



MAY LOH

CEA NO: R052438J



*LEADING WITH
EMPATHY, BUILDING
TRUST THAT LASTS*



WHERE SERVICE BEGINS: EMPATHY BEFORE EXPERTISE

In an industry driven by speed and results, May Loh does things a little differently. She doesn't begin with a pitch. She begins with people.

"I never see transactions as just deals," May shares. "Real estate is one of the biggest decisions in someone's life."

But she's also very upfront about something many don't say enough, not every deal is easy. There are cases that stretch your patience, test your emotions, and force you to think deeper. That is where experience really starts to show.

"Closing deals... it's a craft," May says.

"It's not luck. The longer you're in this line, the more you realise how much goes on behind the scenes."

Beyond strategy and negotiation, she pays attention to what's not said out loud: fear, hope, pressure, and uncertainty. Instead of rushing toward solutions, she slows down. She listens. And because of that, clients don't feel pushed into decisions.

"They feel guided," she says.

GROWING THROUGH EVERY SEASON

May doesn't just talk about the highs. She acknowledges the lows too, because this industry comes with both. Some seasons flow. Others feel slower and uncertain. Through it all, she holds on to a strong sense of faith and trusts God in the process.

"I believe that in everything we do, there's a bigger hand at work, even in the seasons we don't fully understand yet."

It's a perspective that has helped her stay grounded, especially when things don't go as planned.

"Sometimes I'm at the high so I can see people. And sometimes I'm at the low so I can feel people."

At the same time, she is quick to acknowledge that growth is never a solo journey. A big part of her progress, she shares, comes from being in the right environment.

She credits PropNex as a key part of that journey, an ecosystem that provided not just opportunities, but also consistent training, mentorship, and support through different market conditions. She also plays a part in that ecosystem herself.

"As a trainer in the Company, being able to give back, I have received a whole lot more in return."

LESSONS EARNED, NOT RUSHED



If May could go back to her first day in real estate, her advice wouldn't be complicated.

"Be patient, work hard, and trust the process."

Because for her, nothing came overnight. What people see today is the result of years spent showing up on days with results, and more importantly, on days without.

"Don't compare your chapter one to someone else's chapter ten," May adds. "Everyone's journey unfolds at its own pace."

Looking back on her achievements in 2025, May feels a deep sense of gratitude. The milestone reaffirmed her belief that when one consistently does the right things and leads with the right intentions, success follows naturally.

Yet, for her, titles and awards are never the end goal.

"Grow not just as a salesperson, but as a person," she reflects. "Because who you become matters more than any recognition."



SUCCESS WITH SUBSTANCE

At the heart of May Loh's journey is a quiet conviction: that real success is built on character, care, and consistency.

It's about how those deals are done, and what remains after. The trust. The relationships. The people who stay.

Over time, many of her clients have become friends. Some eventually become part of her growing team, an organic reflection of the trust she has built.

And for those considering the industry, her belief is simple: Who you work with really matters. The right environment doesn't just support you—it pushes you, stretches you, and helps you grow faster.

At the end of the day, her approach has always been straightforward: Do the work. Care about people. Stay consistent.

The rest... tends to follow.