

For Immediate Release



**Aerodyne Group and Titra Technology Announce Strategic Alliance  
for Malaysian Unmanned Aircraft Systems (UAS) Market**



*(From left) Sebnem Kayranci, Titra's Business Development Director, Serdar Demirel, Vice President of Defence Industry Agency of the Republic of Türkiye, Kamarul A Muhamed, Aerodyne's Founder and Group CEO, Emir Salim Yüksel, Ambassador of the Republic of Türkiye, Dr. Davut Yilmaz, Titra's CEO, Rossi Jaafar, Aerodyne's Group Chief Operating Officer, Azita Azizan, Aerodyne's Group Chief People Officer*

**Langkawi, Malaysia** (26 May, 2023): Aerodyne Group ("Aerodyne"), the world's leading drone services provider, and Titra Technology ("Titra"), a pioneering Turkish unmanned systems technology company, announced an exclusive partnership as part of Aerodyne's ARGENTAVIS and FULCRUM

solutions. This strategic alliance will initially focus on the Malaysian market and subsequently expand to other countries globally, leveraging Aerodyne's established presence and operational capabilities.

Aerodyne's flagship solution, ARGENTAVIS, redefines transportation and logistics by optimizing efficiency and reducing costs. It is designed for advanced air mobility, offering heavy and mid-size lifters for enterprise logistics applications. ARGENTAVIS delivers goods faster, making it ideal for offshore delivery in the Oil & Gas ("O&G") industry, as well as remote medical delivery. FULCRUM utilizes AI-driven automation and geospatial intelligence to automate surveillance and security management. It enhances safety, effectiveness, and situational awareness in operations such as O&G pipeline monitoring, search and rescue operations and border security.

With Aerodyne's extensive experience and proven track record in the drone industry, combined with Titra's cutting-edge expertise in unmanned systems technology, this partnership aims to drive innovation and deliver unparalleled value to customers.

As the exclusive partner for Titra's advanced unmanned aerial vehicle ("UAV") technology, Aerodyne will provide a comprehensive suite of services, including AI Analytics, Operational Services, Beyond Visual Line of Sight ("BVLOS") consultations and maintenance, repair and operations ("MRO") services. These cutting-edge offerings will not only benefit Aerodyne's existing customer base but also extend to Titra's select clientele in chosen markets.

Titra will serve as Aerodyne's technology partner for Unmanned Helicopters for logistics, intelligence, surveillance, target and acquisition, and reconnaissance ("ISTAR"). This collaboration harnesses the strengths of both companies to create a robust ecosystem that enhances the availability and

accessibility of cutting-edge technologies, empowering various industries to achieve new levels of efficiency and performance.

With a strong presence in 45 countries, Aerodyne has established itself as a global leader in drone technology, data analytics, and digital transformation. Their autonomous drone-based solutions, powered by AI-driven analytics, have consistently delivered outstanding results across diverse sectors. Meanwhile, Titra is recognized as a key player in the Turkish market, developing state-of-the-art UAS solutions. This includes its flagship product, the ALPIN Unmanned Helicopter, which offers unique capabilities such as advanced flight control systems, payload capacity and long endurance for applications in public safety, smart cities, and smart health.

Aerodyne's founder and Group CEO, Kamarul A Muhamed, emphasized the significance of this alliance, stating, "Titra's technological expertise perfectly complements Aerodyne's commitment to delivering high-quality solutions, particularly in the fields of AI, Geospatial Intelligence, and data analytic, solidifying our position as the go-to platform for all things drone."

He added, "This strategic alliance enhances our worldwide offerings, benefitting both Aerodyne's ARGENTAVIS and FULCRUM solutions, and redefining the future of logistics and search and rescue industries."

Titra's CEO, Dr. Davut Yilmaz, echoed this sentiment, highlighting the partnership's importance. "Establishing an exclusive partnership with Aerodyne is an important milestone for Titra. This collaboration gives us a great opportunity to expand our reach and introduce our advanced UAV technology to various industries there. We are confident that together with Aerodyne, we will provide great value to our customers."

The partnership between Aerodyne and Titra signifies a shared commitment to innovation and continuous improvement in the unmanned systems market. Together, both companies are poised to lead the way in pioneering solutions that address emerging market demands.

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### **About Aerodyne Group**

Aerodyne is a leading 360DT3 drone-based enterprise solutions provider, ranked as the world's #1 drone service provider for two consecutive years by Drone Industry Insights (DII) in 2021 and 2022. Our holistic approach to Drone Tech, Data Tech, and Digital Transformation (360DT3) helps organisations overcome complex industrial challenges by leveraging drone data and AI-powered analytics.

Aerodyne adopts a client-centric approach and collaborate with organisations using the Build- Operate-Transfer (BOT) model, empowering them to establish their own in-house drone capabilities while capitalising on our expertise and experience.

Aerodyne employs over 1,000 drone professionals to operate on an unprecedented level in the Unmanned Aircraft System (UAS) services sector, having managed more than 752,700 infrastructure assets with 458,058 flight operations and surveyed over 380,000 km of power infrastructure across 45 countries globally.

For more information, visit <https://www.aerodyne.group/>

### **About Titra**

TITRA is a defence and software company focused on developing the technologies of the future, developing solutions and technologies in the fields of unmanned systems, artificial intelligence, digital health and smart cities.

TITRA's product that has made a name for itself in the defense sector is the ALPiN Unmanned Helicopter, which meets the need for an unmanned rotary wing platform with exceptional carrying capacity and long endurance. This advanced helicopter, which has successfully completed challenging tests, is now fully operational. TITRA's product portfolio also includes the DELi Tactical Kamikaze UAV, an unmanned aerial vehicle that TITRA launched in October last year, offering both autonomous and manual operation capabilities, modularly designed and equipped with a warhead with a large radius

of action. With the technology they have developed on the swarm system, which provides centralized control over multiple unmanned aerial vehicles from a single command center, which is another work in the field of unmanned systems, they add significant strength to the sector in the management and coordination of unmanned aerial operations.

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