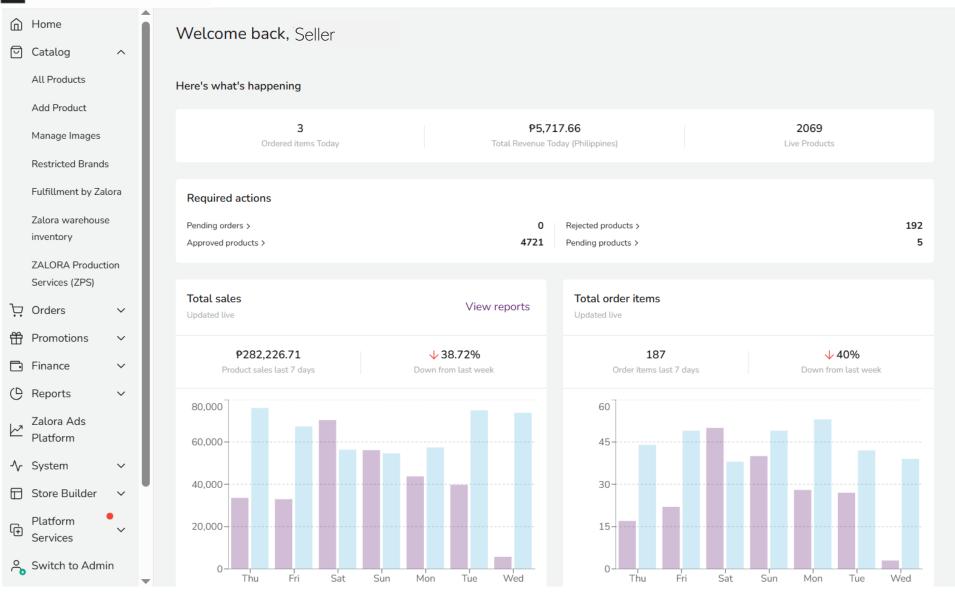
# ZALORA FBZ MODEL OVERVIEW



FBZ	PRODUCT CREATION	MARKETING	STOCK LOCATION	PRODUCT DELIVERY	CUSTOMER SERVICE
Fulfilled by ZALORA (FBZ	BRAND oversees content and product creation	ZALORA and BRAND will work mutually to market and grow your brand	Items are stored in ZALORA's warehouse	ZALORA's logistics partner or a 3PL delivers parcels to customers.	Handled by ZALORA's customer service team  ZALORA would require seller's assistance from time to time to answer customer queries

## **GLOBAL SELLER CENTER MAIN DASHBOARD**

### Z GLOBAL SELLER CENTER



20 open promotions

∕iew al

[PH] 50EXTEND - 50% Curated Baseline Non Stackable Birthday Afterparty

Registration ends in 3 hours

28 Mar 2025 - 3 Apr 2025 Percentage Voucher promotion Seller funded portion: 100%

Join Promotion

[PH] 35FOLLOW - 35% Kids Baseline Non Stackable Birthday Afterparty

Registration ends in 3 hours 28 Mar 2025 - 3 Apr 2025 Percentage Voucher promotion Seller funded portion: 100%

Join Promotion

## **TABLE SETTINGS**

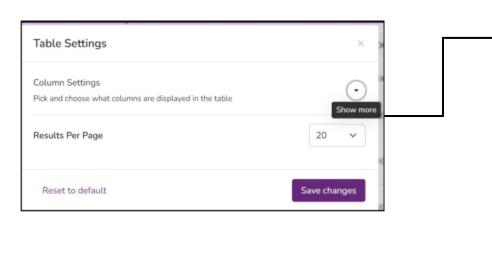
### Customize columns to display on the product overview

Step 1: Click on *Products* » All Products

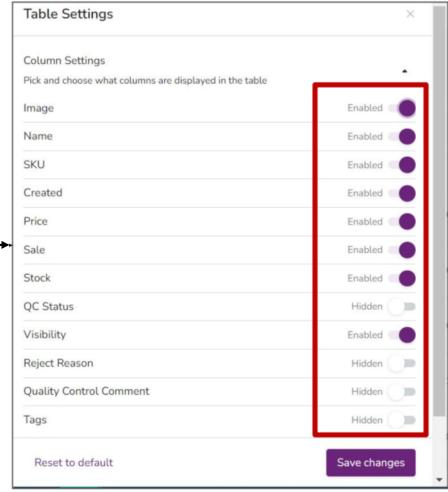
**Step 2:** Go to the edit settings by clicking on the gear icon



Step 3: Click on Show More on the table settings pop-out

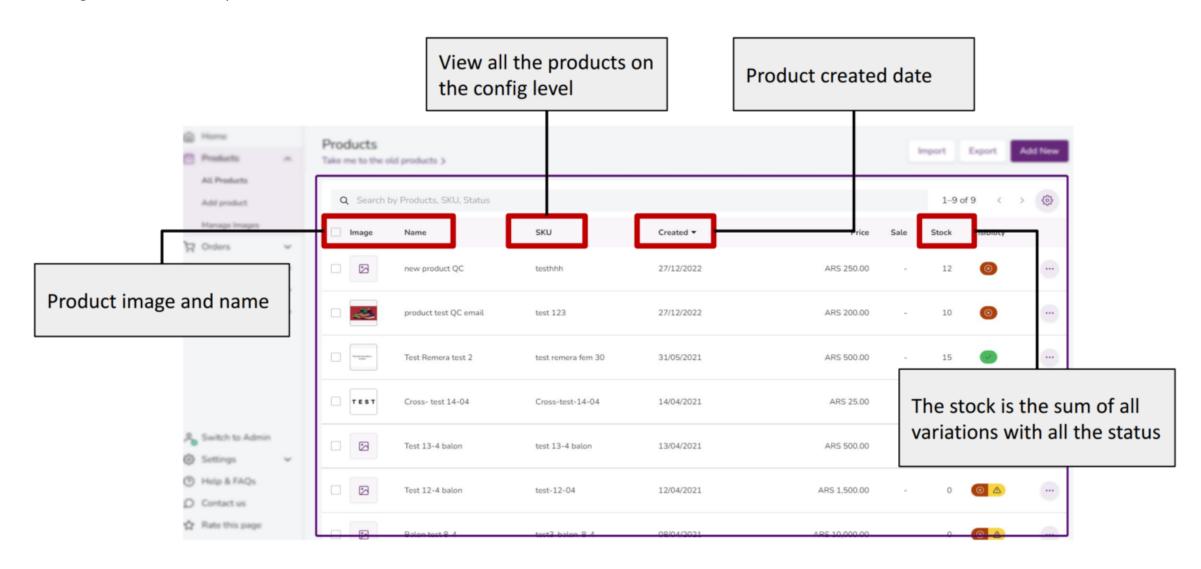


**Step 4:** Adjust the toggle to **Enabled** or **Hidden** a column. Then, click on **Save Changes**.



## **PRODUCT OVERVIEW**

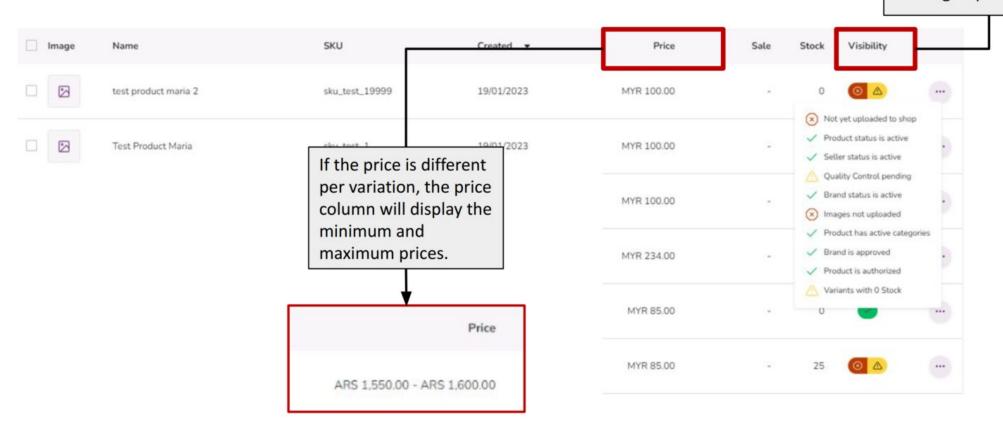
This is the main section on the product module, where the user can see all their products and manage based on their operations.



# **PRODUCT OVERVIEW**

### **Price range and Visibility**

Has different icon colors to identify what is missing or pending





Refer to <u>icon and list</u> table for <u>guidance</u> on visibility icon

# **PRODUCT OVERVIEW**

### Icon guidelines

Icon	Rule
	All the points in the list are green but there is a warning icon
•	All the points in the list are green but, no warning
(O A)	At least one point in the list is red and there is a warning icon
<b>©</b>	At least one point in the list is red

### List guidelines

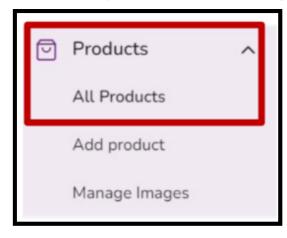
List	Rule				
Product	All variations with status inactive				
status is active	Minimum 1 variation on the product set has status active				
Seller status	seller status is inactive				
is active	seller status is active				
Quality	QC product status is rejected				
approved	✓ QC product status is approved				
	⚠ QC product status is pending				
Brand status is active	✓ Brand status is active				
is active	Brand status is inactive				
Variants with price 0	⚠ price for at least one variation is =0				
Variants with Stock 0	★ stock for at least one variation is stock = zero				

List	Rule		
Images	Product set dont have images uploaded		
uploaded	✓ Product set has at least 1 image		
Product has active	Primary category of the product set is not status active		
categories	Primary category of the product set has status active		
Brand is	Brand is not approved		
approved	✓ Brand is approved		
Product is authorized	Product was rejected for a reason with the flag is SetToNotAuthorized		
	✓ QC product status is approved or rejected with a reason without the flag SetToNotAuthorized		
Latest	Ont yet uploaded to shop		
version not yet uploaded	✓ Uploaded to shop		
to shop	Latest version not yet uploaded to shop		

## **SEARCH AND FILTER**

### Search or filter a product

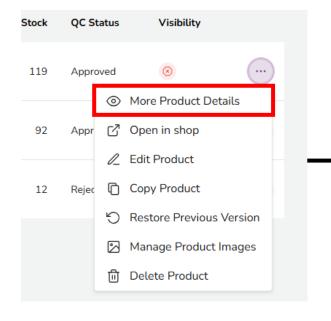
- Step 1: Click on Products » All Products
- **Step 2:** Search a desired product by SKU, product name, or shop SKU. Also enables to filtering of the products by status, brand, or category of the products.

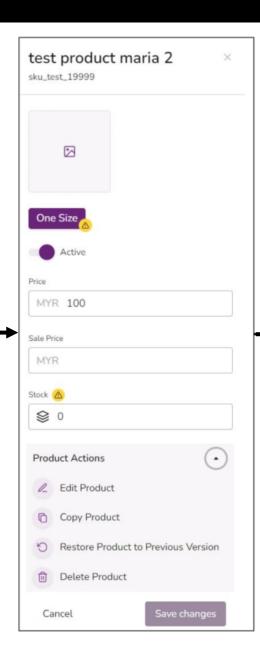




## PRODUCT DRAWER DETAILS

# **Edit product details**





The drawer opens the variation details to update stock, price, status, and to Apply actions like edit, copy And delete a product.

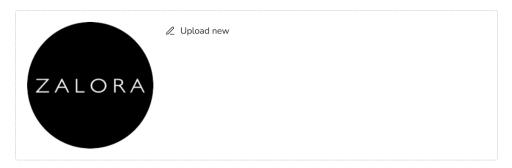
#### What is a Store Profile



Store profile refers to the possibility of having a Store header and Store logo images customized to the Sellers Interactive Store.

- •Logo: circle shape image shown. Just one Image will be uploaded for either desktop or mobile app views.
- •Header: rectangle-shaped image at the top of the Store. Since the resolution for desktop and mobile screens is not the same different images can be uploaded for each view.

See Sample of Store Profile:



The logo image is the same for mobile and web shop views Minimum size of the image: 224 x 224 pixels



#### Header

Header image can be also the same for mobile and web shop views Minimum size of the image for mobile view:  $720 \times 208$  pixels Minimum size of the image for desktop view:  $1280 \times 278$  pixels

How to customize banner and logo | Seller Perspective

The Store Profile can be customized directly by the Sellers. To do so:

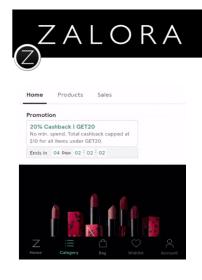
- Go to > Store builder in Seller Center
- Upload an Image for Logo and Header
- Customized the image area to be shown by <u>Cropping, Zooming or</u> <u>Rotating</u> the image
- Publish the customized Logo & Header

Also, Sellers will be able to re-adjust the showed area afterwards by clicking the image again and the Image component will open to change the cropping area, zoom in or rotate the image.



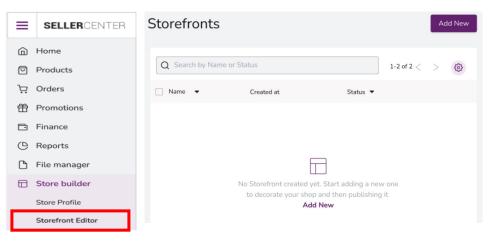
Storefront editor refers to the possibility of decorating the Interactive store with:

- A particular logo and header for the created storefront
- 2. Banners
- 3. Carousel
- 4. Poster
- 5. Video

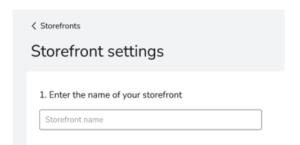


#### Step 1:

Access New Seller Center. Select "Store Builder" in the menu, then "Storefront Editor" and "Add New".



Step 2: Add a Name for the Storefront (mandatory).



Step 3: Select the country for which you are creating the Storefront (mandatory).

2. Select the country

Country

**Step 4:** Choose a pre-filled **template**, create your own, or use a previously created storefront at the bottom of the page.

2. Select a template or an existing storefront to get started\*

From templates





- Focus on the banner content
- Perfect for Sellers launching recurring campaign events



Product

- Focus on the product recommendations
- Perfect for new product launch



Brand story

Focus on the content banner

· Start with a blank draft

- More placements across page
- Perfect for Sellers representing a single / multiple large brands

#### **CUSTOMIZING THE COMPONENTS**

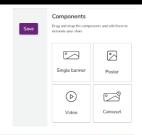
If the user has chosen a Template, the user will be able to:

- 1. Add more component:
  From the right Panel, drag and drop the components to the body (max 10 components).
- Add content to components:

Click in the component you want to update/edit, and a drawer will open in the right to customize it. Click "Apply" button to save the changes or cancel.

Rearrange the sorting of the components:

Drag and drop to move the components higher or lower or use the arrows. All components to be between promotions and all Products. You can also use the arrows up and down.



	PLAINS PP PRINTS HOUDAY 202 NEW ARRIVALS	4	1	7	
P	VI Iz				
Plains & Prints HOME PRODUCTS					
PROMOTIONS					
NEW ARRIVALS					<b>†</b>
BEST SELLERS					<b>†</b>
EDITOR'S PICKS					<b>↑</b>

Ster	5:	Once	done.	click '	"Create"
Otop	, 0.	OHOU	aono,	CHOK	Cicato



#### Step 6

Customize the storefront by editing, adding, or rearranging the components. The layout displayed will be based on the template option selected in Step 4. Customize

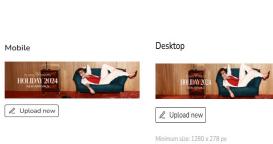
#### **CUSTOMIZING THE COMPONENTS**

# The available components to customize are:

- Header and logo: By default, the ones configured in Store Profile are used although the seller can add a new one for this specific Storefront
- Single Banner: This can be in two styles, Regular (1440×768 px) or Skinny (1440 x 338 px)
- Poster: Minimum size is 1440 x 1440 px
- Carousel: Up to 3 regular banners with autorotation
- **Video:** supports a YouTube link to include a video in the store



Store Categories (Shop by coming soon)



[°/

Single banner

[%]

Poster

P 9

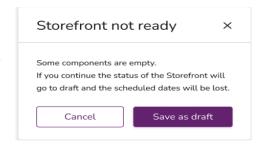
Carousel

 $(\triangleright)$ 

Video



Once done editing the components, click "Save".



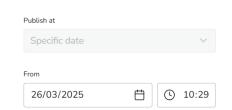
All components should be filled with content before users will be able to save & and publish the storefront. In this case, the button at the top will be visible as "Save".

If some components have not been filled with content, the storefront can only be saved as a Draft. Draft Storefronts cannot be published; therefore, users will need to finalize the editing to a final version before being able to publish. In this case the button at the top will be visible as "Save as draft" to let you know that something is missing.

If you have edited a scheduled storefront but not all the components have been filled, this will be Saved as a draft and the scheduled dates will be lost. To prevent this from happening, at the time of saving a message will pop up to confirm or cancel the action as follows:,





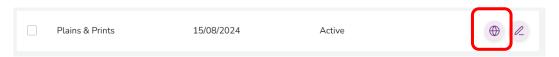


The selected Marketplace time is 26 Mar 2025 10:29

#### **SAVING & PUBLISHING**

#### Step 8

To publish a storefront, click the Globe Icon

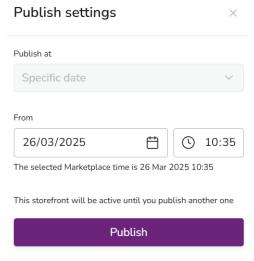


#### Step 9

Under publishing settings, select to publish now or in a specific date.

Then click "Save".

Users will be able to view the scheduled storefronts in this tab.

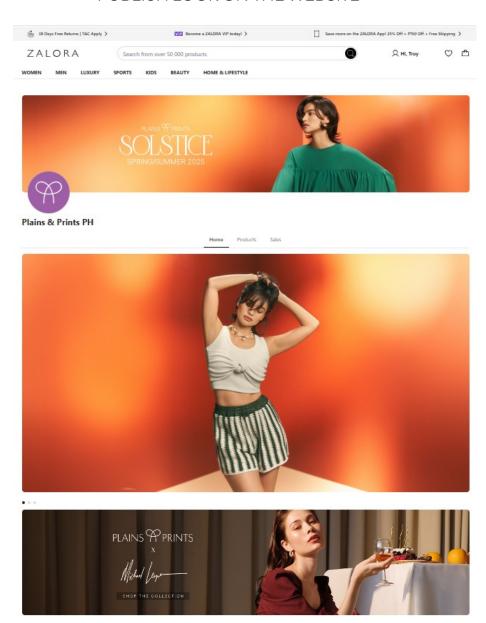




For any concerns or questions regarding the feature, please reach out to us via this Google form below:

• Issue / Bug / Feedback reporting

#### PUBLISH LOOK ON THE WEBSITE



### **REPORTS OVERVIEW**



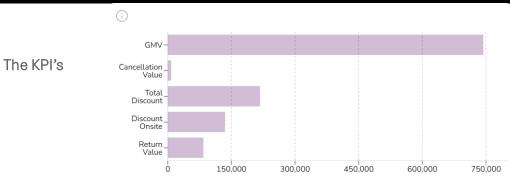
Overview

The new Reporting dashboard can be access from the navigation menu of the New Seller Center interface.

The purpose of this feature is to give more flexibility and ownership to the Admins and Sellers as part of the strategy to transform Seller's data into valuable insights by providing useful information about their business development.

Moreover, this dashboard allows the Sellers to understand the sanity of their business and analyze the data to improve their sales, performance and operations.

- An Overview of the most important KPIs from the reporting modules in the different widgets
- The Sales report
- The Inventory report
- The Operational report
- The Marketing report
- The Performance report (coming soon)be accessed,



Below you can find the list of KPI's displayed in the Sales report and the formulas used to calculate them:

- GMV (bCaDbR)= SUM(paid\_price)
- GMV (aCaDbR)= sum(gmvbcadbr) (sum(cancellation\_value) + sum(failed\_value)
- NMV= sum(gmvbcadbr) (sum(cancellation\_value) + sum(return\_value) + sum(failed\_value)
- Cancellation Value= SUM(paid\_price when status.name = 'canceled')
- Return Value= SUM(paid\_price when status.name = 'returned')
- Rejection Value= SUM(paid\_price CASE WHEN status.name = 'return rejected')
- Total Discount= SUM(unit\_price) SUM(paid\_price)
- Discount Onsite= SUM(voucher\_amount)
- Cancelled Orders (by seller) = SUM(paid\_price when status.name = 'canceled' AND (select coalesce(user,") from sales\_order\_item\_status\_history where fk\_sales\_order\_item\_status = 3 and fk\_sales\_order\_item = oi.id\_sales\_order\_item)
- Cancelled Orders (by customer) = SUM(Paid price when status.name =
   'canceled' AND (select coalesce(user,") from sales\_order\_item\_status\_history
   where fk\_sales\_order\_item\_status = 3 and fk\_sales\_order\_item =
   oi.id\_sales\_order\_item)

## **SALES DASHBOARD**

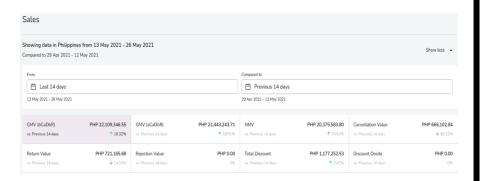


Overview

Sales

#### Sales Performance Overview

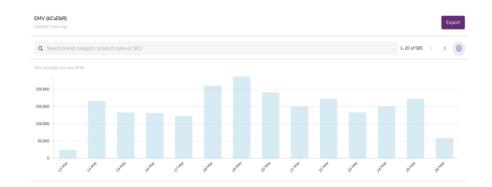
- Total sales figures for the period.
- Comparison with previous periods.
- Analysis of sales trends.



A tooltip showing the description of each KPI is available when hovering to understand the calculation

The **Sales Report** shows an overview of your most relevant metrics and KPIs in a period of your choice and compared with previous periods.

- •Breakdown of sales by product or service.
- •Best-selling products/services.
- Underperforming products/services.



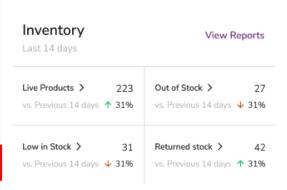
A tooltip showing the description of each KPI is available when hovering to understand the calculation

Also, you will find above a chart showing the evolution of the KPI of choice in time and a table of products related to the KPI.

The table can be filtered by brand, category, name or SKU and exported.

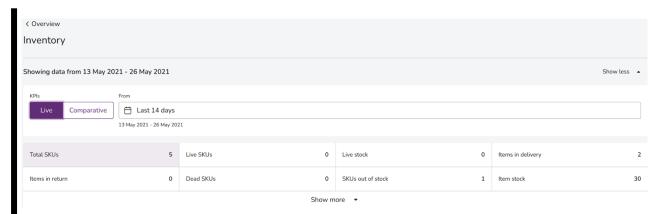
## **INVENTORY DASHBOARD**

© Reports
Overview
Sales
Inventory



The purpose of this feature is to give more flexibility and ownership to the Admins and Sellers as part of the strategy to transform Seller's data into valuable insights by providing useful information about his assortment and the sanity of his operation based on his stock availability. This information will allow the Seller to track his results and take action to increase or replenish his stock.

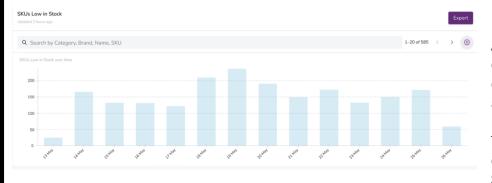
Inventory Report Overview Widget In the Reporting Overview you can find a Sales Report widget that contains the most important metrics for the last 14 days. From there, you can access the Inventory report by clicking on "View Reports"



A tooltip showing the description of each KPI is available when hovering to understand the calculation

The **Inventory Report** shows an overview of your most relevant metrics and KPIs in a period of your choice and compared with previous periods for Comparative data.

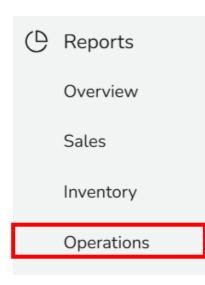
Also, you will be able to choose Live KPIs for a better understanding of your Inventory status.



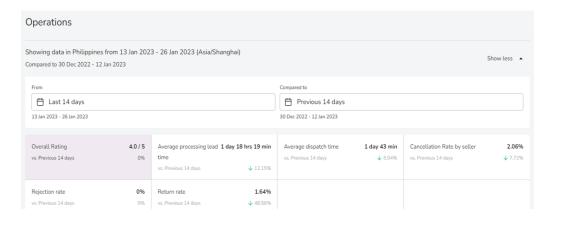
Also, you will find above a chart showing the evolution of the KPI of choice in time and a table of products related to the KPI.

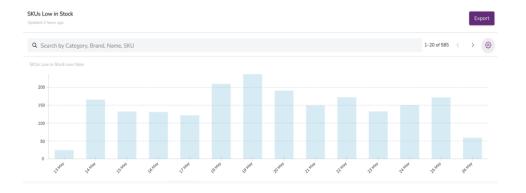
The table can be filtered by category, brand, name or SKU and exported.

## **OPERATIONS DASHBOARD**



The purpose of the Operational Report as part of the reporting module is to give more flexibility and ownership to the Admins and Sellers as part of the strategy to transform Seller's data into valuable insights by providing useful information about the forward and reverse supply chain and the sanity of his operations about how the orders are being handled. This information will allow the Seller to track his results and take actions.



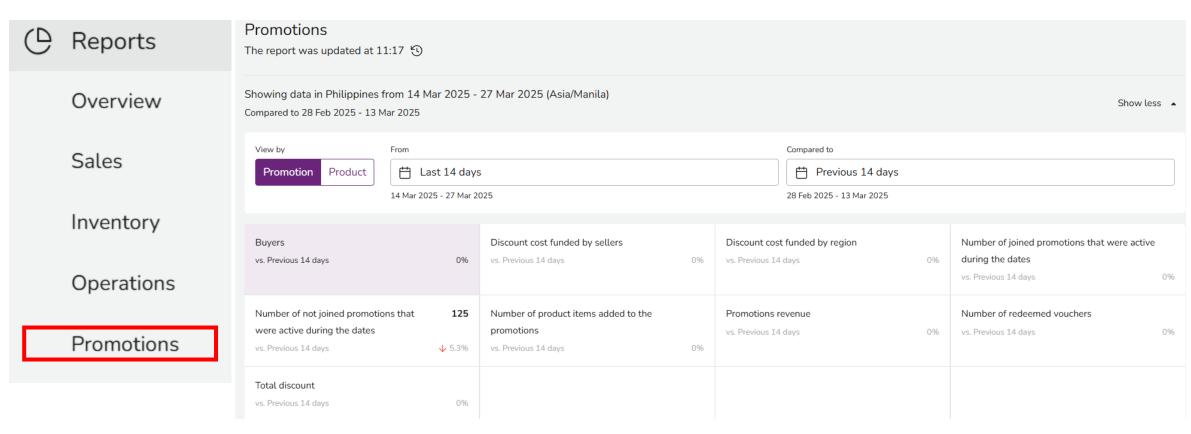


Also, you will find above a chart showing the evolution of the KPI of choice in time and a table of products related to the KPI. The table can be filtered by category, brand, name or SKU and exported.

Your Rating Drivers	KPI Value	Period	Score (1-5)	KPI Weight (0-1)	Actual Score	Rating
Cancellation Rate	3.1%	30 days	3	0.5	1.5	Average
Pending to Ready to Ship in 3 Days	99.93%	30 days	5	0.5	2.5	Excellent

Operational Report Overview Widget In the Reporting Overview you can find a Sales Report widget that contains the most important metrics for the last 14 days. From there, you can access the Inventory report clicking on "View Report

## **PROMOTIONS DASHBOARD**



From the Promotion report the Sellers can get information about their promotions and products related performance for the different campaigns. This information will allow the Sellers to track their results and make decisions to join or create new promotions based on the campaign results they can translate from the reports.

Also, you will be able to choose between Promotions and Products KPIs for a better understanding of your campaign's performance.

Also, you will find below a chart showing the evolution of the KPI of choice in time and a table of products related to the KPI. The table can be filtered by category, brand, name or SKU and exported.

## ZALORA ADS PLATFORM DASHBOARD



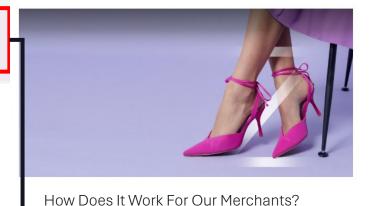


Zalora Ads Platform

ZALORA is changing the landscape of digital advertising.

With our native ad serving technology, we are giving YOU the power to own premium digital shelf space that effectively increases your sales and brand awareness. Start advertising with our self-service solutions on ZALORA's app, mobile web and desktop platforms.

### Zalora Advertising Platform





Expand your brand's horizons with impactful marketing solutions and expansive reach across the whole customer journey on Zalora's sites, and beyond.

Zalora Advertising Platform is the 360-marketing solutions unit of Zalora. Powered by Marketing by GFG (MbG), the service encompasses a comprehensive marketing services suite.

#### Expand Your Consumer Reach

Maximize your brands' visibility at every part of the customer journey on Zalora's platform through highly scalable advertising formats, created to drive your desired sales & performance.

#### Fashion-Focused Target Audience

Advertise on the platform where your target audiences are. Direct your advertising spending on our established, fast-growing lifestyle, and fashion-oriented audiences to maximize cost-savings and returns.

#### Seamless Customer Experience

Our scalable native advertising formats are embedded seamlessly in the Zalora content to provide a non-disruptive customer experience. This ensures that the advertisements made are contextually relevant, improving both the customer experience and the value of your advertisements.

#### Total Control With Sponsored Ads

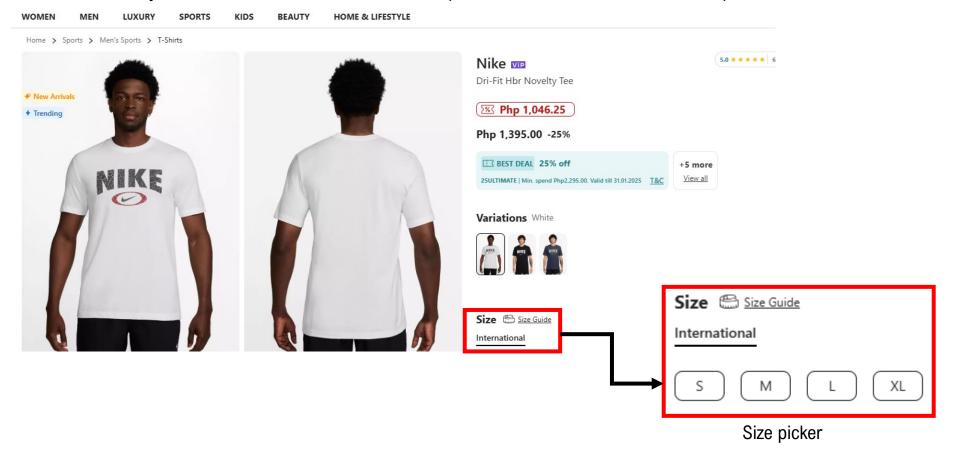
Own your premium digital shelf space by boosting your product listing to the most optimal first row positioning across Catalog Search and Category pages.

\*The power of top online product position cannot be underestimated, providing boundless opportunities to capture the attention of your target audience and convert sales.

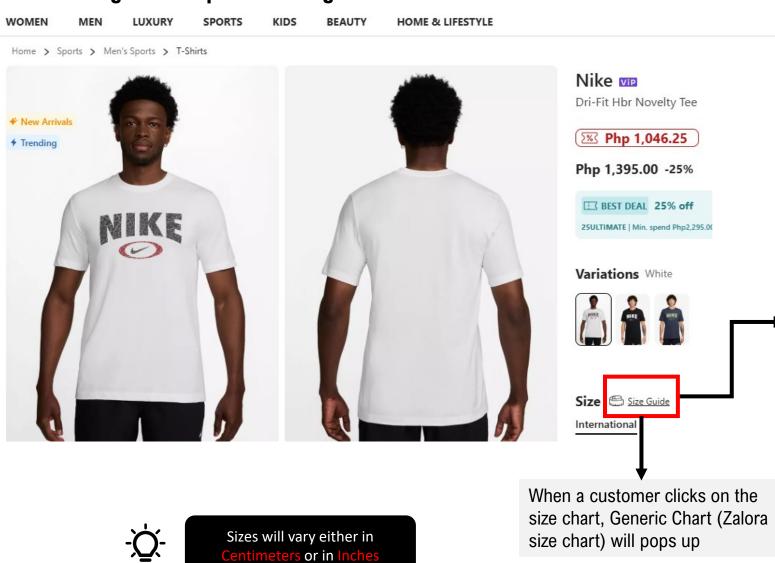
### **Providing Brand-specific sizing information**

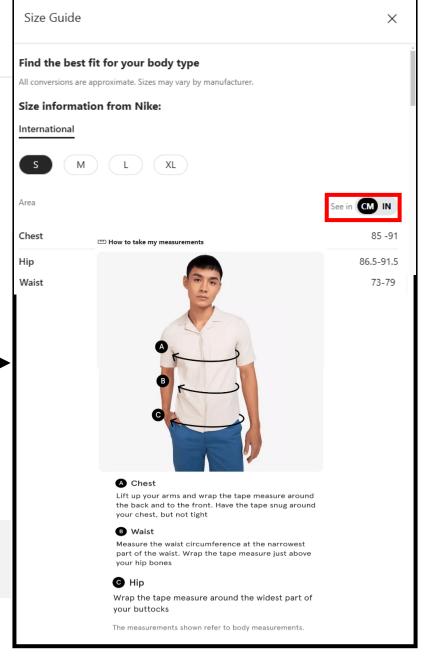
The size picker and size conversion dropdown are dependent on the Size Chart

- For customer convenience during size selection and reduce returns due to sizing issues
- Generic Chart by ZALORA is used if the Brand does not provide a chart. See below for a sample of Size Picker:



### **Providing Brand-specific sizing information**







**Centimeters or in Inches** 

### **Providing Brand-specific sizing information**

• Step 1: Check whether the existing ZALORA generic size chart & PDV conversion drop-down match your Brand's actual sizing. If they match, please skip the next step.

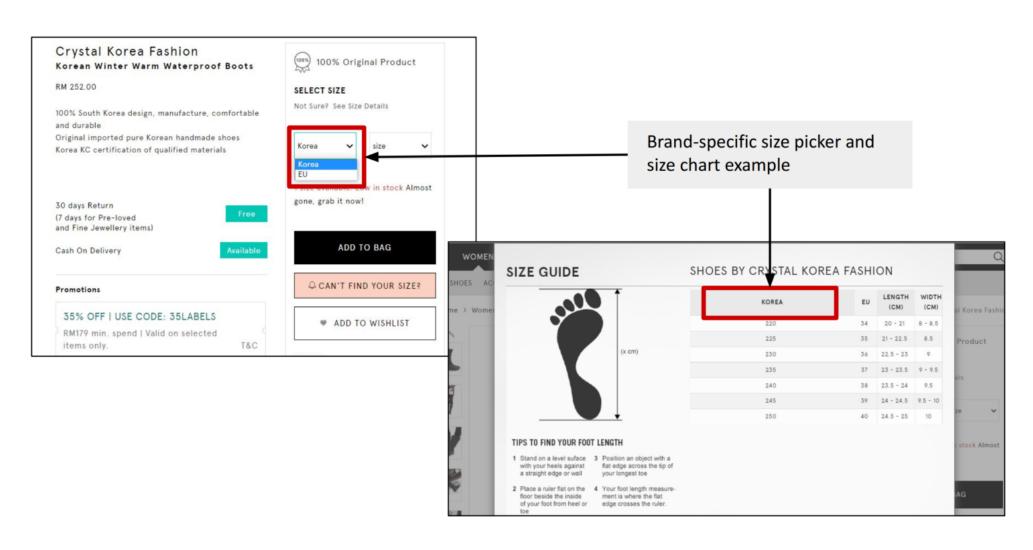
### To reduce unnecessary returns due to sizing error

- Step 2: If existing generic sizing info does not match your brand, please provide a size chart data file for our upload in the below format:
- o File format: excel file
- o Filename: "[Brand Name] MP [Gender] [Category]"
- o Categories size chart option: Shoes/Apparel/Underwear and Swimwear
- o Size conversion chart has to cover the following size systems: EU (compulsory for shoes), UK, US
- Size system as first row (see example below)
- o Size data in range format is not available in drop-down
- o Size chart must have complete size ranges based on the list of sizes created in Seller Centre
- You may refer to <u>Size Chart Template</u> for more details

Main size system brand and sizes	Size conversion			Measurements		
	UK	US	EU	CHEST (CM)	WAIST (CM)	HIPS (CM)
XS	6	2	34	77	63	89
S	8	4	36	82	68	94
M	10	6	38	87	73	99
L	12	8	40	93	79	105
XL	14	10	42	99	85	111

### **Providing Brand-specific sizing information**

**Step 3**: Submit the Excel file to the **Seller Help Desk** via the Contact Us form.

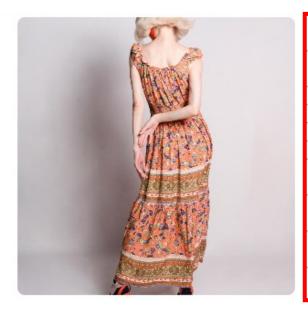


### Sizing details for each product as last image

- Size chart/size details can also be uploaded as an image. This can be helpful when the size chart/size details differ by product and do not match with the ZALORA generic size chart.
- The image uploaded will be part of the product images and must be added as the last image.
- Alternatively, providing item measurements in text form is highly recommended. Please refer to the slide on Size Measurement.

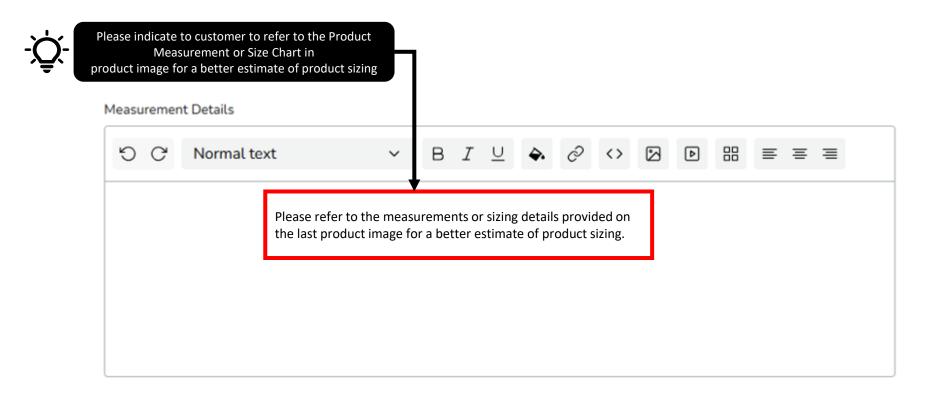






LEGRAND	International						
	S (cm)	M (cm)	L (cm)	XL (cm)			
Bust	st 87-90 91-93 95-98						
Waistline	sistline 66-69 70-74 74-78						
Hips	Hips 90-93 94-97 98-101						
Shouler Width	38	39	40	41			
ELASTIC FIT: reduce 6-10CM from smallest (full circumference)							
REGULAR FIT: add 4-10CM from smallest (full circumference)							
LOOSE FIT: add 10-15CM from smallest (full circumference)							
Very loose: add 15-35CM from smallest (full circumference)							

Size Measurement specific example



Please include this text in the 'Measurement' section during product upload:

- Only size measurement is provided: "Please refer to the following measurements provided for a better estimate of product sizing."
- Only Size chart on Image is provided: "Please refer to the sizing details provided on the last product image for a better sizing estimate."
- Both Size chart on Image and size measurement are provided: "Please refer to the measurements or sizing details provided on the last product image for a better estimate of product sizing."

### **Product Creation**

### Fields below are mandatory

Mandatory & Non-editable Fields	Mandatory & Editable Fields
<ul> <li>Sub Cat Type</li> <li>Brand</li> <li>Gender</li> <li>Size System (for reference please refer to this table for "allowed" size system + size combination)</li> <li>Size</li> </ul>	<ul> <li>Name</li> <li>Primary Category (must be under the same attribute)</li> <li>SKU Supplier Config</li> <li>Seller SKU</li> <li>Price</li> <li>Product Description</li> </ul>

#### Mandatory & Non-editable Fields should be final

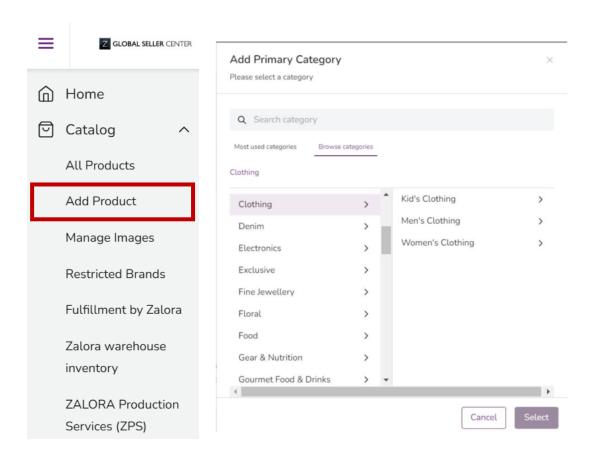
Please make sure that information that we feed into Seller Centre when it comes to mandatory & non-editable fields is correct and final. Updates to these fields are not possible and SKUs with missing information on these fields will be rejected. If amendment is required, please proceed to delete and recreate the SKU.

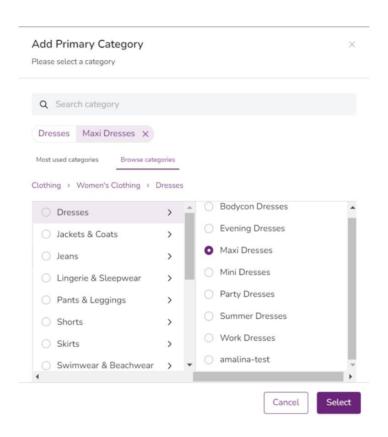
#### Maintain information aligned

All mandatory fields need to be the same across all ventures where the product will be created (e.g. same in Seller Centre HK, TW, SG, etc.)

### **Main Product Information**

- Step 1: Click on Products » Add a Product
- Step 2: Select Primary Category for your product
- As best practice, select Primary Category with 3-level before clicking "Select"
- o E.g. Clothing » Women's Clothing » Dresses





### **Main Product Information**



Please refer to Mandatory Fields table for list of Mandatory fields

Reference ID on a product-color Product Information level. Each SkuSupplierConfig Information regarding the product must be unique for each product creation Main SkuSupplierConfig\* - Max 40 characters with spacing - No upper THJ01-WHITE caps/abbreviations/brand name/color/measurements/punct Style Code or supplier SKU Sizes / Variation of the product must have the same SkuSupplierConfig Max 18 characters/numbers uation marks or any other special Example: THJ01-WHITE characters except for hyphen (-) and oblique (/) Name\* - Add descriptive words to help White Maxi Dress SEO Eg: Floral Off Shoulder Dress Name of the product. For a better listing quality, the name should consist of the Brand, the actual product name, if available color, edition, speciality Displayed on the ZALORA website Example: Multicolor Straight Fit Jeans Brand\* Brand of the product Q Pomelo Brand of the product. Displayed on ZALORA website Example: Levi's Sub Category of the product (.i.e blouse, face Sub Cat Type \* moisturizer, heels, jeans) Dresses Type of Product Mandatory Please refer to SubCatType List Example: T-shirts

### **Main Product Information** Input must be the same as the Three options available, K-fashion, Lingerie, dropdown options available. Maternity, Packs, Petite, Plus Size, Premium Otherwise, will be rejected by QC. Range Filter (For Women only) Please select Product Type - Maternity, Plus Size or Petite Example: Maternity Main Color Color of the product. White Color that is displayed in the ZALORA website. This is the color shown on the product label Example: Indigo Click to reveal dropdown Color Family options available. You may select more than one color. If White you make mistake, untick the selection. Color for the color filter on the ZALORA website. Customer uses this to find the product using color filters on website Example: Blue

Sku Supplier Config –Seller SKU –Parent SKU –Sub Cat Type

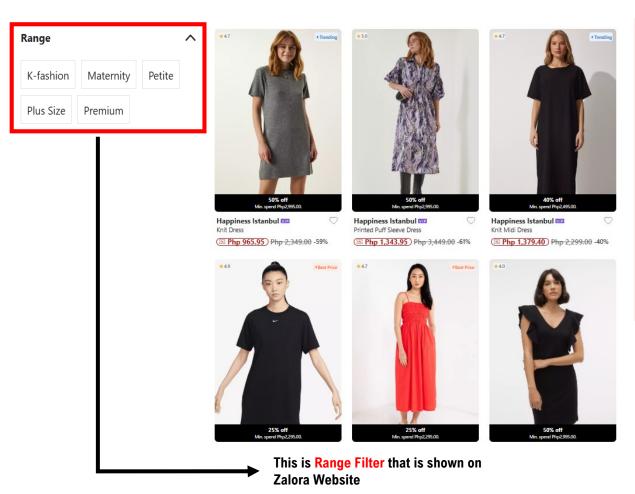


Please refer to Sub Cat Type -Sub Cat Type list

- Choose your country
- Match the Sub Cat Type with the
- Primary Category ID

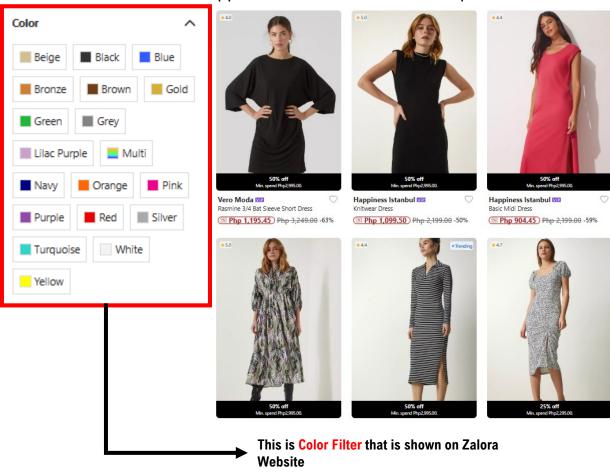
Name	SkuSupplierConfig	Seller SKU	Parent SKU
Black Top	ABC111-BLK	ABC111-BLK-S	ABC111-BLK
Black Top	ABC111-BLK	ABC111-BLK-M	ABC111-BLK
Black Top	ABC111-BLK	ABC111-BLK-L	ABC111-BLK
Red Top	ABC111-RED	ABC111-RED-S	ABC111-RED
Red Top	ABC111-RED	ABC111-RED-M	ABC111-RED
Red Top	ABC111-RED	ABC111-RED-L	ABC111-RED

Range Filter → How it is shown on website



### More Product Details → Color Family

Color Family acts as a color filter on the website to help online shoppers find their desired colored product



### More Product Details → Color Family

- Tag "Multi" if there are THREE (3) colors or more
  - a) If there is ONE (1) color in the Multi that covers most area of the product, tag it too









Black, Multi Pu

Red, Multi

Blue, Multi

b) But, if there are TWO (2) colors in the Multi that evenly cover the product, tag both









Pink, White, Blue, Multi Multi

Yellow, Multi

Grey, Multi

#### c) However, if distribution of all colors looks more or less even, select "Multi"









Multi

Multi

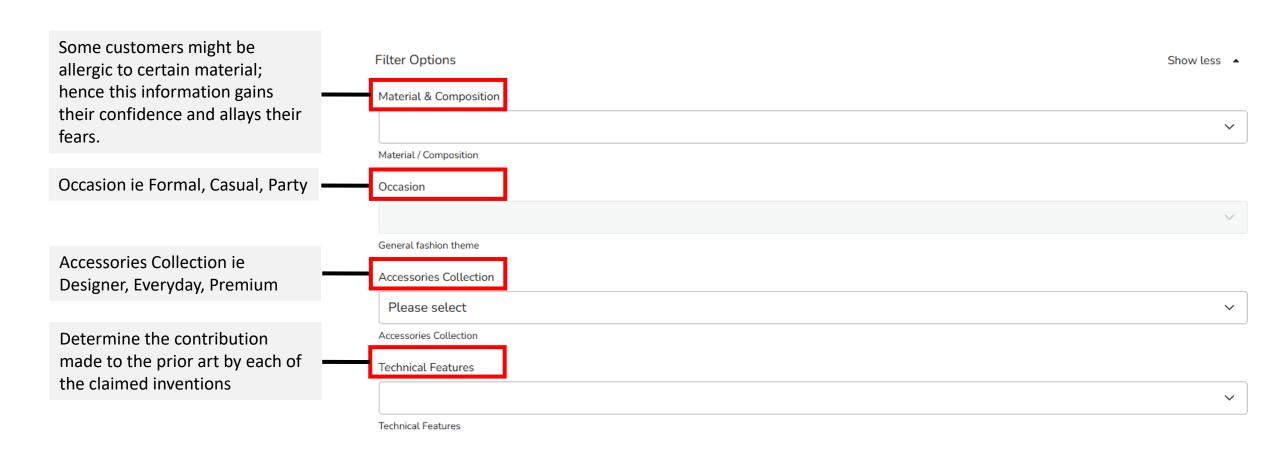
Multi

Multi

### Additional Product Data: Size System, Gender, Year, Season, Material

Additional Product Data Show less 4 It is mandatory to state this field. An attribute which country's Size System sizing system your product uses. Please select Accessories Size system used by brand Sizes of the product must be within range of the chosen Accessories Size System Brand Example: Belt (cm), Rings (mm), EU, US etc Gender is **non-editable**. If you want to change the fields, you Gender\* will need to delete the SKU and Please select  $\vee$ reupload. MANDATORY, NON-EDITABLE - Gender of the product. Please refer to the Seller Academy for the list of correct Gender for the selected Sub Cat Type and Primary Category. Example: Female, Male Year It is **mandatory** to input both Please select fields for each products. You can't leave the Season empty or Year of the season. This is Mandatory when Season is indicated on product. Example: 2018 the other way around. Season Please select Season of the product. This is mandatory if Year is filled in. Choose one from Winter, Summer, Spring, Autumn, Spring-Summer, Autumn-Winter, Year Round Some customers might be Example: Winter allergic to certain material, Material hence this information gains their confidence and allays their The Product fabric or material information. Displayed on ZALORA website fears. Example: 100% cotton

Additional Product Data: Filter Options: Material Composition, Occasion, Accessories Collection, Technical Features

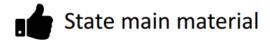


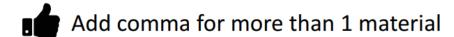
### More Product Details → Material

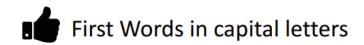
CATEGORY	REQUIRED FIELD(S)	EXAMPLES
Apparels	Composition	Polyblend
		Cotton Blend
Accessories	Material	Metal
		Brass
Shoes	Upper Material	Textile
	Inner Material	Synthetic
	Sole Material	

For man-made leather products, state 'Synthetic Leather'.
For real leather products, state if it's 'Cow Leather',
'Pig Leather' etc. Customers would want to know.

### **Composition**







Don't include color

Abbreviation

If you are curating your products from suppliers, remember to check with them for the product composition / material before filling in this information.

### More Product Details → Short Description and Care Label



### **Short Description**

- 3-5 unique selling points
- Hyphen then space at start of each sentence
- Capitalize first letter of each point
- (Refer to image on the right for examples

### **Care Label:**

- Separate points by commas
- Capitalize first letter of each point
- No special characters –spell everything out,
   e.g. "Machine wash up to 30 degree Celsius"

### More Product Details → Measurements → Apparels

- 1) Click on the HTML button (blue icon next to BOLD icon)
- 2) Add a dash symbol ("-") in front of every points
- 3) Add a line break ("<br>") at the end of the point for a spacing in sentence
- 4) Care Label text characters cannot be more than 255 characters



#### Tops / Dresses

- Bust Circumference x Length (Mandatory)
- Additional measurements are encouraged
- Example:
- o Bust Circumference x Length x Waist
- Size S: 91cm x 82cm x 94cm
- Size M: 94cm x 84cm x 98cm
- o Size L: 98cm x 86cm x 102cm

#### **Bottoms**

- Waist Circumference x Length (Mandatory)
- Additional measurements are encouraged
- Example: Waist Circumference x Length x Hips
- Size S: 66cm x 75cm x 98cm
- Size M: 70cm x 76cm x 100cm
- o Size L: 74cm x 77cm x 102cm

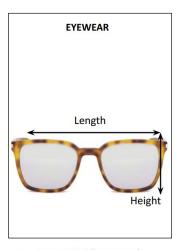
#### Description & Measurements

Description \* 5 G Normal text Mandatory field. Hyphenated unique selling points to describe the product. As per ZALORA guideline. Displayed on ZALORA website Example: - Solid tone strappy corduroy dress - Unlined - V neckline - Regular fit - Polyblend Care Label 5 G Normal text Enter information about the care of the product, provided by the manufacturer. As per ZALORA guideline. Displayed on ZALORA website Example: Wash separately in mild detergent, Do not soak, Do not bleach, Do not tumble dry, Flat dry, Cool iron on reverse Measurement Details B  $I \cup \diamondsuit \oslash \diamondsuit \boxtimes \blacksquare \equiv \equiv \equiv$ 5 G Normal text Measurements of the different sizes of product As per ZALORA guideline. Displayed on ZALORA website Example: Bust circumference x Waist circumference x Hip circumference x Length - XS (83cm x 94cm x 108cm x 69.5cm) - S (88cm x 99cm x 113cm x 72ci 74.5cm) - L (99cm x 110cm x 124cm x 77cm) - XL (105cm x 116cm x 130cm x 77cm) Size of Model's Garment Size of the garment the model is wearing Displayed on ZALORA website Example: UK 8 Model's Body Measurement Model's body measurements relevant to the product Displayed on ZALORA website Example: Height: 178cm, Fits UK6

### More Product Details → Measurements → Accessories



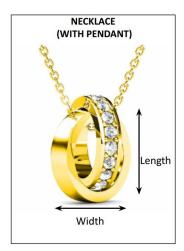
- Face Width x Height
- 5cm x 3cm



- Frame Height x Length
- 4cm x 8cm



- Length x Height x Width
- 55cm x 23cm x 10cm



- Pendant Length x Width
- 3cm



- Length x Width
- 35cm x 4cm

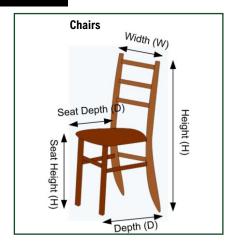


- Inner Diameter
- 0mm

### More Product Details → Measurements → Home & Lifestyle

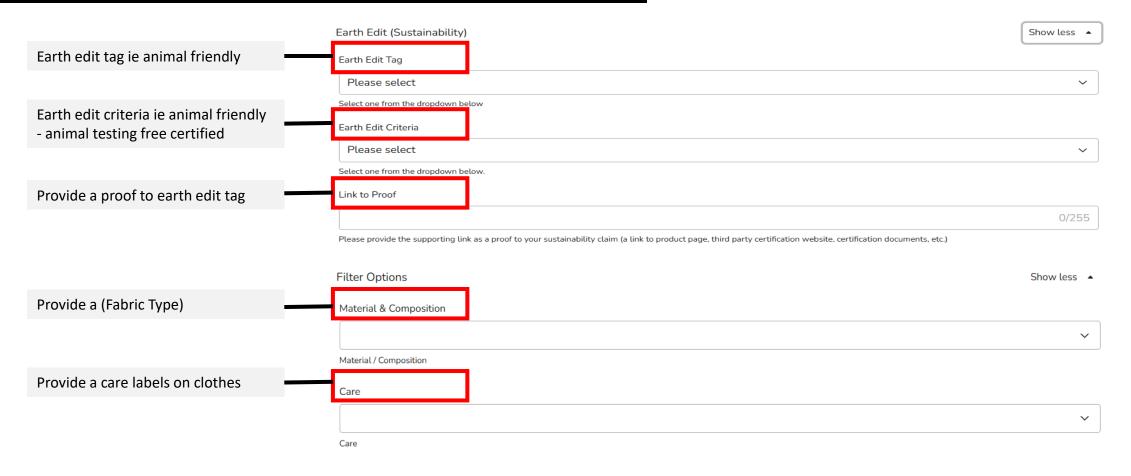




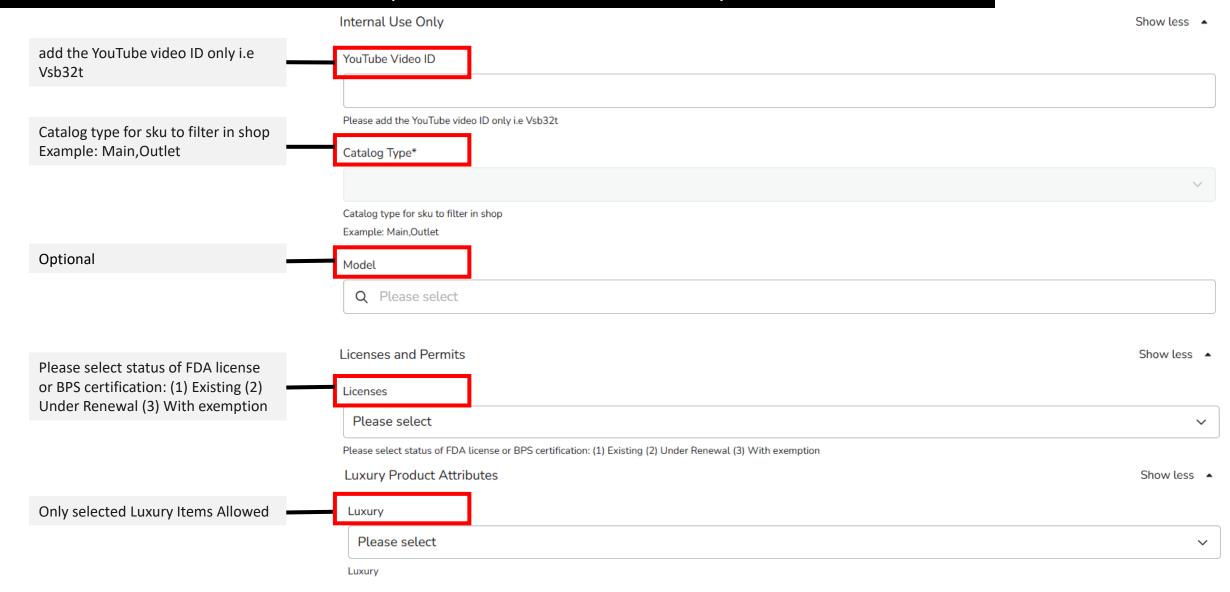




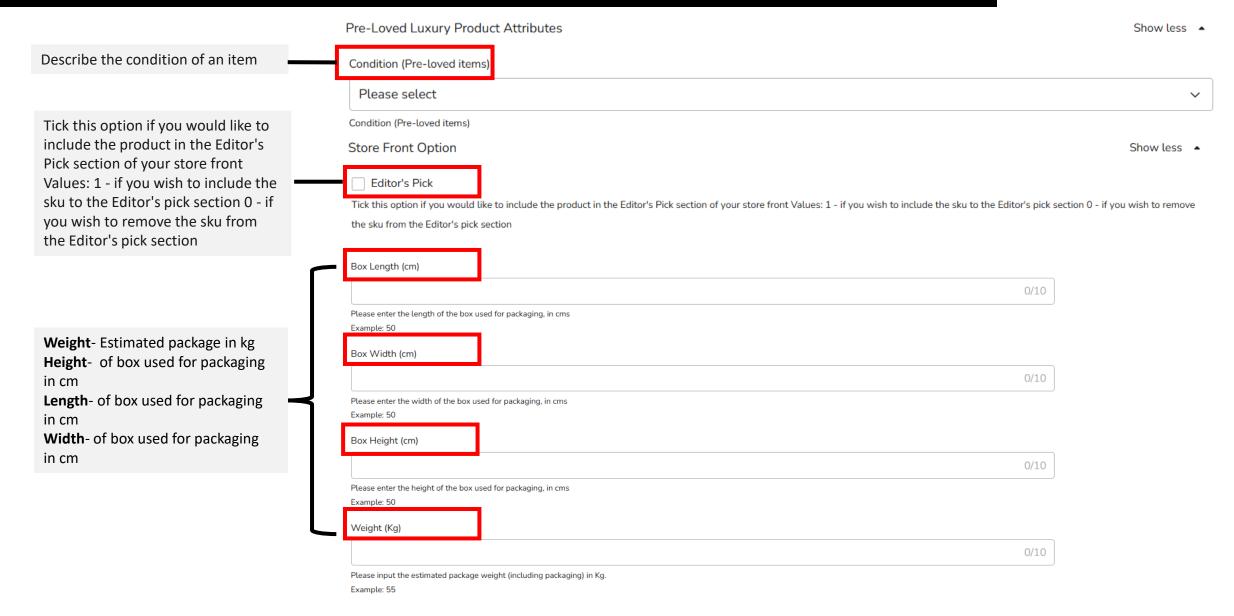
### More Product Details → Earth Edit (Sustainability) → Filter Options



### More Product Details → Internal Use Only → Licenses and Permits → Luxury Product Attributes



### More Product Details → Pre-Loved Luxury Product Attributes → Store Front Option



### **Product Grouping**



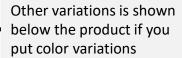
- Grouping different color variations of the same product design together
- Helps boost sales as customers can:
- Choose from a larger variety –there is a higher probability of purchase
  - by customers
  - Search for an alternative easily
    - customers can purchase other available colors should his/her first choice is out of stock

Variations Salsa

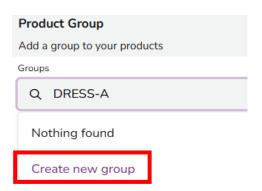




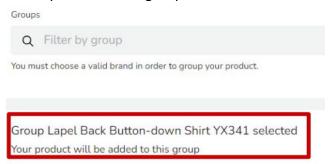




• Step 1: Under the Group section, enter a group name. Example of group name sample: If nothing found, click on the *Create new group*.

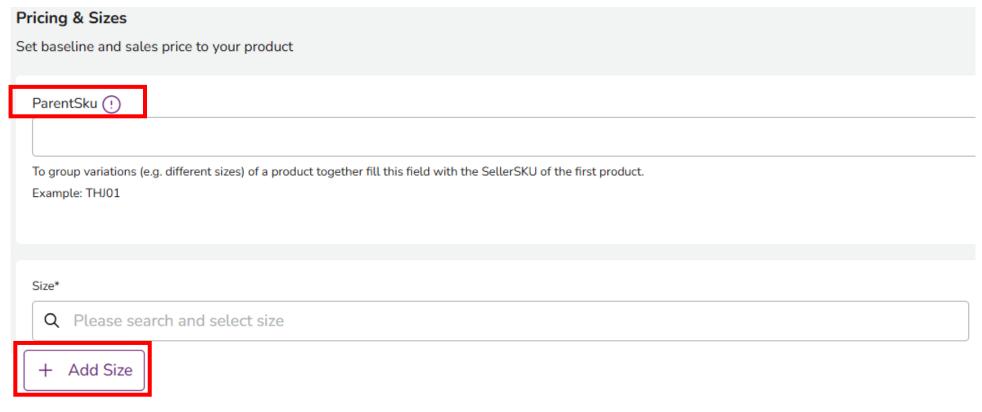


• Step 2: A new group is created; the product will be added as the first product in the group.



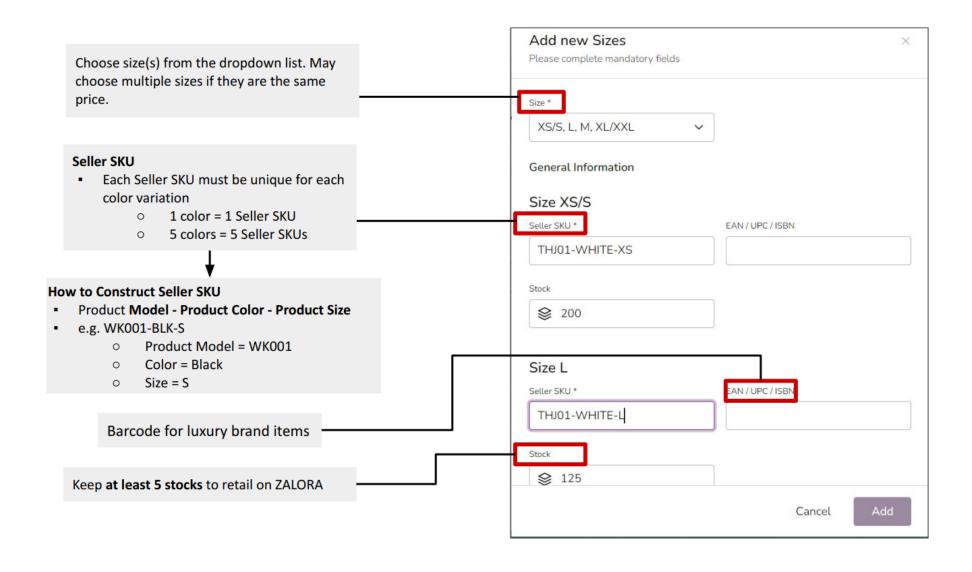


## **Product Pricing and Sizes**



- Step 1: Input Parent SKU based on **ZALORA** guidelines.
- Step 2: Click on + Add Size to add size of the products. A pop-up will appear on the right-hand side of the screen

## **Product Pricing and Sizes**



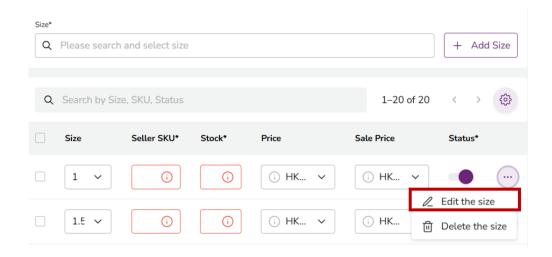
### Manual Creation of EAN Barcode

#### Uses of EAN Barcodes

- •Product Identification: Uniquely identifies products in retail and supply chains.
- •Inventory Management: Helps track stock levels and manage inventory.
- •Point of Sale (POS): Scanned at checkout for pricing and sales tracking.
- •Global Trade: Facilitates international commerce by standardizing product identification.

#### Structure of an EAN Barcode

- •EAN-13: The most common format, consisting of 13 digits.
  - Country Code (3
    digits): Identifies the country
    where the manufacturer is
    registered.
  - Manufacturer Code (4-6 digits): Assigned to the manufacturer.
  - Product Code (3-5 digits): Unique to each product.
  - Check Digit (1 digit): Validates the barcode.
- •EAN-8: A shorter version with 8 digits, used for smaller packages.



Sample EAN- with 13 Codes

•Country Code: 002 (Philippines)

•Manufacturer Code: 12345

•Product Code: 67890

•Check Digit: 5

Full EAN-13 Code: 4001234567895

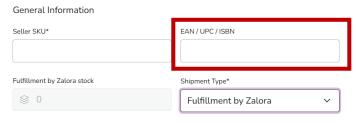
EAN-8 Example

•Full EAN-8 Code: 12345670

### Steps:

- 1. Click "Edit the size"
- 2. Key in the EAN/UPC /ISBN
- 3. Click Save

Seller are also can key in the EAN/UPC/ISBN during the single product creation or mass product upload by referring to FBZ Operation Manual / visit Creating & Uploading Products for more detailed and specific guides regarding product creation.



#### Benefits of EAN Barcodes

- •Efficiency: Speeds up checkout and inventory processes.
- •Accuracy: Reduces human error in data entry.

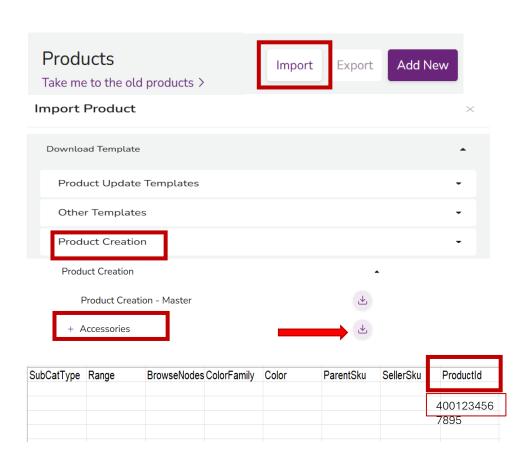
See Guide EAN SOP:



### Batch Creation of EAN Barcode

- 1. Go to Catalog > All Products
- 2. Click Import
- 3. Choose on the option
- >Product Creation

- 4. Choose the product creation template or your product attributes
- 5. Click download
- 6. Fill-out all the filed and do not forget to add **"EAN"** represents **ProductId** on the template.



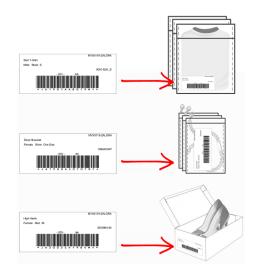


### **Tagging of Barcodes**

Seller should have their own printing barcodes and kindly tag these to the corresponding samples before packing them into the parcel(s) to be shipped to ZALORA's warehouse.

The barcodes need to be clear and securely tagged on each sample. Barcodes need to be clearly printed and not wrinkled to be scanned.

ZALORA has the right to refuse items not submitted in the prescribed fashion.



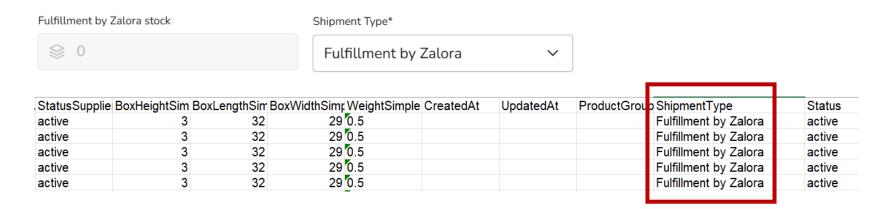
### Shipment Type

Indicate the *ShipmentType* = <u>"Fulfilment"</u> by Zalora" as you are creating a SKU to be stored in Zalora's Warehouse

Indicate the Shipment Type =
"Fulfilment by Zalora". Please DO NOT
input "Dropshipping" as this will cause
the SKU to be wrongly tagged and
requires lengthy migration from the
back end to bring the SKUs live.

Please fill in *EAN* numbers as per what is on the physical items. This is to better track and expedite the inbounding process.

Fulfillment by Zalora (FBZ) is a service where Zalora handles storage, packaging, and shipping for sellers.



In case the seller forgets to change the Shipment Type to "Fulfillment by Zalora" and indicates "Dropshipping". The seller must delete and recreate the SKUs.

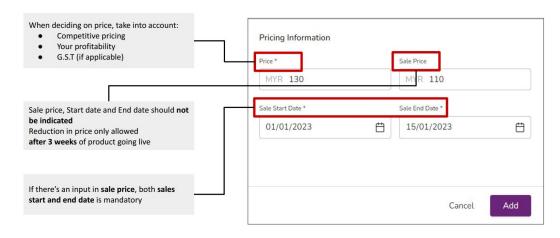
- Manual update on the Shipment Type is **not advisable**
- Delete and re-create the SKUs and add "Fulfillment by Zalora"

Remember: If in case there was an order placed, the SKU will not be processed by our Vendor Management due to incorrect Shipment Type. This will be cancelled.

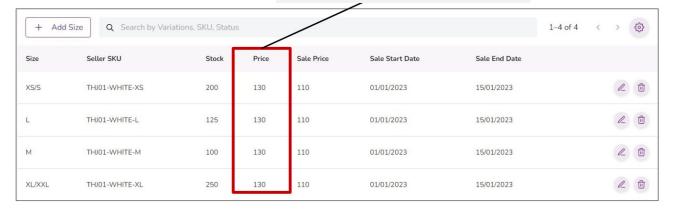


### **Product Pricing and Sizes**

• Step 3: Click on Add to save the inputs.



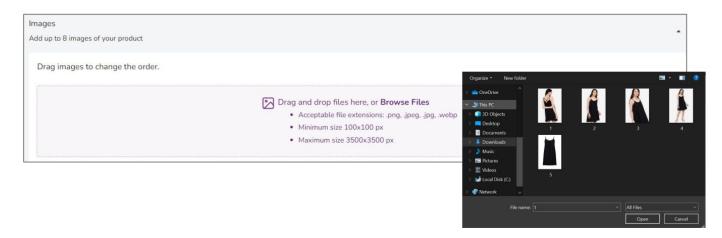
# Product prices will **automatically be uniform** across all sizes



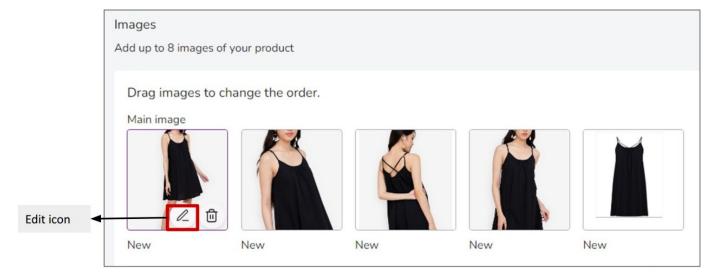
### Important note:

- Price update below threshold will requires a minimum of 1 hour to sync onsite.
- Price update above threshold will undergo quality check process, it requires a minimum of 1 hour to sync onsite once it has been approved (generally within 48 hours)
- If the price update **rejected by QC**, the product will still live on site with old price.
- For Global Seller Center, the default currency in Product Pricing & Size is in HKD, while local Seller Center follows the local currency i.e MYR for Malaysia Seller Center and SGD for Singapore Seller Center

### **Product Images**



- Upload product images based on the order:
   Front Side Back Close-up
- Main (First) image must be full frontal and show the whole product
- Visit The Seller Academy to view all ZALORA Image Guidelines



- After uploading your product images, you may drag and rearrange them, or click on the 'Edit' icon to explore some simple editing options
- o Image Cropping
- o Image Rotating
- Must be in accordance with ZALORA guidelines
- Front Side Back Close-up



### **ZPS Process Overview**

We automatically set the "Enable Mandatory Image Upload for Product Creation" on the system if seller will avail ZPS

- That means the seller can proceed to create SKUs without image if the product is for ZPS
  - Quality Control Team will approve the SKUs without image after they received the RPF thru email.
  - This process will eliminate extra steps like deleting dummy photos, deactivating SKUs, etc.

Step 1: The seller needs to create a shipment request via GSC for all the items that will avail 7PS.

Step 2: The seller submits a fully completed Request for Photoshoot Form (RPF) along with the Waiver and Styling Guide request to zpsgroup@ph.zalora.com.

Step 3: The seller will be provided with the total amount due and should settle the bill.

Step 4: Upon sending proof of payment to <u>zpsgroup@ph.zalora.com</u>, the supplier will secure the inbound date.

Kindly be advised that the inbound date schedule will only be provided once all necessary details are completed.

### Production (Request for Photoshoot: RPF)

- 1. This will follow the usual process that we have for the Marketplace.
- 2.For FBZ, the seller should separately send a carton for the samples for photoshoot together with the RPF and a separate PO from the rest of products for selling on ZALORA website.
  - 1. The seller will just lodge a request via <a href="mailto:RPF">RPF</a> and the seller to forward the RPF to zpsgroup@ph.zalora.com. RPF number for FBZ is the PO number.
  - 2. The seller fills up this form: PRODUCTION SERVICE REQUEST FORM.

Sample Email Subject: WELL SUITED\_PO 3576\_Request for Photoshoot

Sample email body: Kindly refer to the details below.

Attached are the PF with styling requests . (+ Screenshot of RPF details included in email body)

Note on filling out the RPF:

•On Sellersku column, the value won't be accepted if there's a "Space" found in the text.



RPF and barcodes generated should be submitted per gender category level as allowed by the form. Mixed products in one RPF will be rejected. The Production Inbound Supervisor will have the items pulled out from the warehouse.

### Product Images → Cropping Tool



- Image does not meet size requirements
- White spaces at the top and bottom of the dress



- Image does not meet size requirements
- White spaces at the top and bottom of the dress



 Image is cropped to correct size within ZALORA' required guidelines



- Image does not meet requirements
- Product displayed with a wrong angle



 Sellers can click on icons rotate image to the left and/or right



 Image is rotated too the desired and correct angle

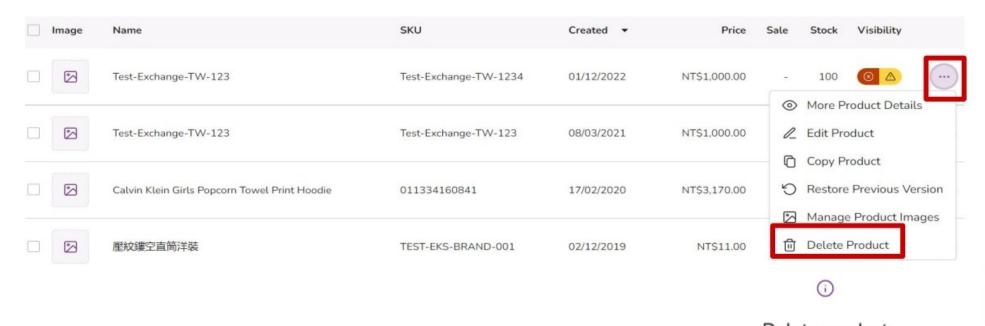


Image Size Needs to be EXACTLY 762 (width) x 1100 (height). Any image that is not according to the correct size will be rejected.

### Complete the Product Removal

• **Step 1:** Click on the ellipsis button at the right and click "Delete Product" for the product that you wish to delete





• Step 2: Click "Submit" on the pop-up message to complete the product removal.

Are you sure you want to delete the product
Texturizing Triple Acid Peel Serum 50ml?

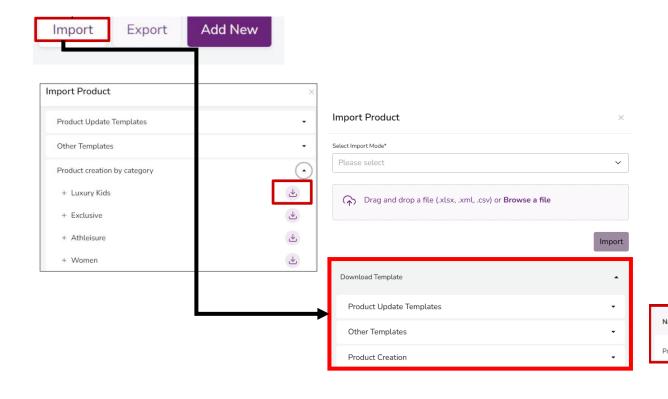
Cancel

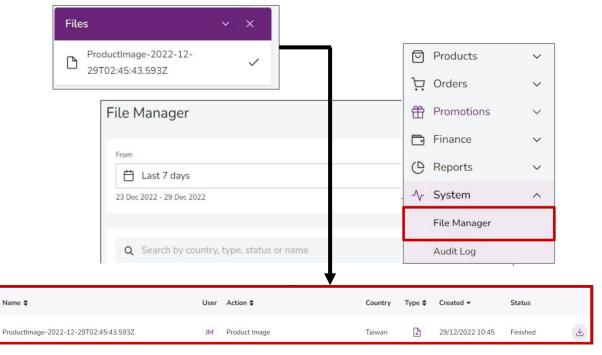
Submit

# **BATCH PRODUCT UPLOAD**

### Download the relevant Product Creation Template based on Product Category

• Step 1: Click on Products → All Products → Import → Expand Download Template, expand the Product Creation by Category and download accurate template based on your product category. Wait for about 1 min for file to be loaded, then download file.







Quick Tips: For all downloaded templates that will be stored in File Manager, you may navigate to the left menu bar, then expand System → File Manager, it will show all the downloaded files in this page, date filter can be made if needed.

# **BATCH PRODUCT UPLOAD**

## Complete the Product Creation Template

• Step 2: Fill in the batch upload creation template, then save file. Please refer to the column header for guide on how how to fill in the template.

Will displa	of the product.  y on ZALORA website.  Mandatory Editable LOff Shoulder Dress Name	PLATE	Name of the product in Chinese, as applicable for Hong Kong	Name of the product in Chinese, as applicable for Taiwan NameTw	product i Indone applica Indo	e of the in Bahasa esia, as able for onesia <b>meld</b>	Style-color code hai Mar Ed SkuSup	a product-color level. printed on product ng tag. ndatory itable plierConfig	Will d Pleas brand fo	d of the product. lisplay on ZALORA website. e input approved or your account only.	Input i	Mandatory Non-editable PrimaryCategory	Sub Category of the product. Please refer to the Seller Academy for the list of matching Gender and Sub Cat Type. Locust must be the same as SubCatType
Floral O	off Shoulder Dress						THJO	D1-PINK		ZALORA		242	Dresses
Additional categories that could apply to the product. Please refer to [Categories] ab for the options available. If more than 1, use "," as	Main color of the product. For ZALORA website filter. Options available = Beige, Black, Blue, Brown, Gold, Green, Grey, Multi, N/A, Navy,	Color of the product. Will display on ZALORA website. Non-mandatory	Color of the product in Chinese, as applicable for Hong Kong	Color of the produ Chinese, as applica Taiwan	ict in	ZALORA we color show	s displayed in the bsite. This is the in on the product label	Reference ID on a p color level. Style-color code prin product hang to	nted on ag.	Reterence ID on a p color-size leve Style-color-size code on product hang	el. printed	Barcode, EAN or UPC code printed on product hang tag.  Non-mandatory Editable	Price/black price of the product in Hong Kong. Will display on ZALORA website.
BrowseNodes	ColorFamily	Color	ColorZhHk	ColorTw		(	ColorId	ParentSku		SellerSku		ProductId	Price
243	Pink, Purple	Dusty Pink/Purple				Li	ght Blue	THJ01-PINK		THJ01-PINK-S	S	8682240000000	899
Status of the SKU for Taiwan. Input must be the same as the dropdown options available.	Height of the packaging in cm. Non-mandatory Editable e.g. 50	Length of the packaging in cm. Non-mandatory Editable e.g. 50	Width of the packaging in cm Non-mandatory Editable e.g. 50	Estimated package v kg. Non-mandato Editable				Main image of the p	огу	Additional image product.  Non-mandato Editable		Additional image of the product.  Non-mandatory  Editable	Additional image of the product.  Non-mandatory Editable
StatusSupplierSourceTw	BoxHeightSimple	BoxLengthSimple	BoxWidthSimple	WeightSimp	le	Ship	mentType	MainImage		Image2		Image3	Image4
active	50	50	50	50		Fulfillment	by Zalora						



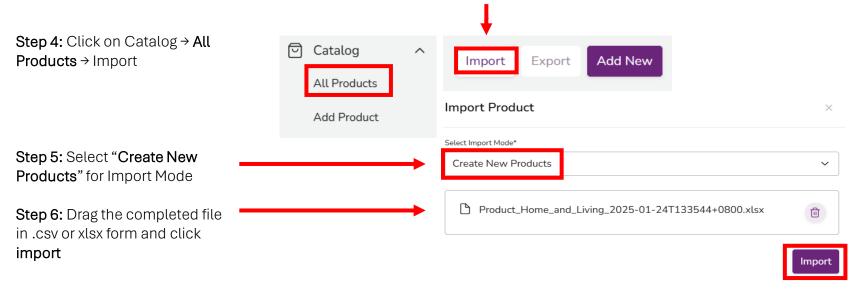
Note: Incorrect tagging of Primary Category and SubCatType will results error.

Reminder: Do not forget to add ShipmentType :"Fulfillment by Zalora"

# **BATCH PRODUCT UPLOAD**

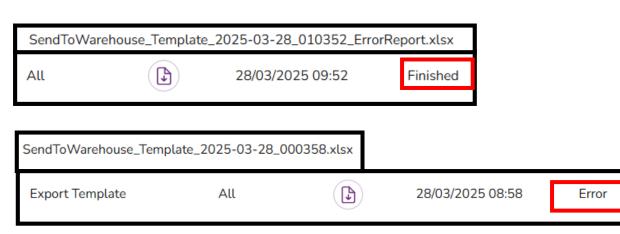
### **Import Product Creation Template**

Step 3: Once fill out all the field, save your file and import.



**Step 7:** If you have uploaded your file correctly, a **successful** file upload message will appear

○ Any misalignment to template requirements will be highlighted in the ERROR export file
 → To amend and re-upload after deleting the Error and Warning columns

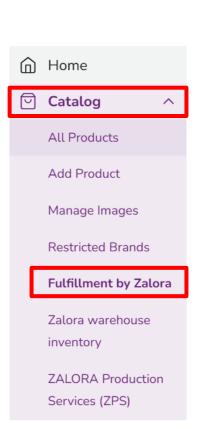


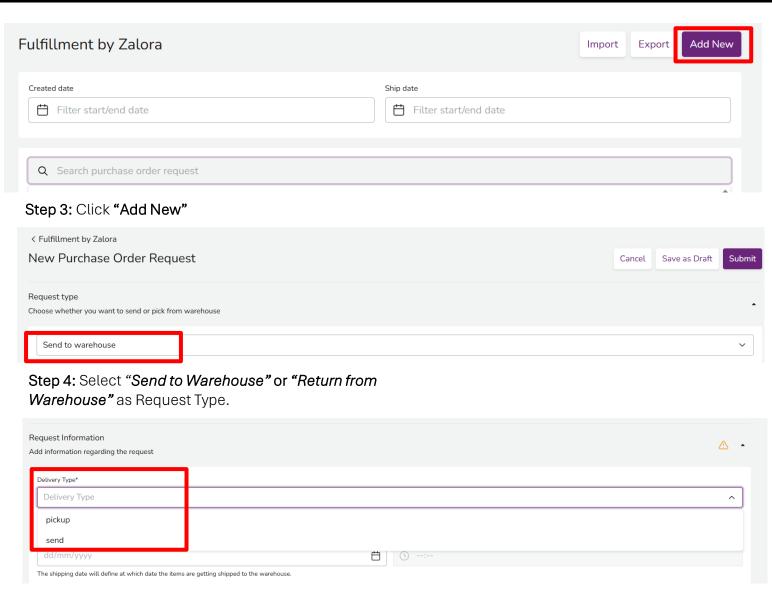
Once product/content creation and image done upload. The SKU will undergo Quality Control which will be approved by the ZALORA Production Quality Control team.

- 1. Seller will raise a shipment request in **the "Fulfillment by Zalora"** module.
- 2. Seller need to download all their created products in order to send a shipment request

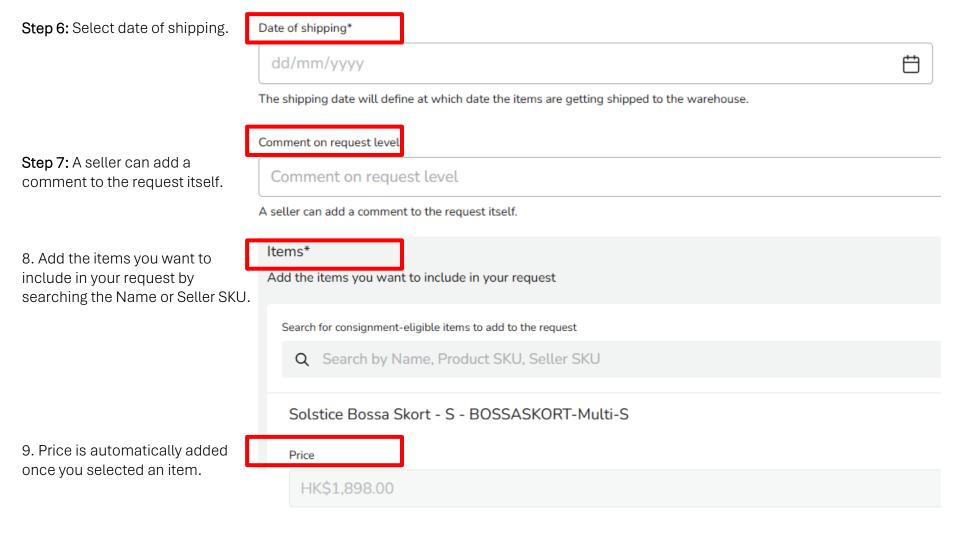
Step 1: Navigate to "Catalog"

Step 2: Click "Fulfillment by Zalora"





Step 5: Select "send" or "pickup" as Delivery Type.



- \*Send to warehouse / Send allows the Sellers to send their product stock in advance to the Zalora warehouse.
- \*Return from warehouse / Pickup allows the Sellers to pick up their product stock from the Zalora warehouse. Creation of request is the same as send to warehouse.

**Step 10:** Input Quantity as your replenishment stock.

**Step 11**: Select "PH" as Production Country (Optional).

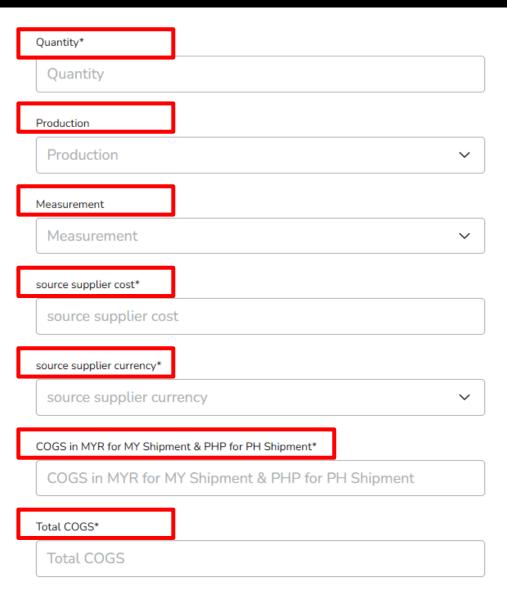
**Step 12:** Select "PH" as Measurement *(Optional)*.

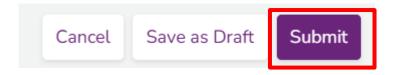
**Step 13:** Source Supplier Cost -Input amount as "*Total COGS* - Cost of Goods COGS = (1-Com Rate)\* Unit Price

**Step 14:** Input "PHP" as *Supplier Source Currency*".

**Step 15:** Input item amount as "COGS in PHP for PH Shipment".

**Step 16:** Multiply the Supplier Source Currency to Quantity (2400 Php x 3 Quantities)





Step 17: Click Submit

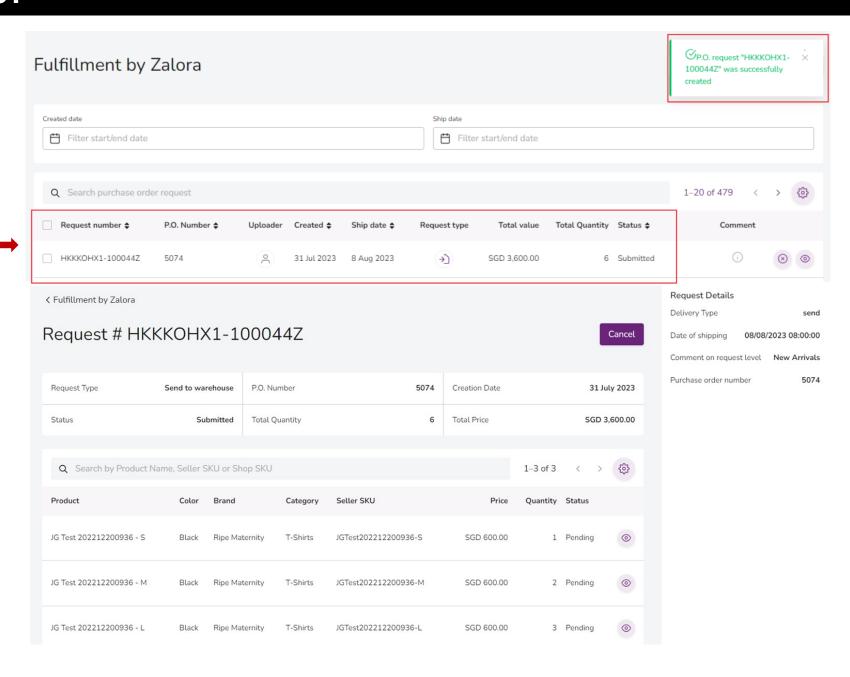
\*Users have the option to save the request as draft and continue at another time.

### sample computation

Variation	RequestedQuantity	source_supplier_cost	source_supplier_currency	cogs	Total_COGS
XS	3	2000	PHP	2000	=L3*I3=6000
M	3				
XL	3				
XS	4				

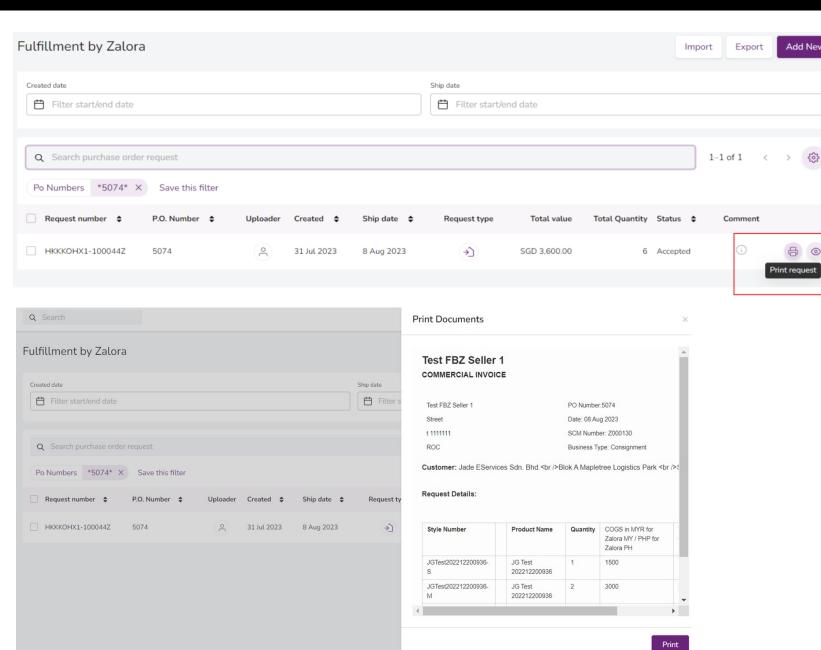
(RequestedQuantity x cogs = Total\_COGS)

Once your Shipment Request is created, it will appear in your list of Shipment Request and pending for approval from the Buyer or Account Manager.



Once status is **Accepted**, Seller to prepare the delivery receipt, extracts the Commercial Invoice from GSC and Airway Bill and sends to the buyer.

Present the delivery receipt and Commercial Invoice to receiving personnel during delivery to ZALORA warehouse.



Add New

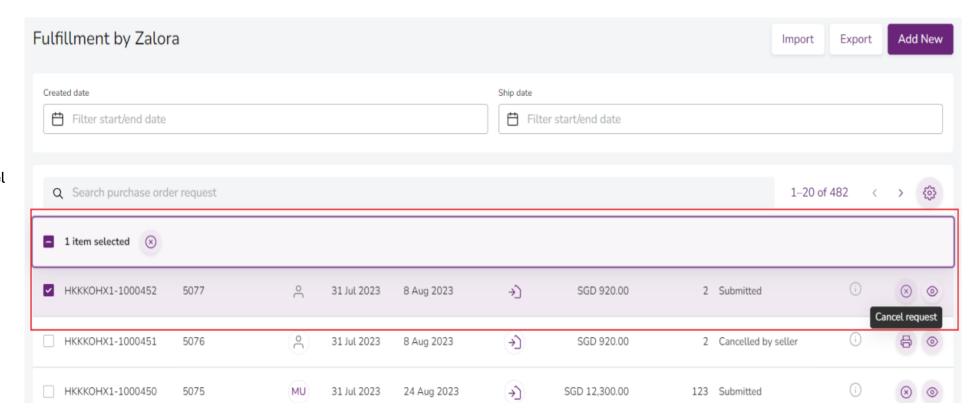
8

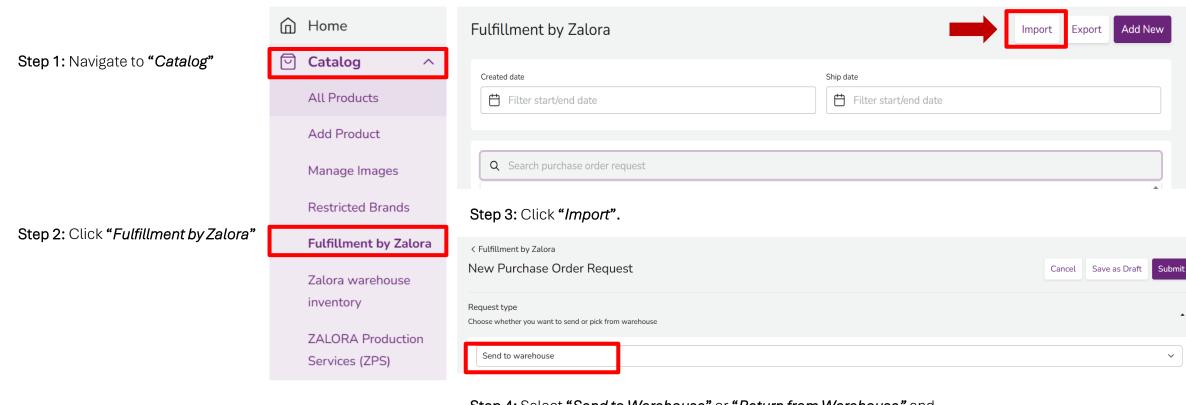
Print request

Export

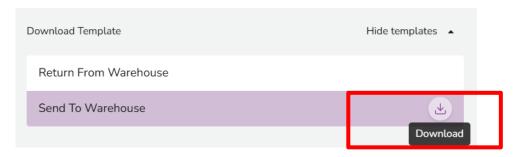
You may delete your existing PO by clicking on the "Cancel Request" button.

Note: Once the status of the PO is Accepted, PO can no longer be deleted.





**Step 4:** Select "Send to Warehouse" or "Return from Warehouse" and download the template.



**Step 5:** Go to "System" the template from the "File Manager" once the download is complete.



The delivery ty	y The shipping o	A seller can ad	The name of the	Value of the v	Value of the se	The product u	Amount of iten	ns which would	be sent to the	warehouse. MUST matc	h the actual nu	mber of physica	al items
deliveryType	shippingDate	comment	ProductName	Variation	SellerSku	Price (HKD)	RequestedQua	Production	measurement	source_supplie	source_supplie	cogs	Total_COGS

### How to Use the Template

- •Fill Out All Fields: Ensure all relevant information is complete and accurate.
- •Review for Accuracy: Double-check details to prevent errors.
- •Submit Through GSC: Use the Global Seller Center platform to submit the request.

This template helps organize and streamline the shipment request process, ensuring all necessary information is included. Adjust the template as needed to fit specific requirements or platform features.

**Reminders:** Do not include in the file those SKUs that no request to send to warehouse. Or the file should not have any empty field. This is to avoid error when uploading. Only SKUs with Request Quality included in the template.



Note: Send to warehouse / Send allows the Sellers to send their product stock in advance to the Zalora warehouse.

Note: Return from warehouse / Pickup - allows the Sellers to pick up their product stock from the Zalora warehouse. Creation of request is the same as send to warehouse.

Step 6: Open the template and fill up the necessary fields. Once done, save the file and return to Global Seller Center for upload.

how the items get delivered	Idate the items are getting shipped to		The name of the product (Readonly)	Value of the variation definition (Readonly)	Value of the seller sku definition	price is in the default	Amount of items which would be sent to the warehouse. MUST match the actual number of physical items
deliveryType	shippingDate	comment	ProductName	Variation	SellerSku	Price (PHP)	RequestedQuantity
send	2025-04-12 8:00:00	New Arrivals	ZALORA Test	S	ZAL-1324256	1500	3

\*Marked in green are Mandatory fields

I his is the Warehouse	This field shows countries which officially/actually use the metric or the imperial system for measurements.	The base price or the product cost as charged by the supplier	Choose Country Currency Codes to sell your products	Cost of products bought for resale, if applicable.	Gross Profit = Revenue - COGS
Production	measurement	source_supplier_cost	source_supplier_currency	cogs	Total_COGS
PH	PH	1500	PHP	1500	4500

### Necessary columns for the import - Send to Warehouse / Return to Warehouse:

\*Delivery Type - Delivery Type should always be Send to ZALORA / Return from Warehouse.

\*Shipping Date - when the shipping should happen; Dateformat: yyyy-mm-dd hh:mm:ss (e.g. 2023-08-08 08:00:00)

\*Comment - A seller can add a comment to the request itself.

\*ProductName - Prefilled value.

\*Variation - Prefilled value.

\*Price - Prefilled value. \*Seller SKU - Prefilled

value.

### \*Requested Quantity -

number of items which should be send to / retrieved from the warehouse Received - current number of products in the warehouse.

\*Supplier\_source\_currency - Supplier currency should

always be PHP.

\*source\_supplier\_cost - = (1-Com

Rate)\*Unit Price

\*cogs - Cost of Goods, COGS = (1-

Com Rate)\*Unit Price

\*Total\_COGS - Total COGS=COGS \*

(RequestedQuantity)



Production - Production for ZPS (Zalora Production Services) select PH as country. *(Optional)* Measurement - Measurement should always be PH as country. *(Optional)* 

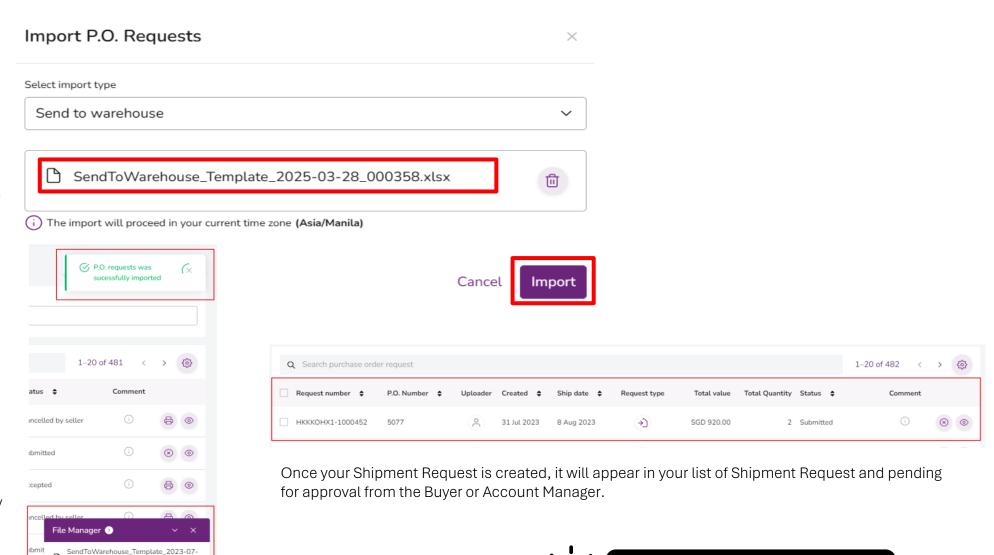
Step 7: select Import type: "Send to warehouse"

**Step 8:** Drag and drop a file(.xlsx) or Browse a file

Step 9: Click "Import" button.

Step 9: P.O request was successfully imported. The imported file directly go to File Manager.

31\_090708.xlsx



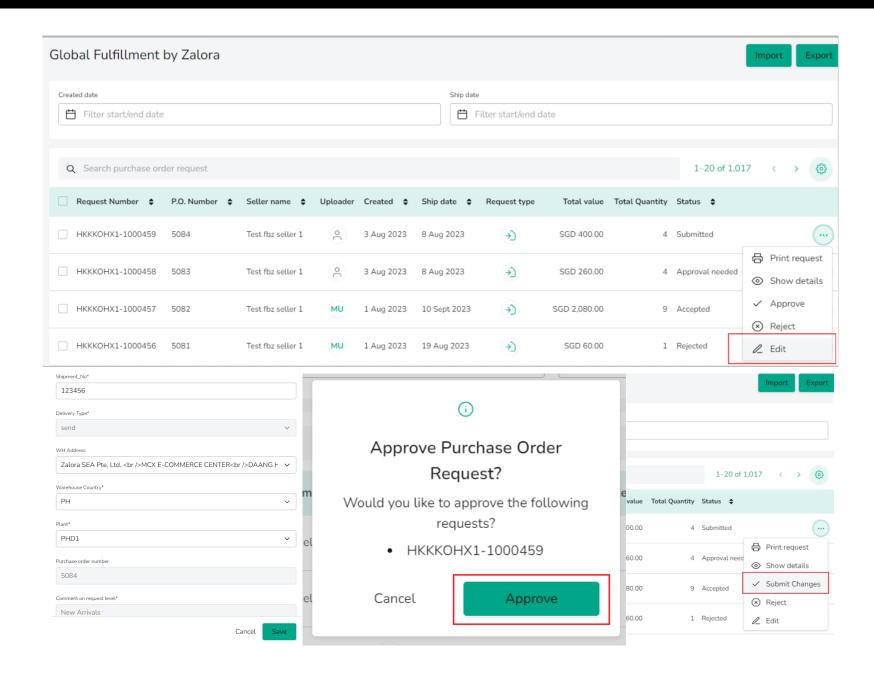
Once Shipment is successfully created email directly your Account Manager to approved

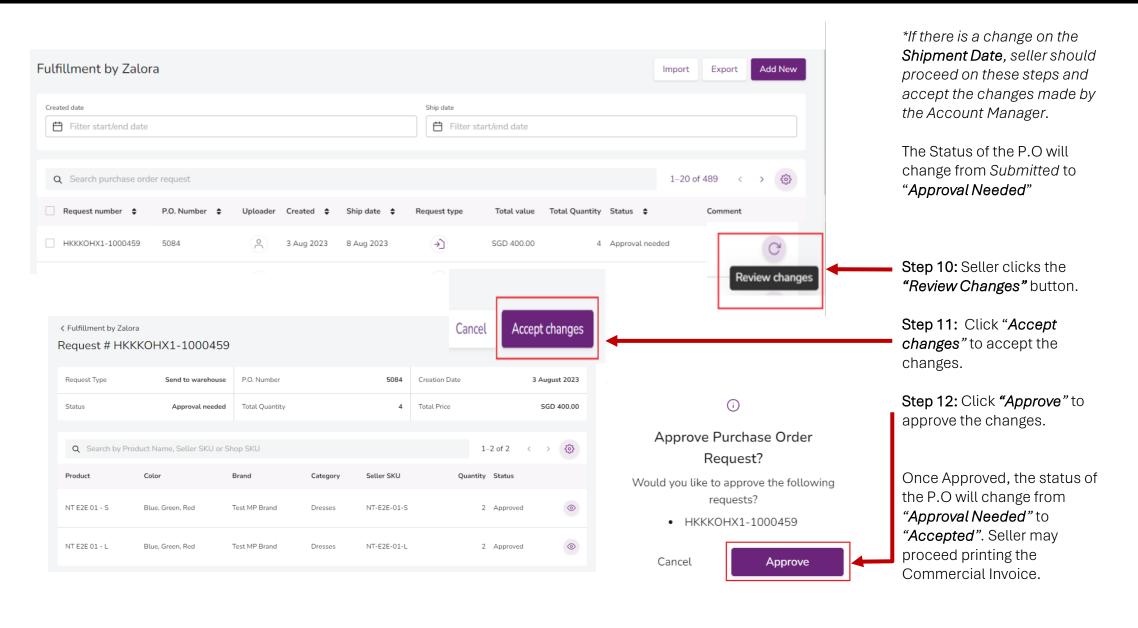
your request.

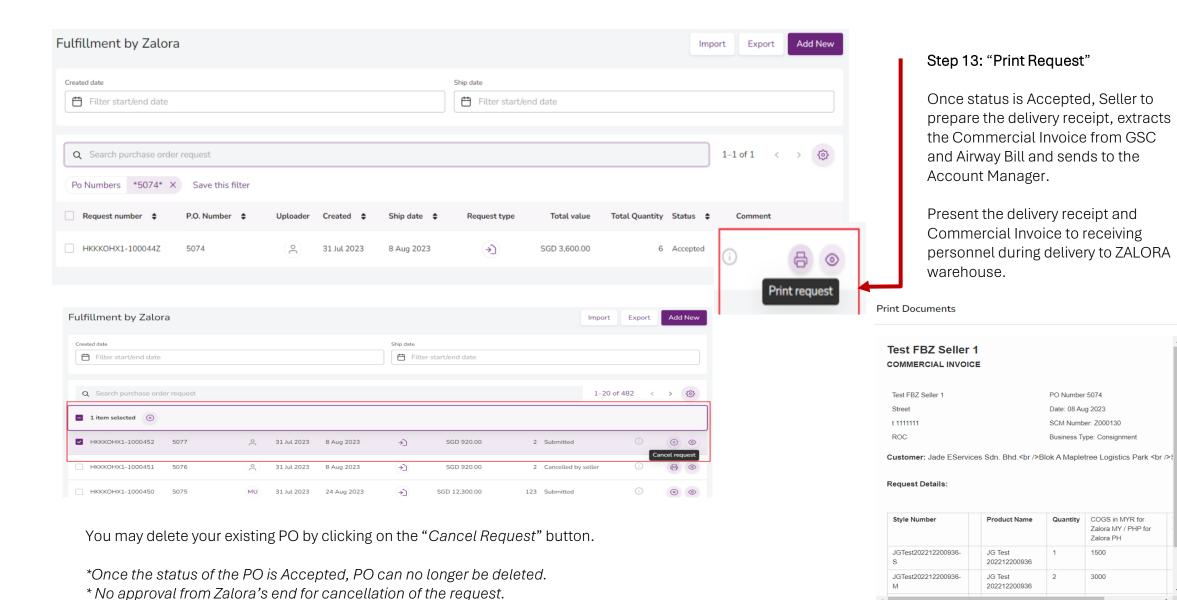
The **Account Manager** will review, update the following details, and approve the P.O.

- incoterm loc\*
- incoterm \_SMOKE\*
- Shipping\_Type\_Desc\*
- Shipment\_Route\*
- transport\_planning\*
- Shipment\_No\*
- Delivery Type\*
- WH Address
- Warehouse Country\*
- Plant\*
- Date of shipping\*

\*If the there is a change on the **Shipment Date**, Account Manager should update
the date and Click the Submit Changes
button and Approve.







# SHIPMENT REQUEST DEFINITION

Status	Explanation
Draft	All requests, which were started by the Seller. These requests are not yet submitted, and Seller is still able to edit the request.
Submitted	All requests, which are made by the Seller and are currently waiting for approval by the Venture. The venture checks if the proposed items are eligible to be sent to the warehouse.
Approval Needed	All requests, where the venture changed the request during quality control.
Accepted	Request was accepted by the Venture and the items can be sent to the warehouse / get picked up by the Venture.
Received - Partially Received	Some items, which were send based on the made request, were received in the warehouse.
Received - Received	All items, which were send based on the made request were received in the warehouse.
Cancelled – by Seller	Cancellation triggered by the seller.
Cancelled – by Warehouse	Cancellation triggered by the venture
Rejected	Request to send items to the warehouse was rejected by the venture during quality control.

# **BOX LABEL UPON DELIVERY TO ZPH WAREHOUSE**

o Paper Size: Short Bond Paper

Font: CalibriFont Size: 30

o Page Orientation: Landscape

# SAMPLE OF PO OR COMMERCIAL INVOICE

# BRAND X COMMERCIAL INVOICE

#### Esprit Retail Pte Ltd

70 Bendemeer Road

#05-01 Luzerne

Singapore 339940

t (65) 6297 1211 f (65) 6296 3120

ROC 1985000846H

Customer:

ZALORA PH Address

Muntinlupa City

Our Ref:	ZAL-070120-0
Date:	7-Jan-20
Incoterms	Ex Work
Business Type	Consignment
PO Number	
Currency	PHP

Style Number	Description	Gender	Category	Sub-Category	Material Composition	Unit Cost (PHP)	Sum of QTY	Total Cost (PHP
129EA1V005	Accessories small wallet	Female	Accessories	wallet	100% POLYESTER / POLYU	28.97	47.00	1,361.64
129EE1F026	Blouses woven long sleeve	Female	Apparel	Blouses & Tunics	100% VISCOSE,	34.77	7.00	243.40
129EE1K099	T-Shirts long sleeve	Female	Apparel	T-Shirts	100% VISCOSE, CORE1700	34.77	22.00	764.96
129EA2O001	Bags handbag	Male	Accessories	Top-handles	100% POLYESTER,	75.37	15.00	1,130.5
129EE1I039	Sweaters long sleeve	Female	Apparel	Cardigans & Knitwear	60% COTTON,40% POLYAN	98.57	20.00	1,971.4
129EO1F025	Blouses woven long sleeve	Female	Apparel	Blouses & Tunics	100% POLYESTER,	52.17	20.00	1,043.4
129EE2I043	Sweaters cardigan long sleeve	Male	Apparel	Cardigans & Knitwear	100% COTTON,	69.57	20.00	1,391.4
129EE2K021	Polo shirts short sleeve	Male	Apparel	Polo Shirts	100% COTTON, CORE 170	34.77	54.00	1,877.6
010EE2K312	T-Shirts short sleeve	Male	Apparel	T-Shirts	100% COTTON, OCS Y/D id	23.17	40.00	926.8
010EE2K311	T-Shirts long sleeve	Male	Apparel	T-Shirts	100% COTTON, OCS Y/D fe	34.77	20.00	695.4
010EE2K319	Polo shirts short sleeve	Male	Apparel	Polo Shirts	100% COTTON, CORE 215	23.17	30.00	695.1
129EA1V021	Accessories small wallet	Female	Accessories	wallet	100% POLYESTER / POLYU	28.97	80.00	2,317.6
129EA10054	Bags handbag	Female	Accessories	Top-handles	100% POLYESTER / POLYU	52.17	40.00	2,086.8
129EA1V022	Accessories small wallet	Female	Accessories	wallet	100% POLYESTER / POLYU	28.97	50.00	1,448.5
129EA10056	Bags handbag	Female	Accessories	Top-handles	100% POLYAMIDE,	40.57	20.00	811.4
010EA10353	Bags shoulder bag	Female	Accessories	Shoulder Bags	100% POLYESTER / POLYU	52.17	30.00	1,565.1
129EE1F049	Blouses woven long sleeve	Female	Apparel	Blouses & Tunics	100% COTTON,	52.17	30.00	1,565.1
129EE2K027	T-Shirts short sleeve	Male	Apparel	T-Shirts	100% COTTON, CORE 150	14.47	100.00	1,447.1
129EE1I022	Sweaters long sleeve	Female	Apparel	Cardigans & Knitwear	50% POLYAMIDEN, 40% PA	57.97	20.00	1,159.4
Total							665.00	24,503.1
Total No. of Carton:								19.0

# **COMMERCIAL INVOICE TEMPLATE**

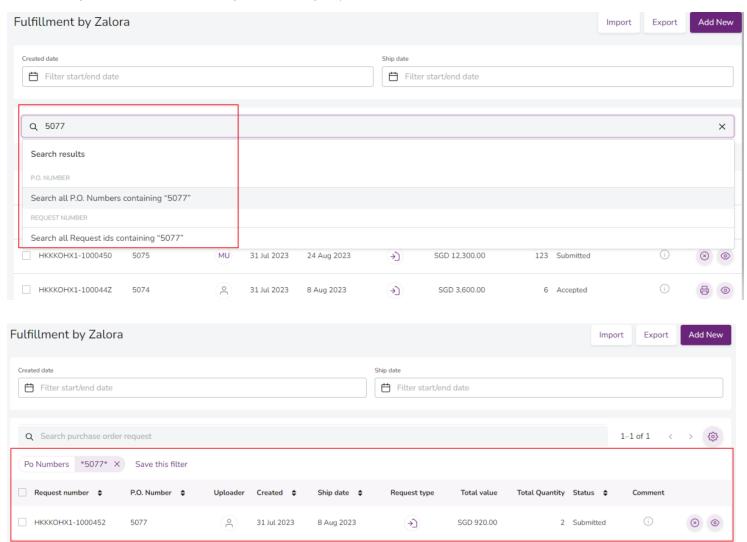
Use this template for now for those POs that appears blank when printing. (Filename: Commercial Invoice Template)

- 1. Input the PO#, Shipment Date, and SCM# in Column G. That information will appear in Column C as shown below.
- 2. For the product description for this PO #, please start pasting the information from row 15.

SUPPLIER NAME					
COMMERCIAL INVOICE					
				Put Det	ils Here:
SUPPLIER NAME		PO Number: PH-F001		PH-F00	
15-B GSIS ROAD TRAMO ROSARIO		Date: 04 Aug 2021		04 Aug	2021
t 9778547638		SCM Number: SCMFBZ0004		SCMFB	20000
ROC 1074557		Business Type: Consignment			
MCX E-Commerce Center, Daang Hari and Daang Reyna Muntinlupa – Cavite Expressway (MCX) Rotunda, Brgy. Pol Muntinlupa City, Philippines					
Request Details:					
Product Name	Quantity	COGS in MYR for MY Shipment & PHP for PH Shipment	Total COGS		

# **COMMERCIAL INVOICE TEMPLATE**

3. Seller may find all the details they need if they export the PO from the Search tab.



# COMMERCIAL INVOICE TEMPLATE

#### 5. The export file will look like this if you open it

Request Number	Seller Name	Created	Purchase Synchroni	Request	T Delivery	T Date of sh Comme	nt Purchase	Plant	Warehou	WH Addre	Shipment	transport	Shipment
HKKKOHX1-1000452	Test FBZ Seller 1	2023-07-3	SUBMITTED	SEND_TO	send	2023-08-0 New Arr	iv: 507	7					
HKKKOHX1-1000451	Test FBZ Seller 1	2023-07-3	CANCELLED_BY_SELL	SEND_TO	send	2023-08-0 New Arr	iv: 5076	5					
HKKKOHX1-1000450	Test FBZ Seller 1	2023-07-3	SUBMITTED	SEND_TC	_ pickup	2023-08-2 Smoke t	es 5075	5					
HKKKOHX1-100044Z	Test FBZ Seller 1	2023-07-3	ACCEPTED	SEND_TC	send	2023-08-0 New Arr	iv: 5074	MYD1	MY	Jade ESer	Z000130	ID01	Z00001
HKKKOHX1-100044Z	Test FBZ Seller 1	2023-07-3	ACCEPTED	SEND_TC	send	2023-08-0 New Arr	iv: 5074	MYD1	MY	Jade ESer	Z000130	ID01	Z00001
HKKKOHX1-100044Z	Test FBZ Seller 1	2023-07-3	ACCEPTED	SEND_TO	send	2023-08-0 New Arr	iv 5074	MYD1	MY	Jade ESer	Z000130	ID01	Z00001

Shipping	Tincoterm	incoterm	Return Re	Product	Variation	Col	Seller Sku	ShopSku	Brand	Category	Price	Requeste	Cha Purchase	Com	Com Supplier	source	COGS in N	Total COG	Product
				test cvd	35	Gre	iven-fbz-3	7B8EBSHI	Bardot	Sneakers	460	2	0 PENDING		PHP	400	800	800	PH
				test cvd	35	Gre	iven-fbz-3	7B8EBSHI	Bardot	Sneakers	460	2	0 PENDING		PHP	400	800	800	PH
				NT 2020	FIM	Blac	test_M	8DDDFAA	Test MP E	Party Dres	100	123	0 PENDING		MYR	123	123	123	MY
LAND	CFR	1		JG Test 2	0 S	Blac	JGTest202	1F17DAA	CRipe Mate	e T-Shirts	600	1	0 APPROVE	)	PHP	1500	1500	1500	PH
LAND	CFR	1		JG Test 2	0 M	Blac	JGTest202	1F17DAA	CRipe Mate	e T-Shirts	600	2	0 APPROVE	)	PHP	1500	3000	3000	PH
LAND	CFR	1		JG Test 2	0 L	Blac	JGTest202	1F17DAA	Ripe Mate	e T-Shirts	600	3	0 APPROVE	)	PHP	1500	4500	4500	PH

6. Product Name is in column U (Column Header: ProductName)

Qty is in column AC (Column Header: Requested)

COGS in MYR for MY Shipment & PHP for PH Shipment is in column AJ (Column Header: cogs)

Total COGS is in column AK (Column Header: Total COGS)

Adjust the print area as needed and you may proceed with printing the PO.

# **WAREHOUSE DELIVERY GUIDELINES**

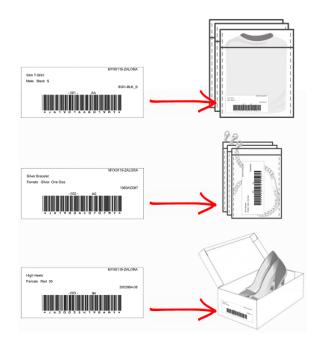
- Schedule Mon-Fri only. No deliveries during weekends / public holidays
  - O Window time: 6am-2:30 pm.
  - o Morning Break Period: 9:00am-9:30am
  - O Noon Break Period:12:00pm-1:00pm.
- Attire: Casual w/ closed shoes
- Health & Safety: Wear Masks at all times & Social Distancing at least 1.5 meters
- Bring complete documents
- First-come, First-served basis

# Tagging of Barcodes

Seller should have their own printing barcodes and kindly tag these to the corresponding samples before packing them into the parcel(s) to be shipped to ZALORA's warehouse.

The barcodes need to be clear and securely tagged on each sample. Barcodes need to be clearly printed and not wrinkled to be scanned.

ZALORA has the right to refuse items not submitted in the prescribed fashion.



#### Sample of the EAN Barcode



# **ZALORA WAREHOUSE INVENTORY**

Catalog

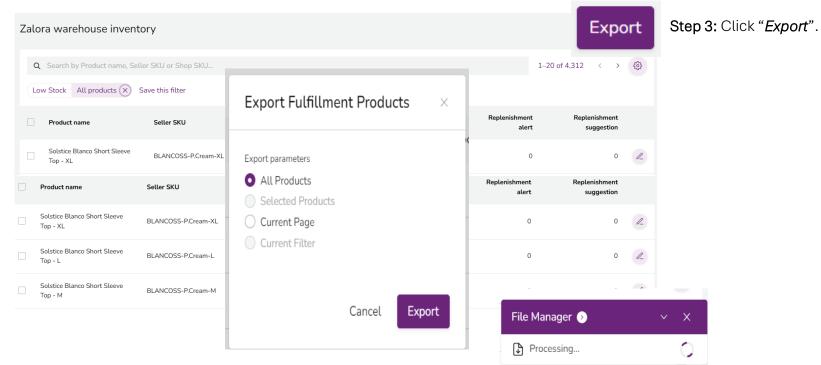
All Products

Seller may extract Inventory on the "Zalora warehouse inventory" module.

Step1: Navigate to "Catalog"

Step 2: Click "Zalora

Add Product Manage Images Restricted Brands Fulfillment by Zalora Zalora warehouse Warehouse Inventory" inventory **ZALORA Production** Services (ZPS)



Step 4: Choose your export parameters then click export.

Step 5: Downloaded file can be found at File Manager

Name	Variation	Seller SKU	Shop SKU	Price	Sales Last	Inbound	Consignm	Received :	Quarantin	Defective Stock	Canceled	Returned	Failed Sto	Safety Level
New FBZ	pS	JGTestPro	8B5A4AAE	200	0	0	0	0	0	0	0	0	0	0
SHOP-27	5 XS	SHOP-275	7E1C4AA6	100	0	0	0	0	0	0	0	0	0	0
SHOP-27	5. S	SHOP-275	7E1C4AA6	100	0	0	0	0	0	0	0	0	0	853
SHOP-27	5 XS	SHOP-275	A8561AA[	10000	0	0	0	0	0	0	0	0	0	85
SHOP-27	5. S	SHOP-275	A8561AA[	10000	0	0	0	0	0	0	0	0	0	0
SHOP-27	5 XS	SHOP-275	EA3A8AA	167	0	0	0	0	0	0	0	0	0	4
SHOP-275	5. S	SHOP-275	EA3A8AA	167	0	0	0	0	0	0	0	0	0	0

Step 6: Check your file. See sample.

# **ZALORA WAREHOUSE INVENTORY**

#### Zalora Warehouse Inventory: Terminologies

Name - Product name of the inbounded product.

Seller SKU - Seller SKU of the inbounded product.

**Price -** Current active price of the product.

Sales last 4 weeks - Sum of all order items of the product, which were sold in the last 4 weeks.

Inbound - Amount of products, which were sent to the warehouse, but not yet received.

Consignment Stock - Stock value received from the the inbound product.

**Received Stock** - is the value of the response for the sku in the received field in Consignment stock.

**Quarantined Stock -** Stock value provided by the warehouse as a response to the Consignment stock.

**Defective Stock -** Stock value provided by the warehouse as a response to Consignment stock.

Cancelled Stock - Stock value provided by the warehouse as a response to Consignment stock.

Returned Stock - Stock value provided by the warehouse as a response to Consignment stock.

Failed Stock - Stock value provided by the warehouse as a response to Consignment stock.

Safety Stock - is the stock that has been marked to trigger an alert to the seller (minimum stock), so sellers can have full visibility on this one through an export.

\*This overview displays all products, which are currently in the ventures warehouse or which has once been there with their according stock values. Note that, this overview will not display any products which have been made inactive or deleted from the products overview.



# **Common Rejected Product Reasons**

Price QC Error

Wrong Category

Product Upload Failure

58 Incorrect Image Size

48-52 Error Message

Products are Not Angled/Displayed Correctly

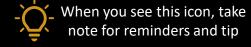
53-54 Incorrect Product Grouping

60

**Stock Sync Issue** 

55-56

**Upload Error** 



# PRICE QC ERROR

#### **Unreasonable Price**

In order to preserve the best seller and customer experience, price changes will be sent to the QC team for approval. You may refer to the table below for more information.

Seller Center	Sale Price	Black Price
Global Seller Center	No QC	Required QC Approval if not within threshold
Local Seller Center	No QC	Required QC Approval if not within threshold

You may refer the diagram below for Black and Sale Price field



## **Price Sync Issue**

- Regular/Sale Price value was changed twice the same minute.

SC only processes the 1st request received by that same minute. 2nd request is detected as duplicate and not processed in the backend, resulting to only reflect the 1st price update done.



- Regular/Sale Price value was changed when SKU status is **inactive**.

Price update only flows in the backend when the SKU status is active.

Hence, that leaves SKU **price not updated** in the backend if SKU was inactive by the time of the update.



#### **How to Fix**

• Kindly update the price to a different value to trigger price change. Provide time gap (at least 3-5 minutes) before updating the price again to the actual desired value.

# Product Upload Failure - Cannot be synced to shop

Automatic Rejection - Error Message	Description and Next Step
Attribute Set doesn't match with Zalora system. Please reach out to Zalora team.	Selected subcategory or browse node may be wrong. Please check our attribute set guide for more details and make sure you are creating your products using the correct product creation template. After correction, please try
Following category identifier don't exist	to upload again. Contact Seller Help Desk if receiving the same error.
Merchandise category for subcategory and gender doesn't exist in FLASH	Contact Reason: Product Listings; Product, Image, Content Guidelines
There are <b>no valid contract</b> for this combination of supplier	Please make sure you are uploading a product of an approved brands only. If you need support, contact our Seller Help Desk.
Update to <b>Shop failed</b> , SKU already exists.	Contact Reason: Product Listings; Product, Image, Content Guidelines  This is due to the uploaded SKU already exist, if you would like to add size variation to an existing product, please use Product Grouping
The <b>selected size already exist</b> under config. Please select another size for SKU.	The selected SKU config with selected size already exist in Seller Center, you may search the existing SKU config using the search bar in the Products tab
Please create SKU using a unique sku supplier simple	The SKU supplier simple already exist in Seller Center. Please recreate the product using a unique SKU supplier simple.
Size selected is not applicable for this size_system_brand	The size system brand selected does not have this size option please check again by referring to the Product Upload Guideline/Product Upload Template

Error Message: Attribute Set doesn't match with Zalora system.

#### **Example:**

1)Seller failed to upload badminton racket. Primary category type selected by seller: Sports » Men's Sports » Equipment & Nutrition » Equipment

Primary Category Sports » Men's Sports » Equipment & Nutrition » Equipment Change Category

2)Seller changed the primary category type to the correct primary category type by checking the attribute set: Sports Gear & Nutrition » Sports Gear & Nutrition » Sports Equipment » Racket Sports » Badminton » Rackets

Primary Category Sports Gear & Nutrition » Sports Gear & Nutrition » Sports Equipment » Racket Sports » Badminton » Rackets Change Category

3)After the seller changed the sub cat type and re-upload, it shows successful and product is now live in Seller Center



## Error Message: Update to Shop failed, SKU already exists

#### **Incorrect practice:**

- 1)Seller has a new size/color for an already live product: SKU Test123
- 2)During product upload, seller re create a product using the same SKU Test123 and receives the error

message: "Update to Shop failed, SKU already exists"

#### Correct practice

1)Look for the current product SKU and click **Edit** 



#### 2) Select Product Pricing & Sizes



3) Add new variation by clicking Add Another Product Variation



Error Message: The selected size already exist under config

#### **Incorrect practice:**

- 1)Seller has a new size/color for an already live product: SKU Test123
- 2)During product upload, seller re create a product using the same SKU *Test123* with new color and receives the error message: "The selected size already exist under config"

#### **Correct Practice:**

1)Look for the current product SKU and click Edit



#### 2)Select Product Pricing & Sizes



3)Add new variation by clicking Add Another Product Variation



Error Message: Please create SKU using a unique sku supplier simple

#### **Example:**

In year 2016, **Seller A** has uploaded new product with SKU Simple '88150', and the product successful live in Seller Center and the product has been live till now



In year 2021, a new **Seller B** has uploaded new product with SKU Simple '88150', but receives the error message: "[88150] has already been assigned to a different config. Please create SKU using a unique sku supplier simple"



#### **Solution:**

**Seller B** need to change the SKU Simple to another value as the SKU Simple has been used by other seller, and 1 SKU Simple need to be unique in Seller Center

## Error Message: Size selected is not applicable for this size\_system\_brand

#### **Incorrect practice:**

- 1)Seller has added a new product with size system brand [Volume] select size [One Size] and receives the error message: "Size selected is not applicable for this size system brand"
- 2)However there is no [One Size] selection in size system brand [Volume], so it failed to upload.

#### **Correct Practice:**

- 1) To choose the correct size for the selected size system brand.
- 2) For correct size system mapping, please refer <a href="here">here</a>

#### More Product Details > Additional Product Data > Size System

Size System \* International

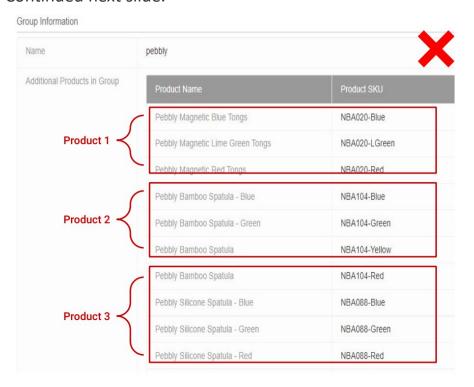
#### **Product Pricing and Sizing > Size**

Size	Seller SKU*	EAN / UPC / ISBN	Quantity	Price
One Siz 🗸	CP16		6	

## Incorrect Product Grouping

# **Example of Incorrect Product Grouping**

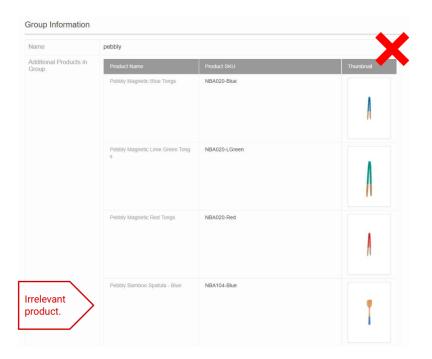
- In this example, there are more than one type of products in the group.
- A product group should only contain the different variations of one product.
- Continued next slide.



- The example shows "Spatula" products grouped together with "Tong" products.
- If unattended, incorrect product grouping will result in showing different types of products under what is supposed to be 1 product.

#### Such error will create confusion for customers.

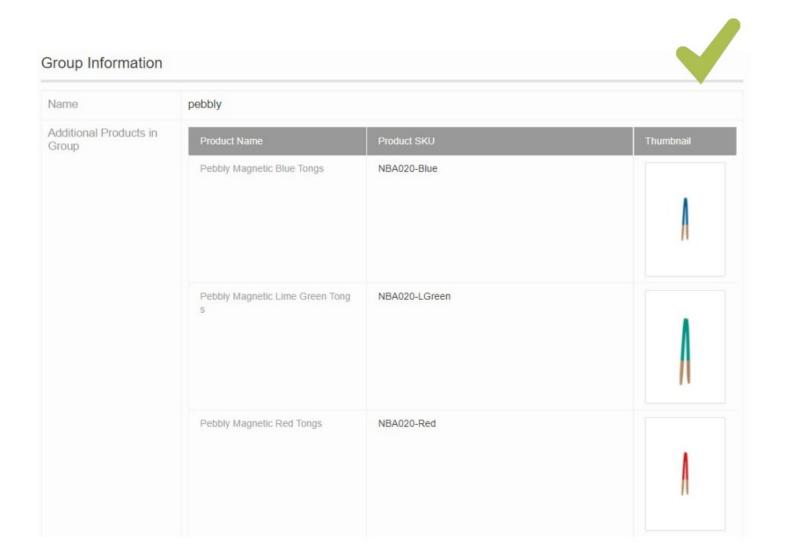
- Guide to fix this error is continued on the next slide.



# **Incorrect Product Grouping**

#### **Guide to fix:**

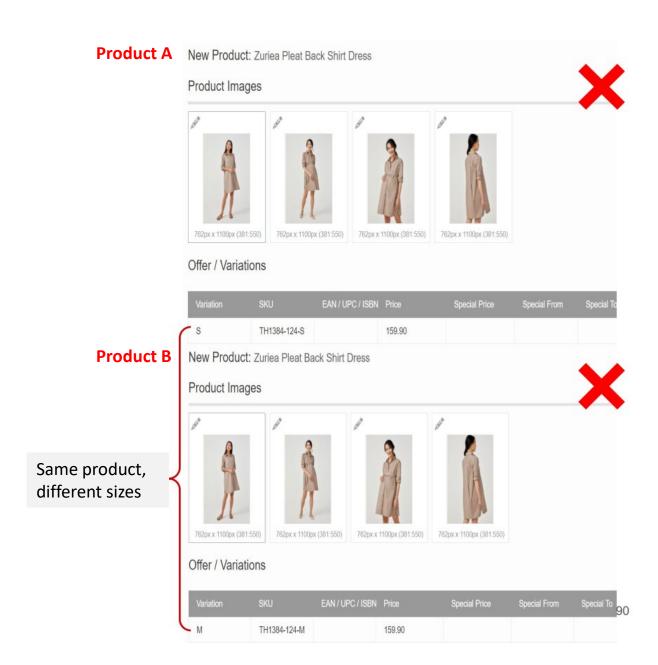
- Remove irrelevant products from the group.
- Create new product groups for the other products.
- Each product group should only consist of the same or similar product in different variations such as color or design.



# **Upload Error**

#### **Example of Upload Error**

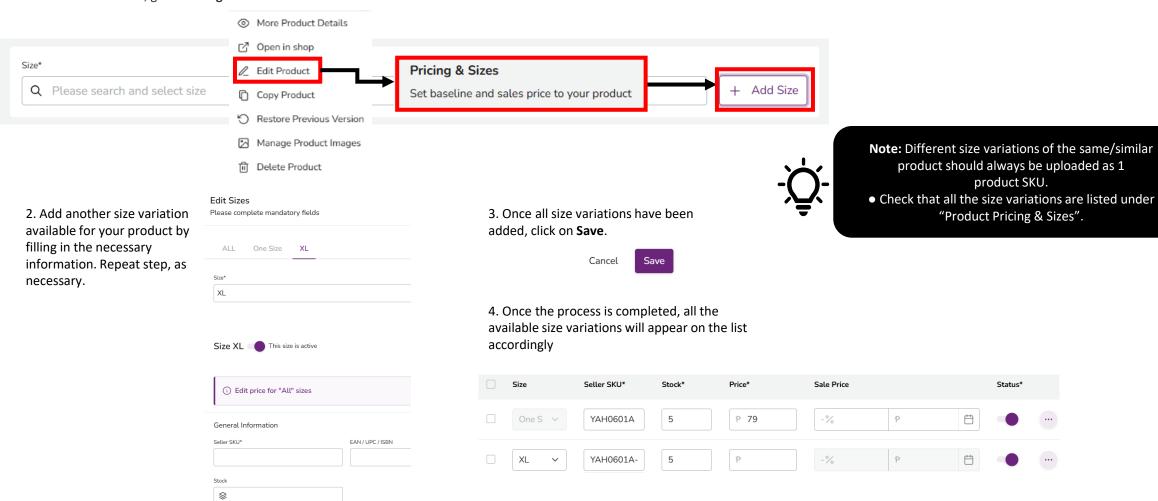
- This example shows duplicated product uploads, where Product A and Product B are the same product, but have different Size variations.
- If unattended, this will result in repeated product display. **Such error will create confusion for customers.**
- Guide to fix this error is continued on the next slide.



# **Upload Error**

#### Guide to fix:

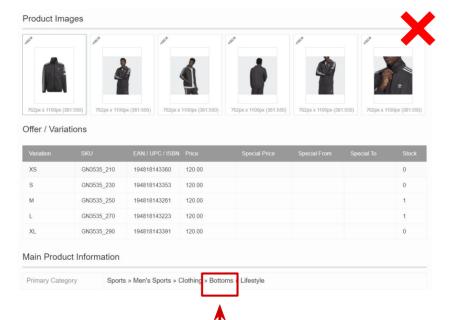
1. Under "Edit Product", go to Pricing and Sizes tab and click on + Add size.



## **Wrong Category**

#### **Example of Wrong Category**

- This example shows a product of an **Outerwear**, but as seen at
- "Primary Category", the categories selected include **Bottoms**, which is incorrect.
- If unattended, this will result in the product appearing under the wrong category. **Such error will create confusion for customers**



#### Guide to fix:

1. The wrong category of **Bottoms** should be replaced with the correct category. Go back to edit the product under "Product Information", scroll to "Primary Category" and click on **Change Category** to

choose the most in depth and relevant category for the product.

Referring to the example, the correct category should be *Sports » Men » Clothing »* **Outerwear & Hoodies** » Training

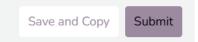
Please select a category

Q Search category
Most used categories Browse categories
○ Clothing > Men's Clothing > Polos
○ Clothing > Men's Clothing > T-Shirts > Short Sleeves > Graphic
Browse other categories

2. After selecting the correct category, click on **Select**.

Cancel Select

3. Check that the correct category is appearing, then click on **Submit** as the last step.



# Incorrect Image Size

#### **Example of Incorrect Image Size**

- The example below shows product images being uploaded in an incorrect dimension: 650px x 650px.
- An error prompt message will appear.
- If unattended, this will result in the product images appearing distorted on the ZALORA website/app.

#### ! Wrong size

The following images have problems to change.

Minimum size 762x1100 px.

Maximum size 762x1100 px.

• 357042081\_281465537722694\_7933554842910804111\_n.jpg 1440x1800

#### **Guide to Fix:**

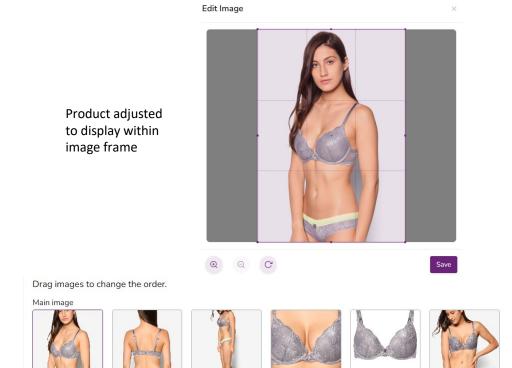
1. Go to the **Images** tab to resize the images to the required dimensions **(762px x 1100 px)**. Alternatively, sellers can upload new images in the required dimensions.

2. Click on the **Pencil icon** to edit the image and adjust the image position accordingly within the image frame.

# Images Add up to 8 images of your product Drag images to change the order. Main image

New

 $\times$ 



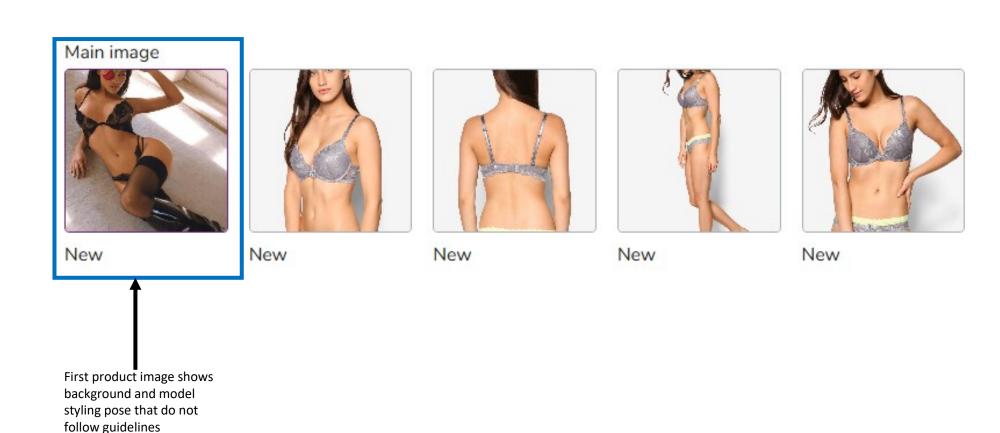
3. Once product is adjusted to display within the image frame, click on **Crop** to save. The image will then be appearing in the correct dimensions.

New

New

# **Products are Not Angled/Displayed Correctly**

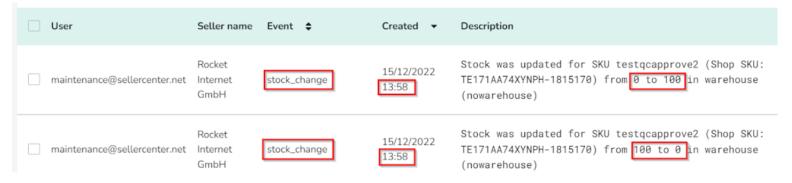
- The example below shows product images not arranged in a correct sequence / the first product image does not follow image background and model styling pose guidelines.
- If unattended, overall products display will be inconsistent on ZALORA. Good product images will result in better click rates, which in turn improves customer conversion.



### **Stock Sync Issue**

SKU Stock was set to 0 then update to specific quantity, done at the same minute.

SC only processes the 1st request received by that same minute. 2nd request which is to **add stock** > **0** is detected as duplicate and not processed in the backend, **resulting to SKU set to 0 stock only**.



Stock update is done when SKU status in Seller Center is **inactive**.

Stock update only flows in the backend when the SKU status is active. Hence, that leaves SKU **stock not updated** in the backend if SKU was inactive by the time of the update.

