STANDING TALL!
626 SCREENS | 68 CITIES
INSIGNIA
RESULTS UPDATE Q4 &
FULL YEAR FY2020
INOX
LEISURE LIMITED
INSIGNIA
IMAX
MX4D
SCREENX
Kiddles
LASER
CLUB
Onyx Diner
BIGPIX

DISCLAIMER

This presentation and the following discussion may contain "forward looking statements" by INOX Leisure Limited ("ILL", "INOX" or "the Company") that are not historical in nature. These forward looking statements, which may include statements relating to future state of affairs, results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of ILL about the business, industry and markets in which ILL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond ILL's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements.

Such statements are not, and should not be construed, as a representation as to future performance or achievements of ILL. In particular, such statements should not be regarded as a projection of future performance of ILL. It should be noted that the actual performance or achievements of ILL may vary significantly from such statements.

Due to rounding-off, figures presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the rounded-off figures.

INOX LEISURE LIMITED

SUMMARY | Q4 & FULL YEAR FY20

- Financial Highlights - Q4 & Full Year FY20
- Property Openings - FY20 & Screen Outlook FY21
- Movie Pipeline
- Shareholding Structure
- COVID-19 Initiatives and Planning
  - Engagement With Landlords
  - Engagement With Distributors And Producers
  - Representation To The Government
  - Post Opening Safety Measures
  - Initiatives To Bring Back The Audience To Cinemas
  - Worldwide Cinema Openings
  - Cash-flow Planning
- Annexure

18 years of
AMPLIFYING
EXPERIENCES

AWARDS AND ACCOLADES

MOST PROFITABLE
CINEMA CHAIN ON
- PER SCREEN BASIS
- PER PATRON BASIS
- PER RUPEE INVESTED BASIS

INDIA'S FIRST
3 TIER CINEMA REWARDS PROGRAMME **LAUNCHED** IN FY20

PROMISES *Delivered*

ONLY
NATIONAL CHAIN TO BE
"NET DEBT FREE"

600
SCREENS **MILESTONE CROSSED** IN FY20

INOX SCALES HISTORICAL PEAK in FY20

HIGHEST FOOTFALLS
660 LAKHS

HIGHEST ATP
₹200

HIGHEST SPH
₹80

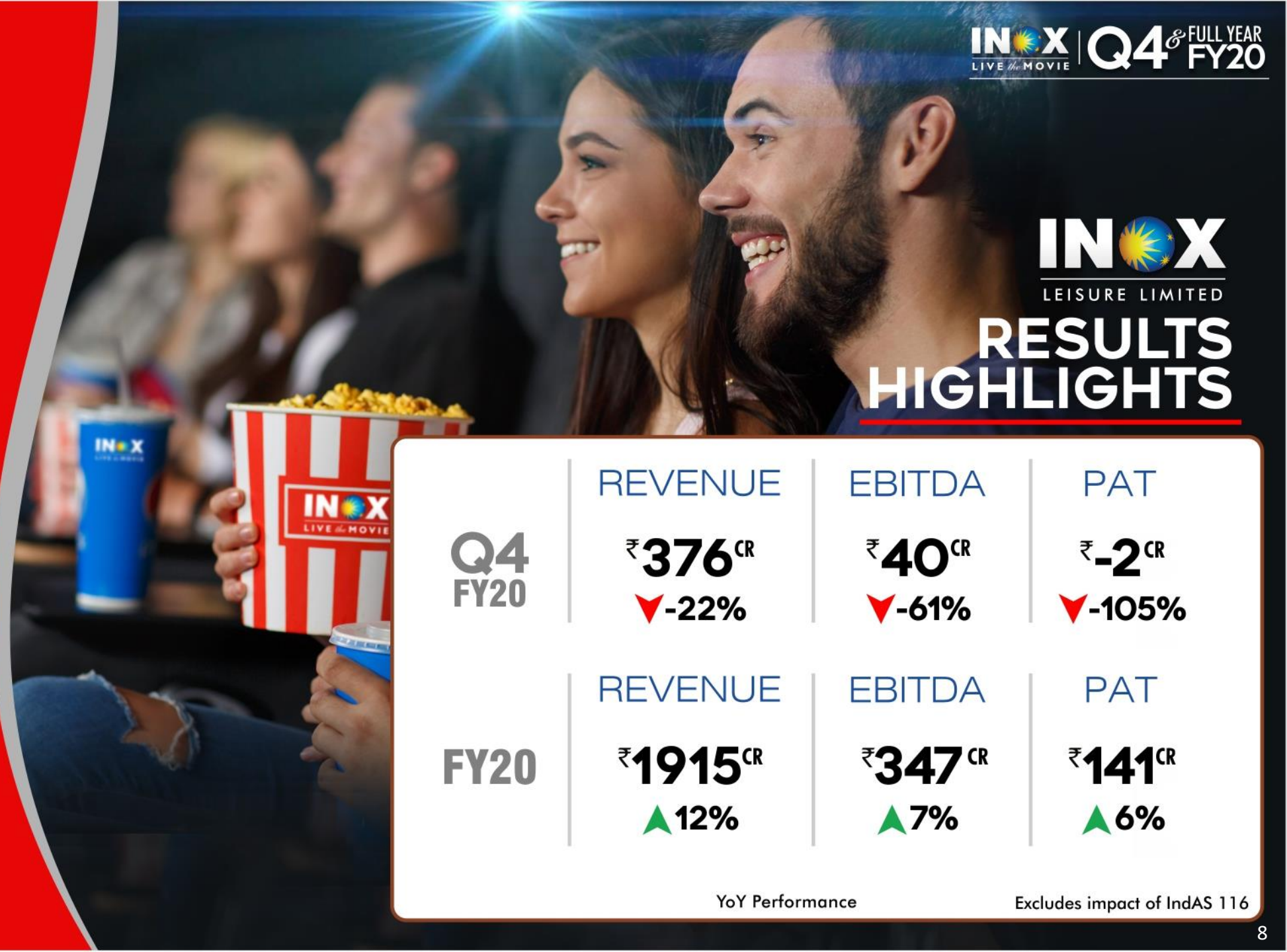
HIGHEST REVENUES
₹1,915 CR

HIGHEST EBITDA
₹347 CR

HIGHEST PAT
₹141 CR

Financial figures exclude impact of Ind AS 116

INSPITE OF COVID-19 IMPACT,
FY20
TOTAL REVENUE, EBITDA AND PAT HAS INCREASED BY
12%, 7% AND 6%
RESPECTIVELY YoY



INOX LEISURE LIMITED

RESULTS HIGHLIGHTS

	REVENUE	EBITDA	PAT
Q4 FY20	₹376 CR ▼-22%	₹40 CR ▼-61%	₹-2 CR ▼-105%
FY20	₹1915 CR ▲12%	₹347 CR ▲7%	₹141 CR ▲6%

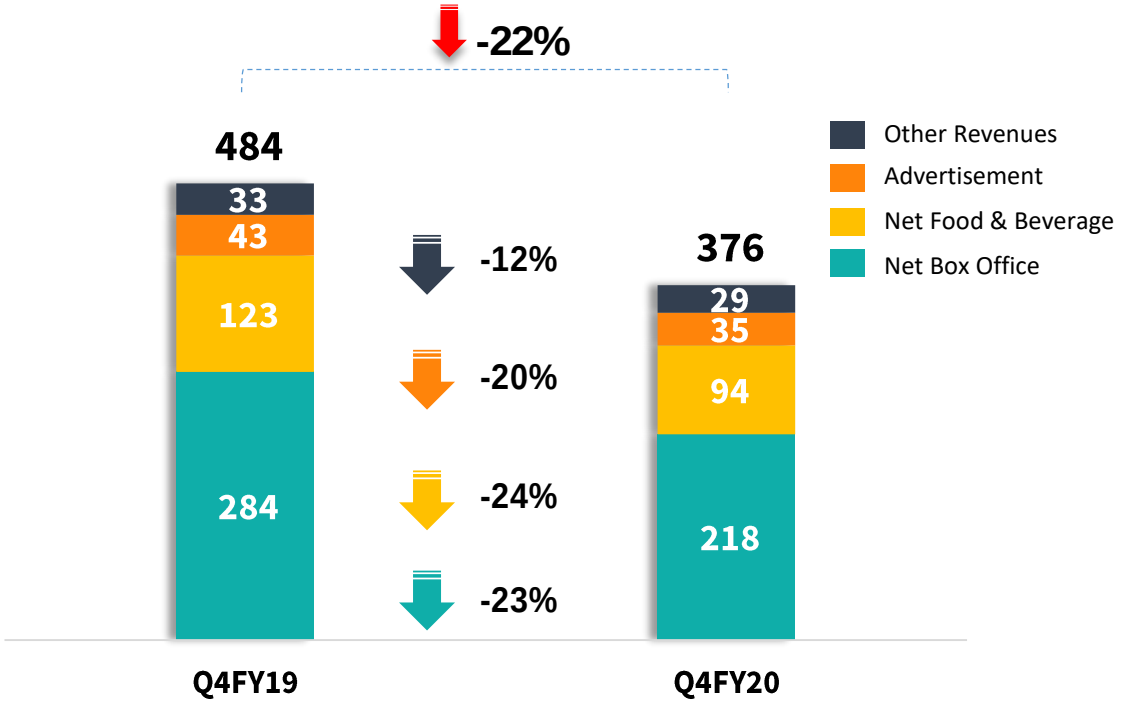
YoY Performance

Excludes impact of IndAS 116

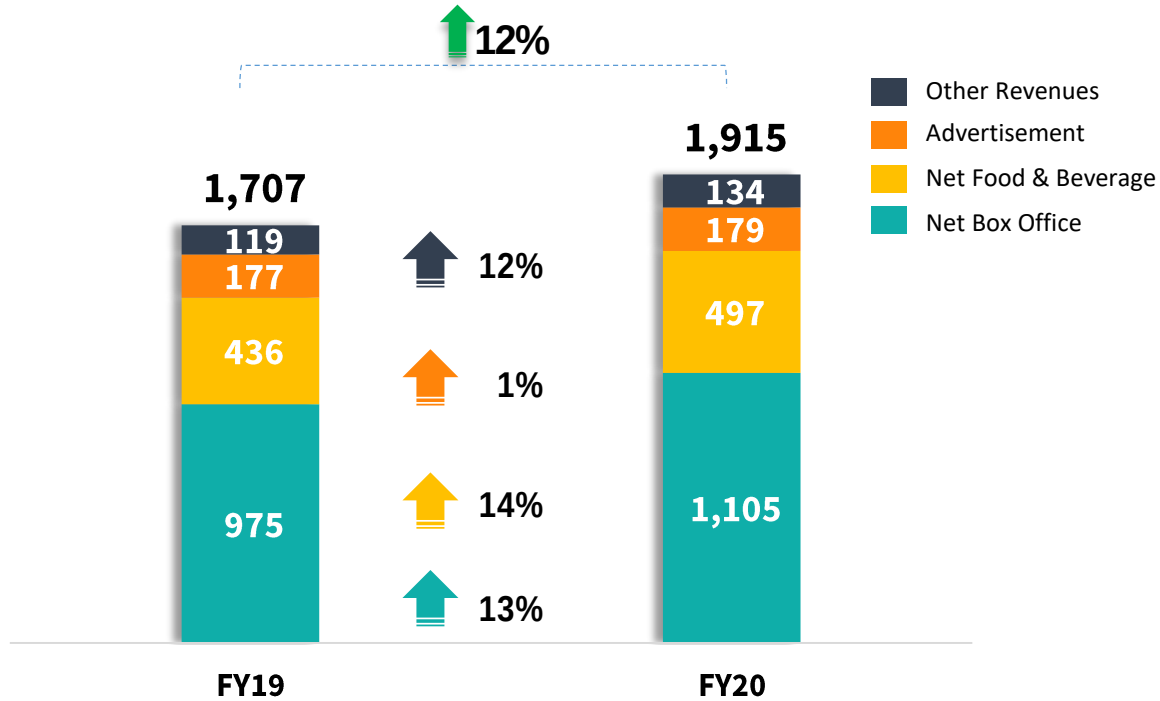
REVENUE BREAKUP ANALYSIS

INOX LEISURE LIMITED | Q4 & FULL YEAR FY20

QUARTERLY YOY COMPARISON IN ₹CRS



YEARLY YOY COMPARISON IN ₹CRS



Due to rounding-off, figures presented in the above charts may not add up precisely to the totals provided and percentages may not precisely reflect the rounded-off figures.

INSPITE OF COVID-19, IN FY20, DOUBLE DIGIT GROWTH IN NET BOX OFFICE, NET F&B AND OTHER REVENUES

%Share	Q4FY19	Q4FY20	FY19	FY20
Net Box Office	58.7%	57.9%	57.1%	57.7%
Net Food & Beverage	25.5%	25.1%	25.5%	26.0%
Advertisement	8.9%	9.2%	10.3%	9.3%
Other Revenues	6.9%	7.8%	7.0%	7.0%

KEY OPERATIONAL METRICS ANALYSIS

OVERALL

	FOOTFALLS	OCCUPANCY %	ATP	SPH
Q4 FY20	128 LAKH	24%	₹202	₹78
YoY Performance	▼-29%	▼-6%	▲7%	▲7%

COMPARABLE PROPERTIES

	FOOTFALLS	OCCUPANCY %	ATP	SPH
Q4 FY20	115 LAKH	24%	₹203	₹79
YoY Performance	▼-35%	▼-7%	▲7%	▲8%

Footfalls with Management properties: Q4FY20: 134 lacs, Q4FY19: 189 lacs

INOX LEISURE LIMITED

KEY OPERATIONAL METRICS ANALYSIS

OVERALL

	FOOTFALLS	OCCUPANCY %	ATP	SPH
FY20	660 LAKH ▲6%	28% NO CHANGE	₹200 ▲1%	₹80 ▲8%

COMPARABLE PROPERTIES

	FOOTFALLS	OCCUPANCY %	ATP	SPH
FY20	516 LAKH ▼-6%	27% ▼-1%	₹200 ▲1%	₹80 ▲7%

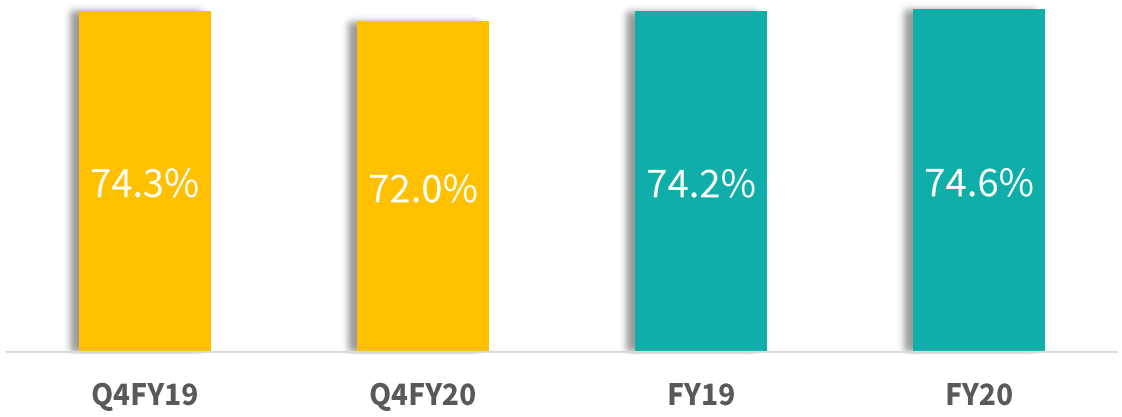
YoY Performance

Footfalls with Management properties: FY20: 693 lacs, FY19: 658 lacs

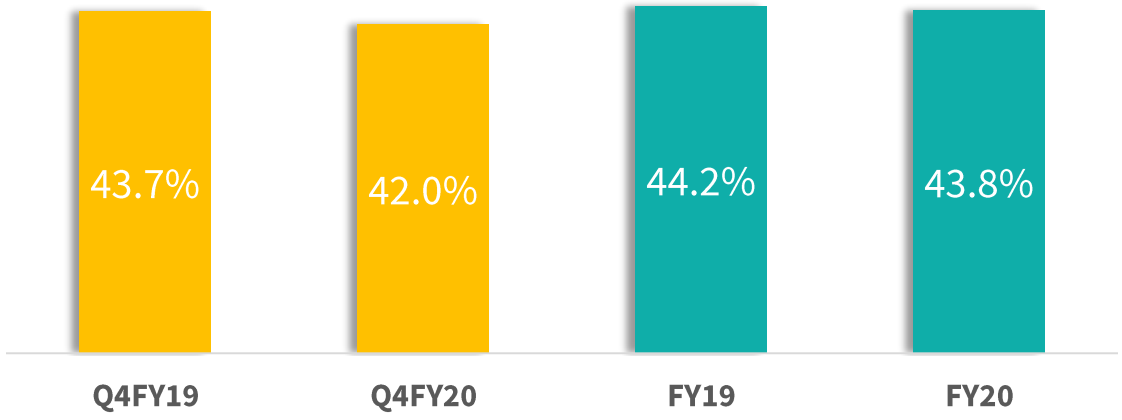
KEY OPERATIONAL METRICS ANALYSIS

INOX LEISURE LIMITED | Q4 & FULL YEAR FY20

FOOD & BEVERAGE CONTRIBUTION %



FILM DISTRIBUTOR SHARE ON NBOC %



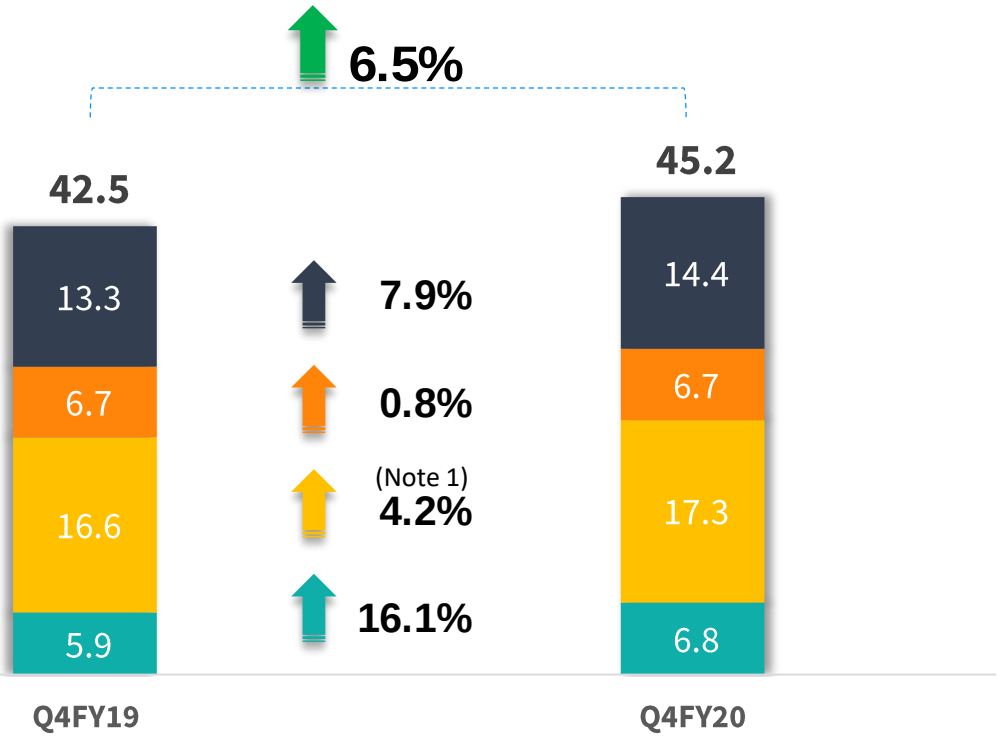
Note: In Q4FY20, F&B margin is affected due to inventory write-off amounting to ₹ 1.5 crs

KEY OPERATIONAL METRICS ANALYSIS

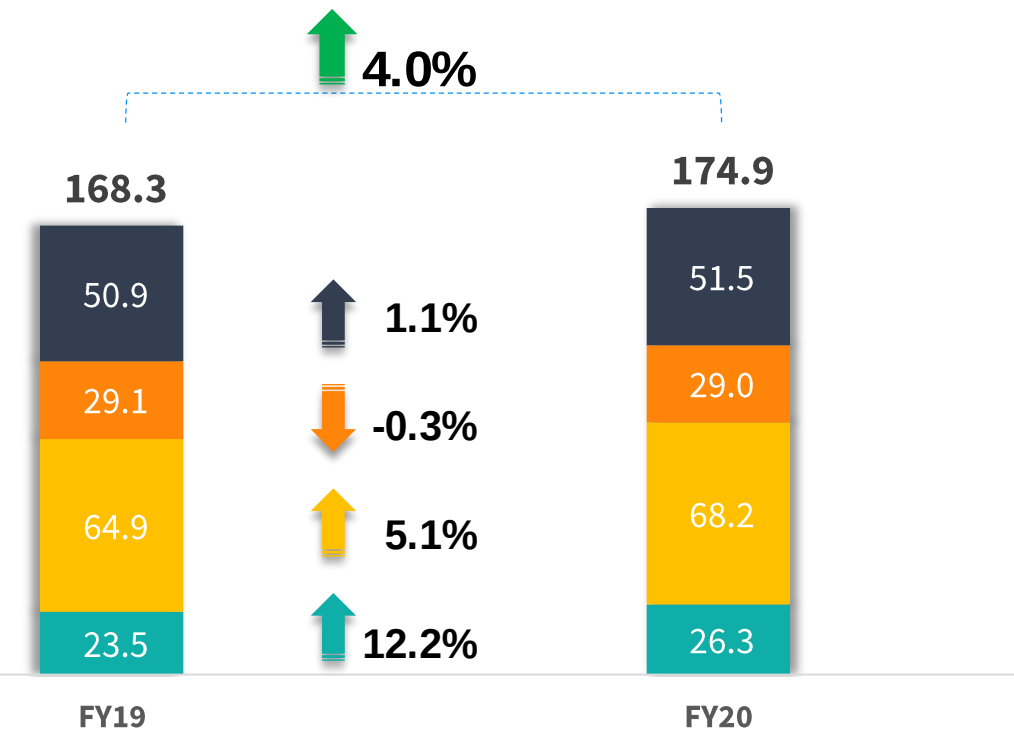
INOX LEISURE LIMITED | Q4 & FULL YEAR FY20

Other Overheads Per Operating Screen in ₹ Lacs

QUARTERLY YOY COMPARISON



YEARLY YOY COMPARISON



Employee Cost | Property Rent & CAM | Power & Fuel and R&M | Other Overheads

ABSOLUTE CONTROL OVER COSTS, DRIVEN BY FOCUS ON COST EFFICIENCY

Note:1) Property rent excludes Ind AS 116 impact, and for the shut down period, INOX has invoked the force majeure clause for Rent & CAM, hence not accounted.

IND AS 116 IMPACT ON PROFIT & LOSS

INOX LEISURE LIMITED | Q4 & FULL YEAR FY20

In ₹ Cr

Particulars	Q4FY20 Reported	Ind AS 116 Impact	Q4FY20 Without Ind AS 116	Q4FY19	YoY%	FY20 Reported	Ind AS 116 Impact	FY20 Without Ind AS 116	FY19	YoY%
Total Revenues	376		376	484	-22%	1,915		1,915	1,707	12%
Total Expenses*	262	75	337	381	-12%	1,301	267	1,567	1,383	13%
EBITDA	**115**	**-75**	**40**	**103**	**-61%**	**614**	**-267**	**347**	**324**	**7%**
EBITDA Margin(%)	**31%**		**11%**	**21%**	**-11%**	**32%**		**18%**	**19%**	**-1%**
[-]Depreciation	74	-46	28	25	12%	264	-156	108	95	13%
[-] Impairments				0.8					0.8	
EBIT	**41**	**-29**	**12**	**77**	**-85%**	**350**	**-110**	**239**	**228**	**5%**
[-]Interest	61	-57	4.4	3.8	16%	221	-210	12	24	-51%
[-] Exceptional Item				5.0					5.0	
PBT	**-21**	**28**	**7.4**	**68**	**-89%**	**129**	**99**	**228**	**199**	**14%**
Current tax	0.09		0.09	21.5	-100%	73		73	60	21%
Deferred tax	-7	10	2.5	3.1	-20%	-28	35	7.1	10	-30%
Impact of deferred tax asset remeasurement on account of change in tax rate **(Note 1)**	69	-61	7.4	-		69	-61	7.4	-	
Taxation pertaining to earlier years	-0.14		-0.14	-4.56	-97%	-0.58		-0.58	-4.6	-87%
PAT	**-82**	**80**	**-2.5**	**48**	**-105%**	**15**	**126**	**141**	**133**	**6%**
PAT Margin(%)	**-22%**		**-1%**	**10%**	**-11%**	**1%**		**7%**	**8%**	**0%**
Basic EPS (Rs.)	**-8.36**	**8.11**	**-0.25**	**4.98**	**-105%**	**1.53**	**12.82**	**14.35**	**14.20**	**1%**

Notes:

1. Based on the evaluation carried out, the Company proposes to exercise the option permitted under section 115BAA of the Income Tax Act, 1961 from the next financial year viz. w.e.f. 1st April 2020. Consequently, the net deferred tax asset as at 31 March 2020 is remeasured on the basis of the tax rate @25.17% prescribed in the said section and the impact of this remeasurement is charged to the profit and loss for the quarter and year ended 31 March 2020.

*Ind AS 116 - Rent Impact

Due to rounding-off, figures presented in the above table may not add up precisely to the totals provided and percentages may not precisely reflect the rounded-off figures.

Consolidated Balance Sheet

In ₹ Cr

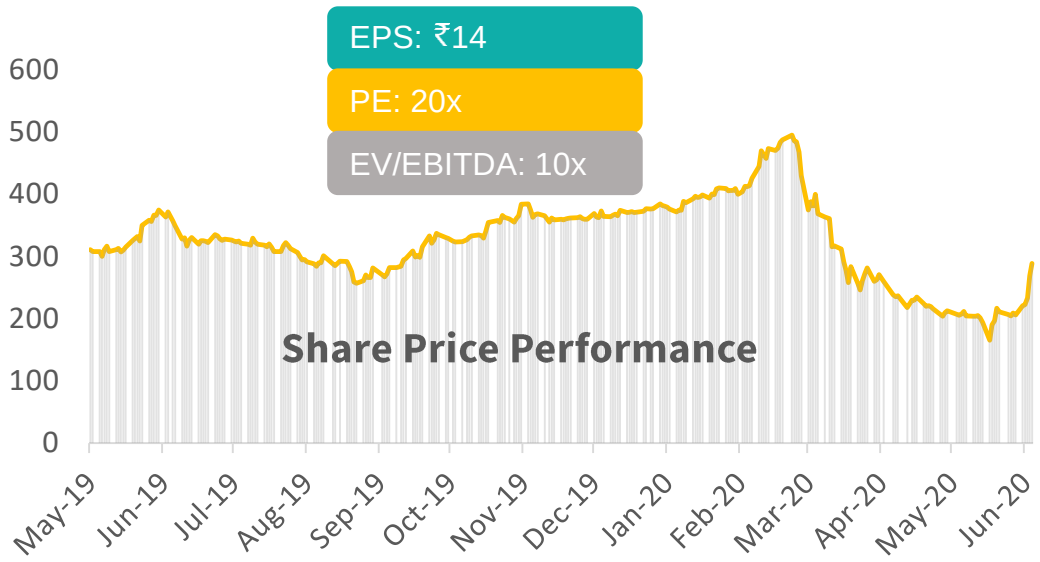
Particulars	Mar-20	Mar-19
Share Capital	102.6	102.6
Other Equity	551.9	893.9
Interest in Inox Benefit Trust, at cost	(32.7)	(32.7)
Total Shareholder funds	**621.9**	**963.8**
Non-Controlling Interest	0.01	0.01
Total Equity	**621.9**	**963.8**
Gross Debt	**157.6**	**110.0**
Lease Liability	2,661.9	-
Other Non-Current Liabilities	91.9	90.7
Total Sources of Funds	**3,533.2**	**1,164.5**
Fixed Assets (Excl Right of Use)	**1,086.7**	**986.1**
Right of Use	2,141.8	-
Other Non-Current Assets	412.7	341.3
Current Assets	129.3	137.6
Cash & Cash Equivalents	45.0	13.7
Less: Current Liabilities	282.2	314.3
Net Current Assets	**(107.9)**	**(163.0)**
Total Application of funds	**3,533.2**	**1,164.5**

Key Balance sheet Ratios	Mar-20	Mar-19
Net Debt : Equity	**0.10**	**0.10**
Gross Debt : EBITDA	**0.39**	**0.62**
Return on Equity (ROE)	**13.7%**	**16.3%**
Return on Capital Employed (ROCE)	**20.6%**	**22.4%**

POTENTIAL TO GROW AGGRESSIVELY WITHOUT ANY STRESS ON BALANCE SHEET

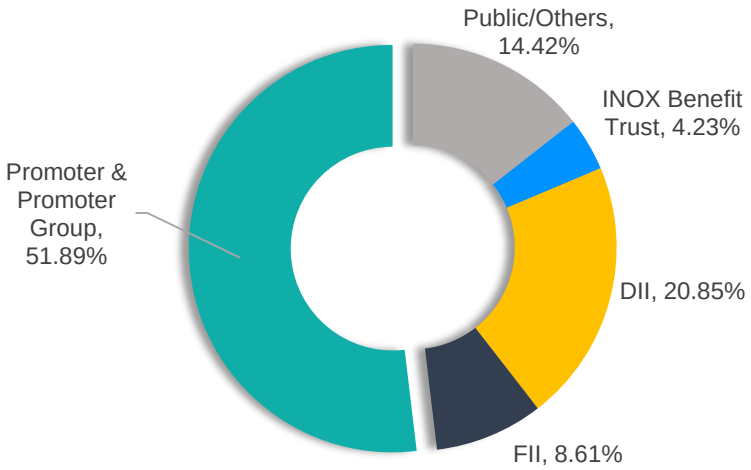
- Net Debt = [Gross Debt] Less [Cash & Bank and Liquid MF Investments]
- Net Debt to Equity is calculated by excluding impact of Ind AS116 from Equity , also lease liability has been excluded from Net Debt
- ROE is calculated by excluding impact of Ind AS116 from PAT and Equity
- ROCE is calculated by excluding impact of Ind AS116 on EBIT & Equity, also lease liability is excluded from Gross Debt
- ROE : PAT/Avg. Equity, ROCE: EBIT/Avg. Capital Employed (Capital Employed = Equity + Gross Debt),
- Due to rounding-off, figures presented in the above table may not add up precisely to the totals provided and percentages may not precisely reflect the rounded-off figures.

SHAREHOLDING STRUCTURE



*EPS and EV is calculated based on closing share price, as on 5th Jun 2020 and EBITDA is without IND AS116 for FY20

Shareholding % As on 5th Jun'20



Market Data	As on 05-Jun-20
No. of Shares Outstanding (Cr)	10.3
Face Value (₹)	10.0
Price (₹)	288.5
52 week High/Low (₹)	510.80/158.20
Market Capitalisation (₹ Cr)	2,967

Key Institutional Investors – 5th Jun'20	% Holding
HDFC MF	7.3%
Sundaram MF	3.3%
ICICI Prudential	2.3%
DSP MF	2.1%
Aditya Birla	1.9%
Taiyo Greater India Fund Ltd	1.7%
Franklin India MF	1.6%
Abu Dhabi Investment Authority	1.1%
DFA Investments Dimensions Group	1.0%
Caisse De Depot (ENAM)	1.0%
Reliance Nippon AMC	0.9%

Source: BSE

PROPERTIES OPENED IN FY20

Property Openings	Opened	Property	Screens	Seats
Lucknow Garden Galleria Mall	12-Apr-19	1	4	803
Vadodara Taksh NH8	3-May-19	1	5	976
Bangalore Garuda Yelahanka	28-Jun-19	1	4	756
Hyderabad GSM Mall	29-Jun-19	1	8	1,691
Q1FY20 Openings		**4**	**21**	**4,226**
Lucknow Umrao Mall	18-Aug-19	1	3	653
Jalandhar Reliance	6-Sep-19	1	3	862
Q2FY20 Openings		**2**	**6**	**1,515**
H1FY20 Openings		**6**	**27**	**5,741**
Gorakhpur Orion	12-Dec-19	1	4	748
Indore Century 21 Mall (Existing)	27-Dec-19	-	4	378
Lucknow Crown Mall	30-Dec-19	1	6	1,190
Q3FY20 Openings		**2**	**14**	**2,316**
9MFY20 Openings		**8**	**41**	**8,057**
Pune Elpro	16-Jan-20	1	5	1,139
Lucknow Phoenix Mall	14-Mar-20	1	10	1,710
Indore Central (Existing)	18-Mar-20	-	2	73
Q4FY20 Openings		**2**	**17**	**2,922**
YTD FY20 Openings		**10**	**58**	**10,979**

FY20 QUARTER WISE SCREEN ADDITIONS

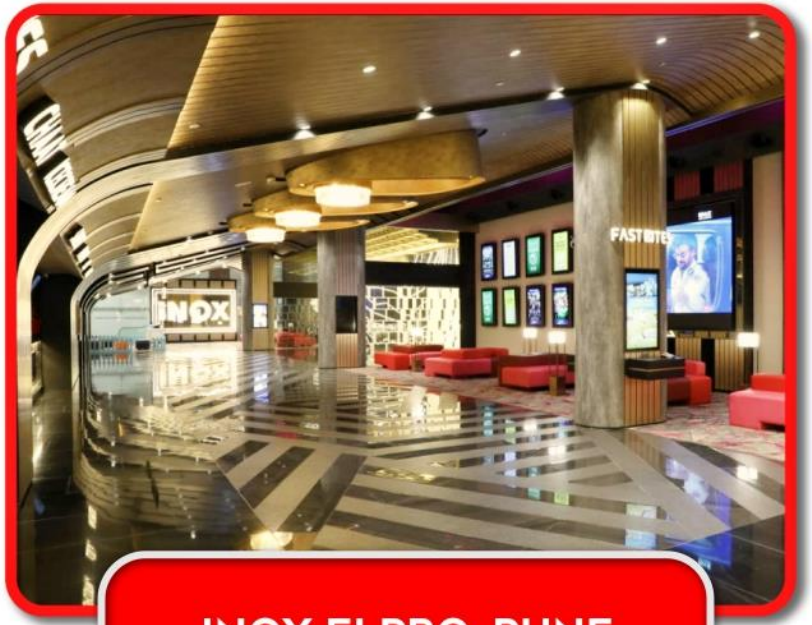
COVID-19 HAS IMPACTED THE SCREEN OPENINGS IN Q4FY20

SCREEN OPENING GUIDANCE FOR FY20 WAS 70 SCREENS
ACTUAL SCREENS OPENED IN FY20 WERE 58 SCREENS

(83% ACHIEVEMENT)

INSPITE OF COVID-19, ACHIEVED 83% OF THE TARGET SCREEN OPENINGS

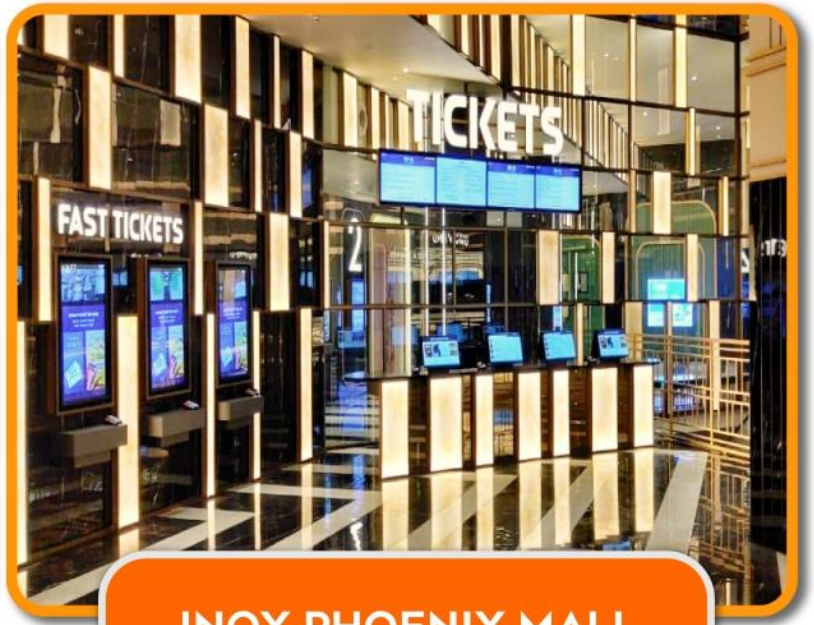
NEW PROPERTIES OPENED IN Q4 FY20



INOX ELPRO, PUNE

OPENED
16TH JAN 2020

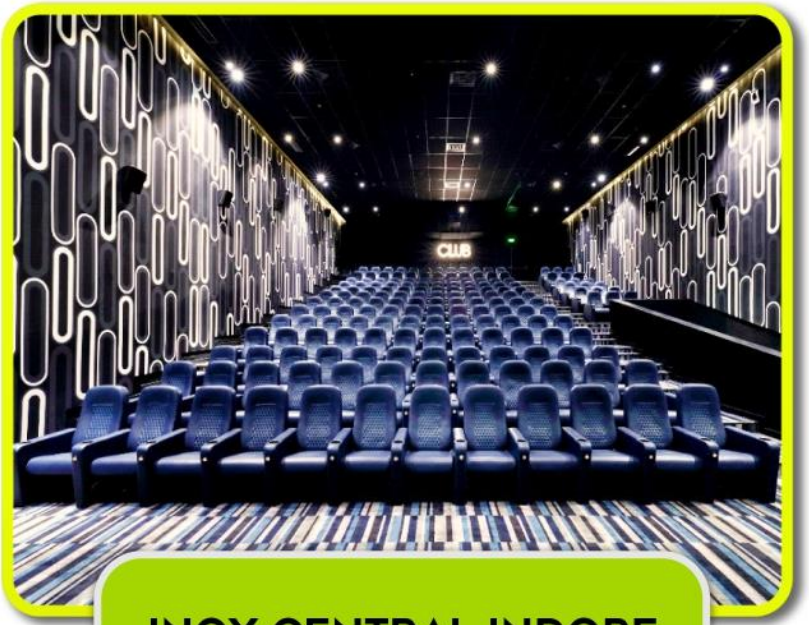
5 SCREENS
1139 SEATS



INOX PHOENIX MALL LUCKNOW

OPENED
14TH MAR 2020

10 SCREENS
1,710 SEATS



INOX CENTRAL INDORE
(EXISTING PROPERTY)

OPENED
18TH MAR 2020

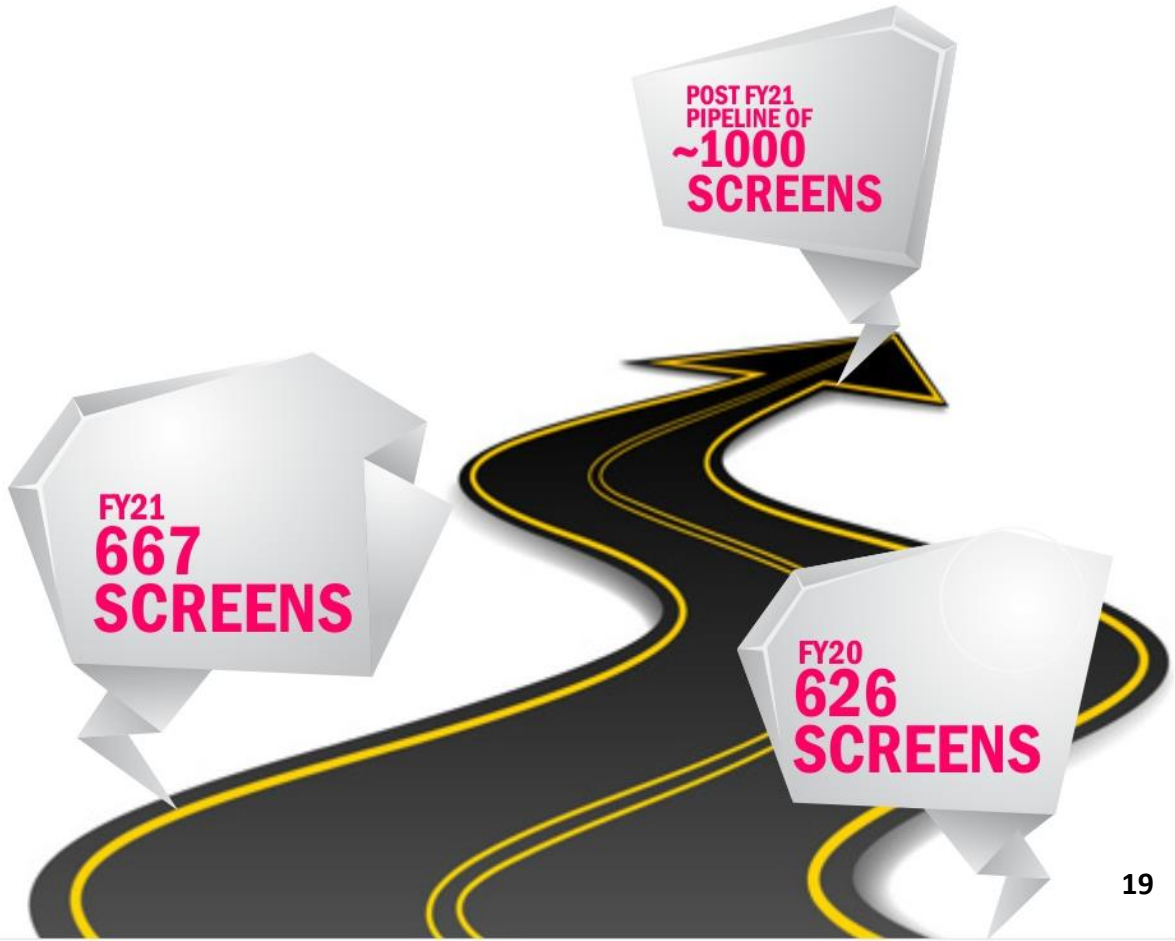
2 SCREENS
73 SEATS

SCREEN OUTLOOK FOR FY21

FY21 Pipeline				
Properties	**% Complete**	**Properties**	**Screens**	**Seats**
Kolkata	95	1	2	422
Gurugram	90	2	8	872
Mumbai	90	1	4	235
Salem	90	1	3	801
Bengaluru	85	1	5	694
Bhilwara	85	1	3	625
Dhanbad	85	1	4	888
Tumkur	85	1	5	1,069
Guwahati	75	1	4	183
Jaipur	75	1	3	585
Total	**86**	**11**	**41**	**6,374**

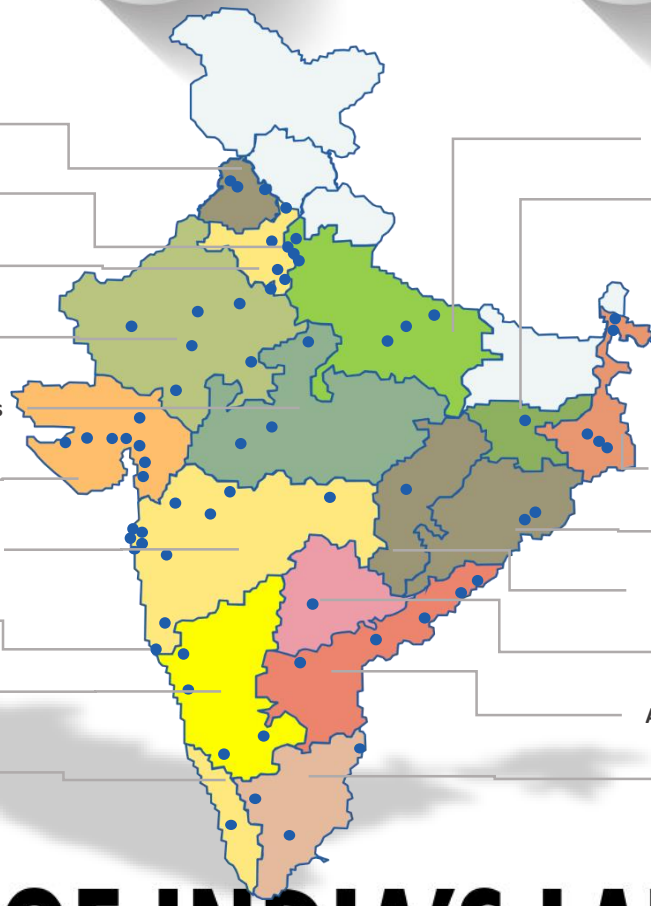
	Properties	**Screens**	**Seats**
FY20	147	626	144,467
FY21 Expected Openings	11	41	6,374
At the End of FY21	**158**	**667**	**150,841**
Additions Post FY21	142	989	184,642
Leading to	**300**	**1,656**	**335,483**

- For the above 41 screens, 86% of the work is complete
- We would require additional capex of ₹28cr to ₹30cr for these 41 screens
- We will restart capex cycle once we resume normalcy



OUR PAN INDIA PRESENCE

19 STATES | **68** CITIES | **147** PROPERTIES | **626** SCREENS | **144,467** SEATS!



PUNJAB | 3 Properties | 13 Screens

DELHI | 5 Properties | 16 Screens

HARYANA | 6 Properties | 19 Screens

RAJASTHAN | 13 Properties | 47 Screens

MADHYA PRADESH | 5 Properties | 28 Screens

GUJARAT | 20 Properties | 81 Screens

MAHARASHTRA | 27 Properties | 129 Screens

GOA | 4 Properties | 14 Screens

KARNATAKA | 12 Properties | 49 Screens

KERALA | 1 Property | 6 Screens

UTTAR PRADESH | 12 Properties | 54 Screens

JHARKHAND | 1 Property | 4 Screens

Assam | 1 Property | 2 Screens

WEST BENGAL | 15 Properties | 59 Screens

ODISHA | 4 Property | 14 Screens

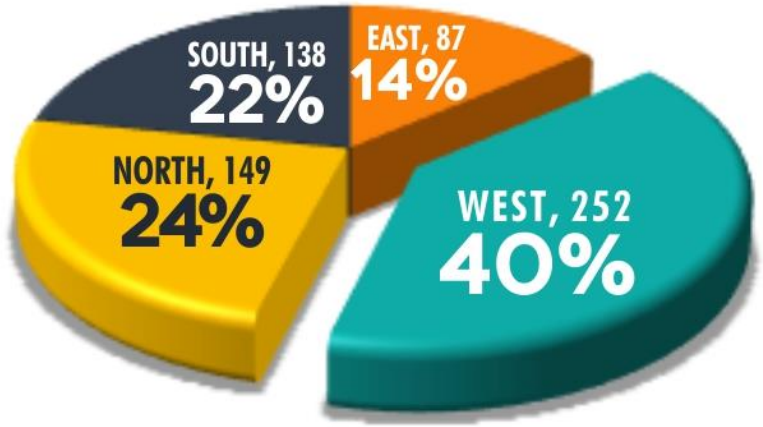
CHHATTISGARH | 2 Properties | 8 Screens

TELANGANA | 3 Properties | 19 Screens

ANDHRA PRADESH | 8 Properties | 33 Screens

TAMIL NADU | 5 Properties | 31 Screens

SCREENS ZONE WISE



STRONG PRESENCE IN KEY MARKETS, WITH DOMINATION IN WEST ZONE

ONE OF INDIA'S LARGEST MULTIPLEX CHAIN!

* Includes 8 management properties with 29 screens and 7,355 seats

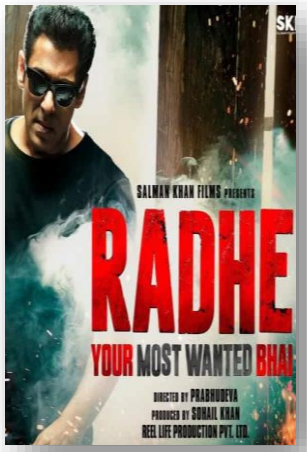
CONTENT PIPELINE

Tenet

Release Date: July 2020
Cast: John David Washington, Robert Pattinson
Director: Christopher Nolan
Banner: Syncopy, Warner Bros. Pictures

Sooryavanshi

Release Date: October 2020
Cast: Akshay Kumar, Katrina Kaif
Director: Rohit Shetty
Banner: Reliance Entertainment, Rohit Shetty Picturez, Dharma Productions, Cape of Good Films

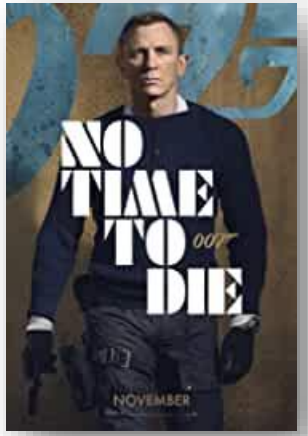


Radhe

Release Date: November 2020
Cast: Salman Khan, Disha Patani
Director: Prabhu Deva
Banner: Reel Life Production Private Limited, Sohail Khan Productions, Salman Khan Films

Black Widow

Release Date: November 2020
Cast: Scarlett Johansson, Robert Downey Jr.
Director: Cate Shortland
Banner: Marvel Studios, Zak Productions



No Time to Die

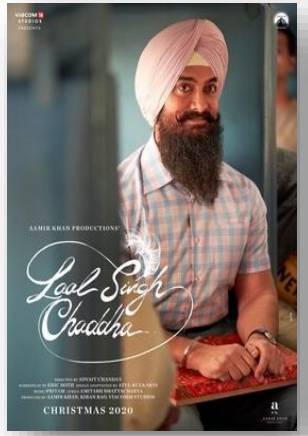
Release Date: November 2020
Cast: Daniel Craig, Naomie Harris
Director: Cary Joji Fukunaga
Banner: Metro-Goldwyn-Mayer (MGM), Universal Pictures

Bhuj – The Pride Of India

Release Date: December 2020
Cast: Ajay Devgn, Sonakshi Sinha, Sanjay Dutt
Director: Abhishek Dudhaiya
Banner: Select Media Holdings LLP, T-Series Super Cassettes Industries Ltd.

83

Release Date: December 2020
Cast: Ranveer Singh, Deepika Padukone
Director: Kabir Khan
Banner: Phantom Films, Reliance Entertainment, Nadiadwala Grandson Entertainment



Laal Singh Chaddha

Release Date: December 2020
Cast: Aamir Khan, Kareena Kapoor Khan
Director: Advait Chandan
Banner: Viacom 18 Motion Pictures

INOX
megaplex
INSIGNIA | IMAX | MX4D | SCREENX | Onyx Diner | Kiddles | LASER
INOX
World's First
CINEMA WITH
MAXIMUM FORMATS
MAXIMUM EXPERIENCES
THE incredible
11 SCREENS
6000 PATRONS 60 SHOWS IN A DAY!
LIVE KITCHEN
CUISINES BY VICKY RATNANI
5 F&B CONCEPTS
12 CUISINES
250 MENU CHOICES

ENGAGEMENT WITH THE LANDLORDS

- Multiplexes are largely responsible for getting footfalls in a mall, these footfalls are potential customers for other retail outlets in a mall. So the landlord is aware of the role multiplexes play in their respective malls.

- As per the directive from the Government of India, INOX had to shut operations due to COVID19 pandemic.
- As a result, INOX had to invoke the Force Majeure clause from its agreement with the landlords, wherein the landlord needs to forego Rent and CAM charges for the lockdown period.
- We have spoken to all our landlords, and they understand the difficulty we are going through and they have been very supportive.

- We are in active discussion with all the mall owners for a reduction in rentals post opening.

ENGAGEMENT WITH DISTRIBUTOR & PRODUCERS

- We have been regularly engaging with production houses and distributors, and we are confident that barring a few exceptions, the majority of the content will not release on OTT platform before a theatrical release.

- India releases around 2000 movies a year and a few low-budget movies releasing on OTT are least of our worries. There have been movies in the past which have directly released on OTT and have perished without putting any dent on the exhibition industry.

- The entire ecosystem of the Indian film industry understands the strong fundamentals of the global cinema consumption chain, which begins with theatricals, which turns out to be the most value-generating medium, ahead of OTT and Satellite.
- If a movie releases theatrically it has many more sources of revenue as compared to releasing directly on OTT.

MAJORITY OF FILM PRODUCERS HAVE ASSURED TO RELEASE THEIR FILMS ON BIG SCREEN.

REPRESENTATIONS TO THE GOVERNMENT

Prime Minister

Commerce Minister

I&B Minister

Finance Minister

Chief/Home Ministers of States

Licencing Authorities

AGENDA

Liquidity support by providing an interest free loan

Reimbursement of manpower cost for the covid19 period

GST/Local taxes/duties waiver for one year

Waiver of minimum demand charges for electricity

Automatic renewal of all cinema operating licences for one year without any fee

INOX Safety COMMITMENT

FREQUENT DEEP-CLEANING & DISINFECTION OF ALL CUSTOMER TOUCHPOINTS

BOX OFFICE | SECURITY | LOBBY | AUDITORIUMS | F&B STANDS | REST-ROOMS | EXITS

- 100% temperature check with non-invasive infrared thermometers
- E-Tickets at the Box Office and contactless QR based entry
- E-Bills at the F&B Stands and truncated menu with disposal packaging
- Follow the demarcations on the floor to maintain social distancing
- One seat, after every booking will be left vacant
  *Not valid for recliners
- PPE kits available for purchase at the cinema
- All INOX employees to have Aarogya Setu app
- Touch-free hand sanitizer dispensers available
- Designated yellow-coloured bins available to dispose used masks, gloves etc.
- Deep-cleaning of all auditoriums after every show

INITIATIVES FOR BRINGING BACK THE AUDIENCE:

PROMOTIONS TO BRING THE AUDIENCE BACK TO CINEMAS

WORLDWIDE UPDATE ON CINEMAS

USA

US cinemas have begun to re-open state-by-state. Bigger chains like AMC and Cinemark intend to open all across with Tenet in July

FRANCE

Cinemas all across France will reopen on June 22, as per the announcement of Prime Minister Édouard Philippe

EUROPE

Kinepolis will reopen cinemas in Spain, Valencia Switzerland, Luxembourg and France latest by June end

JAPAN

Cinemas in Japan resumed business from first week of June

S. KOREA

South Korea Cinemas increase In Movie Attendance, after initial drop

THAILAND

Cinemas in Thailand have opened and are showing improvement in occupancies

DUBAI

Dubai Cinemas have opened with enhanced safety precautions and protocols

AUSTRALIA

Event Cinemas research unveils that 98% of Movie-goers are eager to return to cinemas

CASH FLOW PLANNING

INOX LEISURE LIMITED | Q4 & FULL YEAR FY20

CAPEX

- Currently, there are 41 screens to open, where-in, on an average 86% of the work has been completed.
- We would require an additional capex of ₹28cr to ₹30cr to complete these screens
- We would restart this capex cycle once we resume normalcy

Fund Planning

- The liquidity position is very strong.
  - Our current cash holding is ~ ₹72cr (including undrawn limits)
  - We are in the final stages of raising an additional debt of ₹75cr
  - Our average monthly cash burn during lockdown is ₹15cr to ₹16cr. Based on this average we are comfortably placed for the next 6 months to operate without any revenue.
  - We can liquidate treasury shares (of ₹125 cr as on 5th Jun'20) at a short notice to infuse additional funds
  - INOX owns 6 cinema properties and a head office. As per current market valuation, if required, we can raise ₹350 cr by doing a 'sale-lease back' of these properties
  - We can further raise funds through a rights issue, public issue, preferential issue or qualified institutions placement in case of additional needs

SUSTAINABLE GOALS FOR A BETTER TOMORROW

ANNEXURES

ANNEXURE : CONSOLIDATED BALANCE SHEET

INOX LEISURE LIMITED | Q4 & FULL YEAR FY20

In ₹ Cr

Equity & Liabilities	Mar-20	Mar-19
Equity:		
Equity Share Capital	102.6	102.6
Other Equity	551.9	893.9
Interest in Inox Benefit Trust, at cost	(32.7)	(32.7)
Equity attributable to owners of the company	**621.9**	**963.8**
Non-Controlling Interest	0.01	0.01
Total Equity	**621.9**	**963.8**
Non-current liabilities:		
Borrowings	20.0	55.0
Lease Liability	2,592.2	-
Other Financial Liabilities	7.5	9.0
Provisions	17.9	12.7
Other Non-current Liabilities	66.5	69.0
Total of Non-Current Liabilities	**2,704.1**	**145.7**
Current Liabilities:		
Borrowings	102.6	20.0
Lease Liability	69.7	-
Trade Payables	129.5	159.6
Other Financial Liabilities	114.9	120.4
Other Current Liabilities	50.6	47.5
Provisions	19.5	14.4
Income Tax Liabilities (Net)	2.7	7.4
Total of Current Liabilities	**489.5**	**369.3**
Total Equity & Liabilities	**3,815.4**	**1,478.8**

In ₹ Cr

Assets	Mar-20	Mar-19
Non-Current Assets:		
Property, Plant & Equipment	975.4	893.9
Capital work-in-progress	85.3	63.7
Right of Use	2,141.8	-
Goodwill	17.5	17.5
Other Intangible Assets	8.4	11.1
Other Investments	0.2	0.6
Loans	101.6	89.2
Other Financial Assets	95.1	86.0
Deferred Tax Assets (Net)	177.3	52.9
Income Tax Assets (Net)	7.4	8.8
Other Non Current Assets	31.1	103.9
Total Non Current Assets	**3,641.1**	**1,327.5**
Current Assets:		
Inventories	13.6	12.2
Other Investments	1.0	0.6
Trade receivables	62.7	88.2
Cash and cash equivalents	40.2	11.8
Bank Balances	4.5	1.9
Loans	8.8	5.2
Other Financial Assets	0.3	0.2
Income Tax Assets (net)	-	4.6
Other Current Assets	43.1	26.7
Total Current Assets	**174.3**	**151.3**
Total Assets	**3,815.4**	**1,478.8**

Due to rounding-off, figures presented in the above table may not add up precisely to the totals provided and percentages may not precisely reflect the rounded-off figures.

ANNEXURE : CONSOLIDATED PROFIT & LOSS

INOX LEISURE LIMITED | Q4 & FULL YEAR FY20

In ₹ Cr

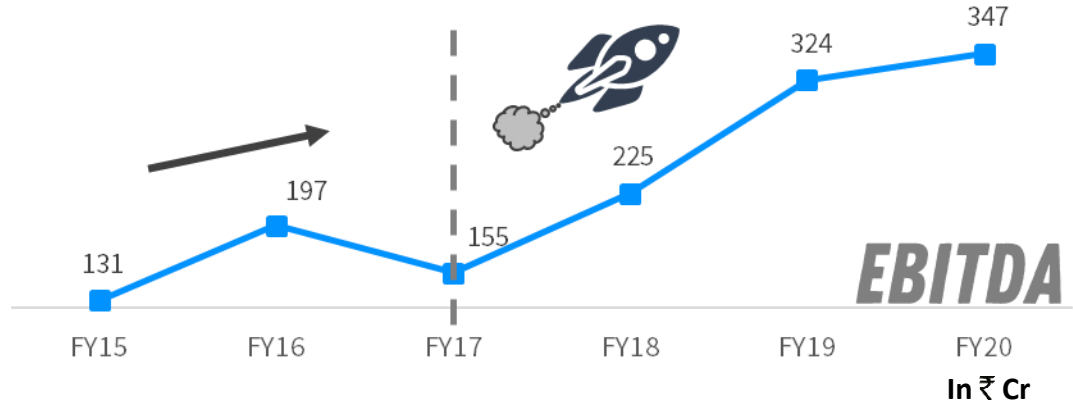
Particulars	Q4FY20 with Ind AS116	Q4FY19	YoY %	Q3FY20 with Ind AS116	QoQ %	FY20 with Ind AS116	FY19	YoY %
Total Revenue	**376.4**	**484.1**	**-22.3%**	**517.8**	**-27.3%**	**1,914.6**	**1,707.1**	**12.2%**
Exhibition Cost	93.7	127.2	-26.3%	133.7	-29.9%	496.5	444.2	11.8%
Food & Beverages Cost	26.4	31.7	-16.7%	32.0	-17.5%	126.2	112.5	12.2%
Employee Benefits Expense	32.7	30.9	6.1%	36.9	-11.3%	142.1	115.2	23.4%
Property Rent & CAM	7.6	86.9	-91.3%	31.7	-76.1%	101.6	318.6	-68.1%
Power & Fuel, R&M	32.3	35.1	-7.9%	38.6	-16.2%	156.4	142.6	9.7%
Other Expenses	68.8	69.8	-1.4%	71.1	-3.2%	277.8	249.9	11.2%
EBITDA	**114.8**	**102.6**	**11.9%**	**173.8**	**-33.9%**	**614.0**	**324.1**	**89.5%**
EBITDA Margin %	***30.5%***	***21.2%***	***931 bps***	***33.6%***	***-306 bps***	***32.1%***	***19.0%***	***1309 bps***
Depreciation & Amortisation	74.0	24.8	197.9%	64.8	14.2%	264.2	95.5	176.7%
Impairment Loss on PP&E	-	0.8	-100.0%	-		-	0.8	-100.0%
Finance Cost	61.4	3.8	1522.3%	54.7	12.2%	221.2	23.7	834.5%
Exceptional Items	-	5.0	-100.0%	-		-	5.0	-100.0%
Share of Profit from Joint Ventures	-	-		-		-	-	
PBT	**(20.6)**	**68.2**	**-130.2%**	**54.2**	**-138.0%**	**128.6**	**199.1**	**-35.4%**
Current tax	0.1	21.5	-99.6%	24.7	-99.6%	72.9	60.1	21.3%
Deferred tax	(7.3)	3.1	-331.4%	(5.5)	32.2%	(27.6)	10.1	-374.5%
Impact of deferred tax asset remeasurement on account of change in tax rate	68.9	-		-		68.9	-	
Taxation pertaining to earlier years	(0.1)	(4.6)	-96.9%	-		(0.6)	(4.6)	-87.3%
PAT	**(82.2)**	**48.1**	**-270.9%**	**35.0**	**-334.6%**	**15.0**	**133.5**	**-88.8%**
PAT Margin %	***-21.8%***	***9.9%***	***-3176 bps***	***6.8%***	***-2859 bps***	***0.8%***	***7.8%***	***-704 bps***
Basic Earnings Per Share (EPS)	**-8.36**	**4.98**	**-268%**	**3.56**	**-334.8%**	**1.53**	**14.20**	**-89%**

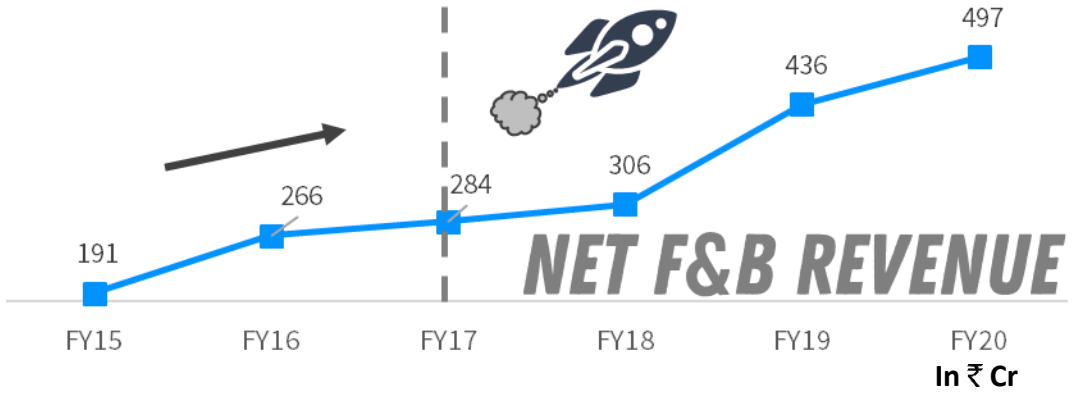
Due to rounding-off, figures presented in the above table may not add up precisely to the totals provided and percentages may not precisely reflect the rounded-off figures.

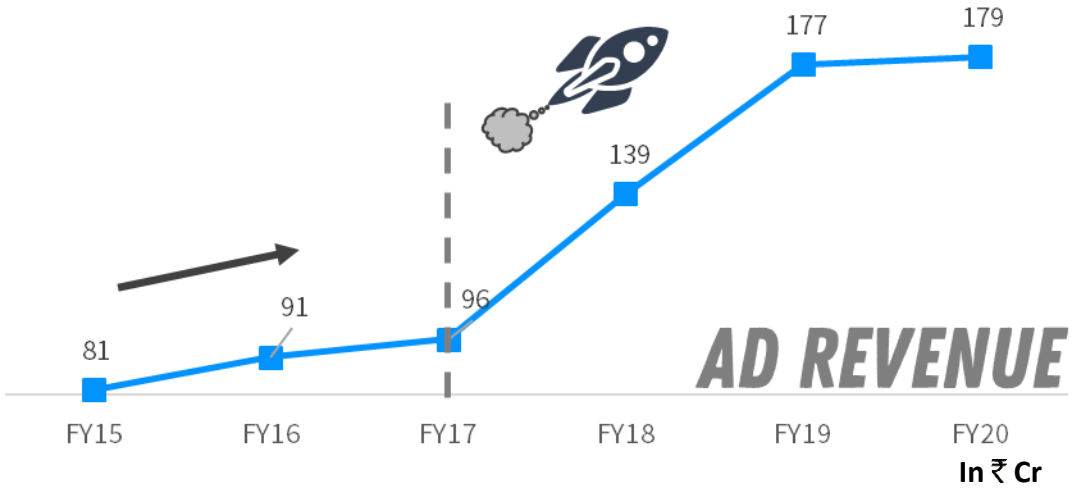
INOX LEISURE LIMITED

STRATEGIC INITIATIVES IN ADVERTISEMENT AND F&B YIELDING RESULTS!

FY20 Revenues impacted by COVID-19







All figures in INR Crs., unless otherwise specified, EBITDA excludes Ind AS 116 impact and includes Other non-operating income

ANNEXURE : INOX GROUP

Listed COMPANIES

GFL LIMITED

- Erstwhile Gujarat Fluorochemicals Limited
- Holding company of INOX Wind and INOX Leisure Ltd.

Gujaart Fluorochemicals Limited

- Erstwhile INOX Fluorochemicals Limited
- Largest producer of Chloromethanes, refrigerants and Polytetrafluoroethylene in India.

INOX LIVE the MOVIE — INOX Leisure Limited

- One of the largest multiplex chains in India
- In the business of setting up, operating and managing a national chain of multiplexes under the brand name 'INOX'
- Present in 68 cities with 147 multiplexes and 626 screens

INOX WIND — INOX Wind Limited

- Fully integrated player in the wind energy market
- State-of-the-art manufacturing plants near Ahmedabad (Gujarat), Una (Himachal Pradesh) and Barwani (Madhya Pradesh). Our Madhya Pradesh facility is one of the largest in Asia
- Ability to provide end-to-end turnkey solutions for wind farms

Other key companies

INOX AIR PRODUCTS — INOX Air Products Private Limited

- 50:50 joint venture with Air Products Inc., USA
- Largest producer of industrial gases in India
- 44 plants spread throughout the country

INOXCVA — INOX India Private Limited

- Largest producer of cryogenic liquid storage and transport tanks in India
- Offers comprehensive solutions in cryogenic storage, vaporization and distribution engineering
- Has operations in India, Netherlands and Brazil

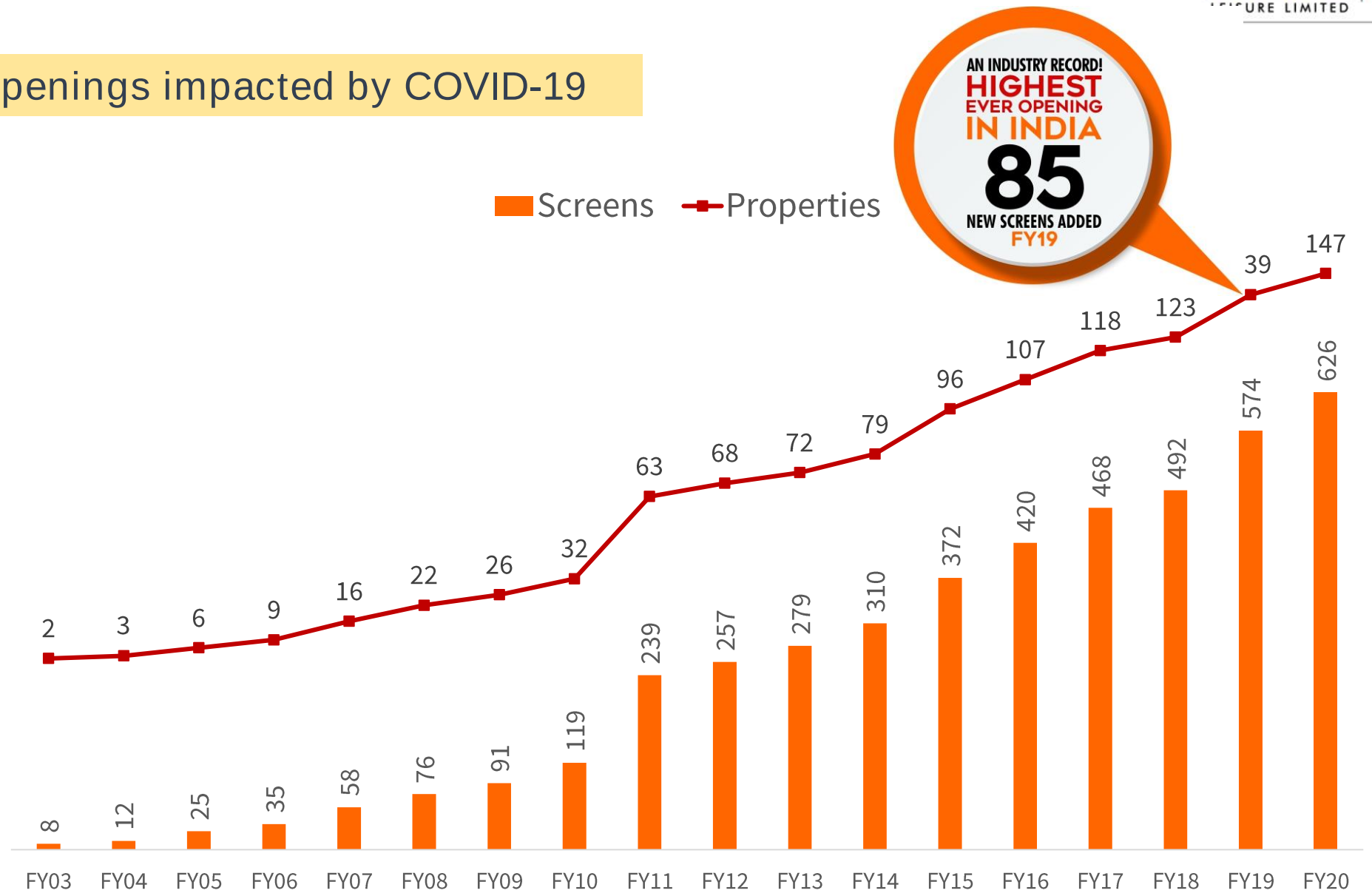
- 90 Year track record of consistent business growth
- USD $3 Billion Inox Group diversified across 7 different businesses

- 10,000+ employees at 150+ business units across India
- Distribution network spread over 50+ countries

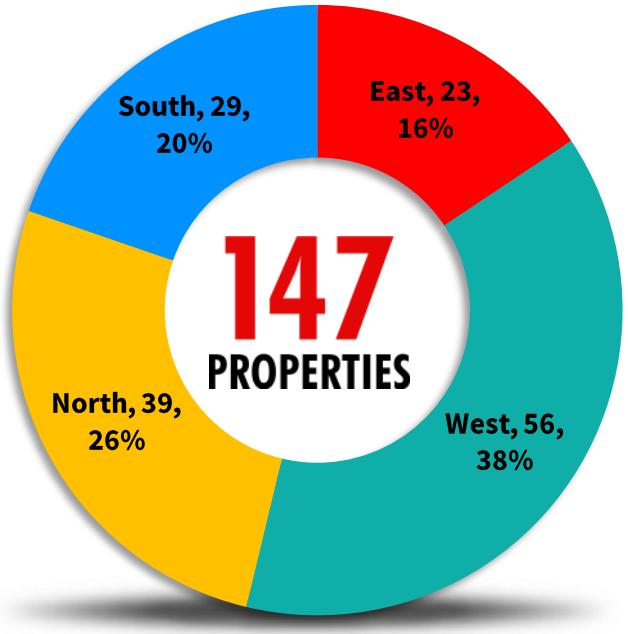
ANNEXURE : TRACK RECORD OF AGGRESSIVE EXPANSION

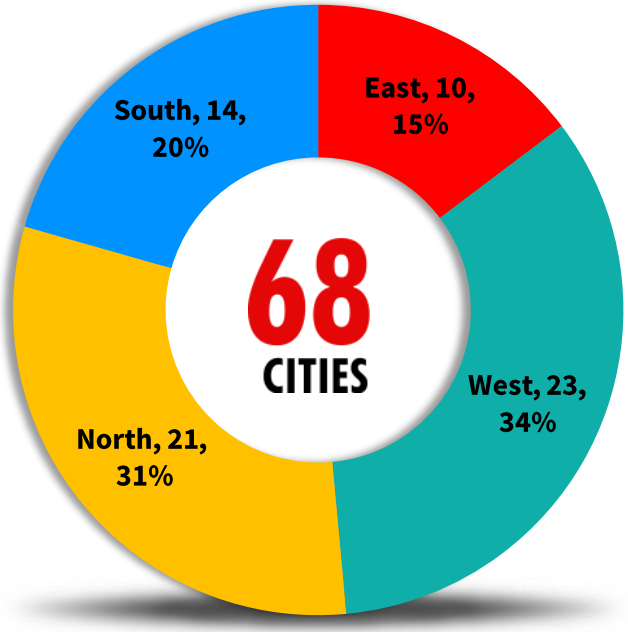
INOX LEISURE LIMITED | Q4 & FULL YEAR FY20

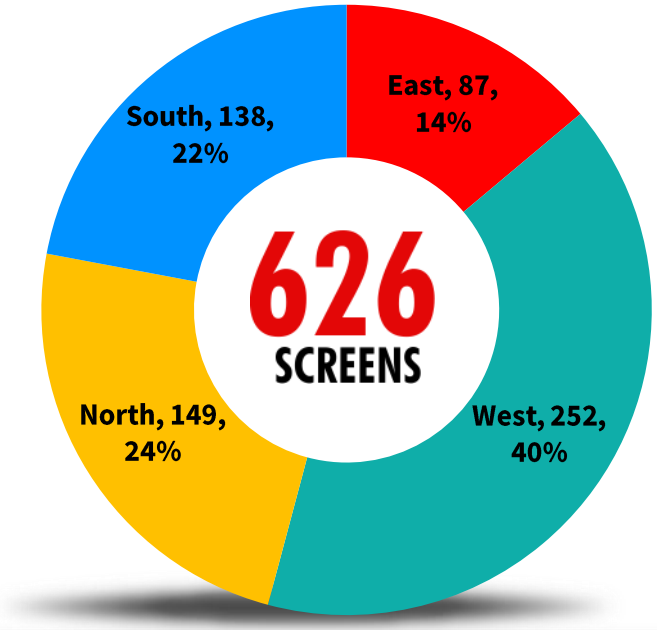
FY20 Openings impacted by COVID-19

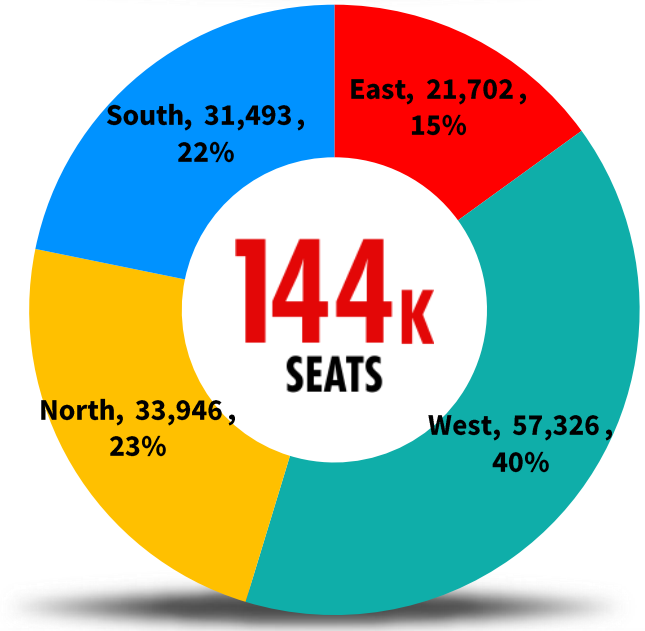


ANNEXURE : PAN INDIA PRESENCE









ANNEXURE : STRONG BRAND PARTNERSHIPS

BFSI & Automobile

SBI

LIC

5paisa.com

IDFC FIRST Bank

YAMAHA

TATA

FMCG

Cadbury

Coca-Cola

GHADI DETERGENT

Haldiram's

EVEREST

Consumer Durables

Vijay Sales

SAMSUNG

HAVELLS

dyson

Ecommerce & Telecom

Available at amazon

iPhone

ONEPLUS

Xiaomi

realme Dare to Leap.

Justdial

Fashion & Lifestyle

CUCUMBER KIDSWEAR

L'ORÉAL PARIS

LUX INNERWEAR

Raymond

Manyavar

max

ADITYA BIRLA MADURA F&L

Sreeleathers

FABRIC TO FASHION Sivaram's

DECOR

Reid & Taylor BOND WITH THE BEST

BSL SUITINGS

Others

vedanta

Joyalukkas World's favourite jeweller

Kajaria TRANSFORM YOUR WORLD

SUPER SHAKTI

KidZania

unacademy

Vanesa

PRIMUS CO-WORK

EsselWorld IT'S YOUR WORLD

FOREVERMARK A DIAMOND IS FOREVER

Municipal Corporation of Greater mumbai

सत्यमेव जयते Goverment Of India

Thank You

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