

23<sup>rd</sup> October, 2019

To,

The Secretary

**BSE Limited**

P J Towers,

Dalal Street,

Mumbai – 400 001

**Scrip Code: 532706**

The Manager

**National Stock Exchange of India Limited**

Exchange Plaza, 5th Floor, Plot No C/1,

G Block, Bandra-Kurla Complex,

Bandra (East), Mumbai – 400 051

**Scrip Code: INOXLEISUR**

Dear Sir / Madam,

**Sub: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Results Press Release – Quarter and Half Year Ended 30<sup>th</sup> September, 2019.**

Pursuant to Regulations 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, a copy of the Press Release with respect to Unaudited Standalone and Consolidated Financial Results of the Company for the quarter and half year ended 30<sup>th</sup> September, 2019 is enclosed and the said Press Release has also been uploaded on the Company's Website at <https://www.inoxmovies.com/Corporate.aspx?Section=3>

We request you to kindly take the same on record.

Thanking you.

Yours faithfully,

**For INOX Leisure Limited**



**Parthasarathy Iyengar**

**Company Secretary**



## **INOX Leisure Ltd reports a stupendous 42% growth in total revenue making Q2-FY20 a historic Quarter**

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### **Highlights for Qtr 2 ended on 30<sup>th</sup> September 2019 (Year-on-Year basis)**

- ✓ Launched Megaplex - World's First Multiplex With Maximum Formats under one roof at Inorbit Mall Malad, Mumbai
  - ✓ 19 Mn tickets sold in the Quarter delivering a 39% growth in footfalls
  - ✓ Total revenues rise 42% to Rs. 524 Crores.
  - ✓ EBITDA more than doubled to Rs 107 Cr with a growth of 121% (excludes impact of Ind AS 116)
  - ✓ Profit After Tax grows by a massive 327% to Rs. 51 Crores (excludes impact of Ind AS 116)
  - ✓ F&B revenues grow by 48% at Rs.141 Cr
  - ✓ Spends Per Head show 7% growth
  - ✓ Advertising revenues stand at Rs. 40 Cr with a 5% growth
  - ✓ Board declares an Interim Dividend of Rs 1 per equity share (10%)
  - ✓ Addition of 27 new screens in the current FY takes count to 598 screens at 144 units
  - ✓ Launched India's first 270-degree multi-projection technology, ScreenX at Inorbit Mall Malad, Mumbai and Quest Mall, Kolkata
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**Mumbai, October 23rd, 2019.** INOX Leisure Ltd (INOX) reported financials for the second quarter ending 30<sup>th</sup> September 2019. The results were taken on record by the Board of Directors today at a meeting held in Mumbai.

Building upon the practice of creating new benchmarks, INOX closed the 2<sup>nd</sup> Quarter of FY 2020 on a historic note with highest ever Footfalls, Revenues and EBITDA. Total Revenue rose to Rs 524 Cr with a substantial 42% growth, from Rs 369 Cr in the corresponding Quarter in FY19. INOX also hosted the highest number of guests in a Quarter with a stupendous Footfall count of 19 Mn, up 39%. EBITDA more than doubled to Rs. 107 Cr with a 121% growth and PAT stood at an impressive Rs 51 Cr, up 327% from previous year's 2<sup>nd</sup> Quarter. The Board has declared an Interim Dividend of Rs 1 per equity share (10%).

Content continued to be the decisive force behind the remarkable performance of the Quarter, with numerous movies doing extremely well at the Box Office. Mission Mangal, Super 30, The Lion King, Chhichhore, Saaho and Dream Girl were the top contributors. Batla House, Fast & Furious Presents Hobbs & Shaw and Spider Man - Far From Home also made significant contributions towards the record ticket sales. While content played its part, INOX's aggressive screen addition and efforts to take the cinema experience to new levels also added gleam to the historic performance.

INOX's emphasis on innovations and impeccable service in the F&B delivered historic revenue levels of Rs 141 Cr with a 48% growth.

The company has added 27 new screens in the FY20 so far, underlining Company's expansion focus. INOX continued its focus on technology and formats with the roll out of India's first 270-degree multi-projection ScreenX auditorium at Inorbit Mall Malad, Mumbai and Quest Mall, Kolkata

**Siddharth Jain, Director – INOX Group** added, “At INOX, setting new benchmarks is now a routine, thanks to our consistently sharp focus on luxury, service and technology and our uncompromised desire to offer our patrons, nothing but the latest and the best! We are delighted with our remarkable consistency on all parameters, and we are sure about maintaining the momentum and focus on innovativeness. Content once again proved that why we term it as the ‘hero’. Thanks to the creators of such spellbinding movies, which keep inviting our guests to our properties, and allowing us to pamper them with our signature hospitality. With the launch of Megaplex, we are delighted to further our endeavor of developing experience-driven cinema destinations of global standards, and we will continue to do so. On behalf of Team INOX, I assure all our stakeholders that we will continue to break barriers and exceed all expectations.”

Making a global mark, INOX launched Megaplex – world’s first multiplex with maximum formats under one roof, at Inorbit Mall Malad. Besides being an architectural marvel spread over 60,000 Sq Ft, the 11-screen spectacle is also a destination for connoisseurs of good food with numerous F&B concepts and cuisines.

#### **Summary of the Operational Results\***

Particulars	Q2-FY20	Q2-FY19	Q1-FY20	YoY Growth %
<b>Total Revenues (in Rs Cr)</b>	524	369	496	42%
<b>EBITDA (in Rs Cr)</b>	107	49	92	121%
<b>PAT (in Rs Cr)</b>	51	12	41	327%
<b>ATP (in Rs)</b>	196	195	198	Maintained
<b>SPH (in Rs)</b>	79	73	81	7%
<b>Box Office Revenue (in Rs Cr)</b>	311	206	287	51%
<b>F&amp;B Revenues (in Rs Cr)</b>	141	95	132	48%
<b>Advertising Revenues (in Rs Cr)</b>	40	38	47	5%
<b>Footfalls (in Lacs)</b>	190	137	173	39%

\*Excludes impact of Ind AS 116

#### **About INOX Leisure Limited**

INOX Leisure Limited (INOX) is amongst India’s largest multiplex chains with 144 multiplexes and 598 screens in 68 cities. INOX has redefined movie experiences in India making it truly a 7-star experience. Each INOX property is unique with its own distinct architecture and aesthetics. Beyond the normal screens, INOX also has INOX INSIGNIA for the discerning audience or KIDDLES for young patrons or MX4D® EFX Theatre for an immersive experience or the panoramic viewing with ScreenX at select locations. INOX brings the very latest in projection and audio technology with INOX Laserplex, IMAX & INOX ONYX. Some of the key multiplex features include plush micro adjustable leather recliners with a butler on call facility, gourmet meal choices by celebrity chef, designer staff uniforms. INOX recently launched Megaplex, a massive experience-driven entertainment center at Inorbit Mall, Malad, Mumbai which is home to the most number of cinema formats in the world. For more information on INOX, movie ticket bookings, exciting updates, trivia and trailers, visit [www.inoxmovies.com](http://www.inoxmovies.com), follow INOX on [Facebook](#), [Twitter](#) and [Instagram](#), and download the official INOX App on [iOS](#) and [Android](#).

For more information, contact:

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